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United States
Department of
Agriculture

Foreign
Agricultural
Service

Circular Series
FHORT 11-99
November 1999

World Horticultural Trade and U.S. Export Opportunities

Record U.S. Almond Export Volume Forecast for 1999/2000



Source: Almond Board of California

* Forecast

U.S. almond exports for marketing year 1999/2000 are forecast at a record 208,200 tons, 13 percent above 1998/99 exports. Export value is also expected to be up, but not proportional to the volume increase, due to lower almond prices. A larger California crop and lower export prices are contributing to the record forecast. Following the trend of the three past years, in which U.S. grower prices have fallen 33 percent, almond prices are likely to remain depressed, due to significant production increases in all major producing countries, large reserves, and increasing acreage. Moreover, anticipation of large crops and record supplies for all tree nuts in most major producing countries is keeping all nut prices low, due to the relative ease with which one nut can be substituted for another. Low nut prices are expected to encourage consumption and expand export demand. Germany, Spain, France, and the United Kingdom remain the largest European markets for almonds; Japan and India are the largest Asian markets for almonds.

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TABLE OF CONTENTS

	PAGE
FEATURE ARTICLES:	
N. Hemisphere Apple Situation and Outlook	5
N. Hemisphere Pear Situation and Outlook	14
N. Hemisphere Table Grape Situation and Outlook	20
Canned Deciduous Fruit Situation and Outlook	24
Almond Situation and Outlook	36
Walnut Situation and Outlook	41
Hazelnut Situation and Outlook	45
 WORLD TRADE SITUATION AND POLICY UPDATES:	
EU Delays Implementation on Wine Labeling Regulation until August 2000	51
California Orange Crop to Rebound	51
FAS-funded Pest Project in Belize Aimed at Preserving Access for Fruits and Vegetables	51
Hurricane Irene Damages Florida's Fruit and Vegetable Industry	52
Brazil's Government Announces Plan to Increase Coffee Exports Outside Export Quota	52
 ORGANIC UPDATES:	
Japan Proposes Organic Standards	53
The Danish Organics Food Market	53
Codex Organic Guidelines on Internet	54
 EXPORT NEWS AND OPPORTUNITIES:	
USDA Announces \$3.5 Billion in FY 2000 GSM-102 Programs	55
USDA Announces \$275 Million in Supplier Credit Guarantees for FY 2000	56
FAS Makes Supplier Credit Guarantees More Attractive to Exporters	57
 STATISTICS:	
Apples: Production, Supply, and Distribution in Selected Countries	8
U.S. Apple Exports	12
Pears: Production, Supply, and Distribution in Selected Countries	16
U.S. Pear Exports	19
Table Grapes: Production, Supply, and Distribution in Selected Countries	22
U.S. Table Grape Exports and Imports	23
Canned Peaches: Production, Supply, and Distribution in Selected Countries	26
U.S. Canned Peach Exports and Imports	28
Canned Pears: Production, Supply, and Distribution in Selected Countries	29
U.S. Canned Pear Exports	31
Canned Fruit Mixtures: Production, Supply, and Distribution in Selected Countries	32
Exports of U.S. Canned Fruit Mixture	34
Canned Apricots: Production, Supply, and Distribution in Selected Countries	35

--Continued

Almond: Production, Supply, and Distribution in Selected Countries	39
U.S. Almond Exports	40
Walnut: Production, Supply, and Distribution in Selected Countries	44
U.S. Walnut Exports	45
Hazelnut: Production, Supply, and Distribution in Selected Countries	49
U.S. Hazelnut Exports	50
FY 2000: GSM-102 Credit Guarantee Coverage	58
FY 2000: Supplier Credit Coverage	58
Top U.S. Horticultural Product Exports by Volume	59
Top U.S. Horticultural Product Exports by Value	60
U.S. Horticultural Product and Market Export Summaries	61
U.S. Exports of Selected Horticultural Products	
Summary	62
By Country of Destination	64
U.S. Imports of Selected Horticultural Products	
Summary	70
By Country of Origin	73

EXPORT SUMMARY

U.S. exports of horticultural products to all countries in August totaled \$821 million, up 1 percent from the same month a year earlier. Seven out of the 15 categories registered increases. Categories with the most significant increases in August were fresh fruit, non-citrus (up \$40.5 million or 34 percent) and fruit/vegetable juices (up \$14.9 million or 26 percent). The category with the most significant decrease was fresh citrus (down \$12.5 million or 57 percent). For FY 1999 to date (October-August), the total value of U.S. horticultural exports was \$9.41 billion - 1 percent below FY 1998 during the same period.

To access **FAS Attache Reports** online, please reference the following Internet address:

http://www.FAS.USDA.GOV/scriptsw/AttacheRep/attache_frm.asp

Search through the country and market reports prepared by FAS attaches covering over 20 horticultural and tropical product commodities and nearly 130 countries. Search by keyword, including country and commodity.

Northern Hemisphere Apple Situation and Outlook

Apple production in 1999/2000 by the leading producing countries in the Northern Hemisphere is forecast at a record 43.2 million tons. Bumper apple crops are expected in some major Northern Hemisphere producing countries, such as China, Italy, and France. On the other hand, apple production in the United States in 1999/2000 is forecast at 4.8 million tons, down 7 percent from the previous season's output. Northern Hemisphere apple exports in 1999/2000 are forecast to increase 6 percent to 3.3 million tons, reflecting larger exportable supplies from European Union countries. U.S. apple exports are forecast to decrease 4 percent in 1999/2000. A smaller crop in Washington state, higher U.S. prices, and anticipated more competition from European countries, will likely slow U.S. apple exports in 1999/2000. Washington state is the major apple exporting state, accounting for about 85 percent of total U.S. annual apple shipments.

Production

Northern Hemisphere apple production forecast at a record in 1999/2000

Total apple production in selected Northern Hemisphere countries in 1999/2000 is forecast to reach a record 43.2 million metric tons, up 3 percent from the previous year's bumper output. Record apple crops are expected in some major Northern Hemisphere producing countries, such as *China*, *Italy*, and *France*. Moreover, the total *European Union (EU)* apple crop in 1999/2000 is forecast at 9.1 million tons, the largest ever. Italy, accounting for a quarter of the total EU 1999/2000 apple production forecast, has become the largest EU producer, surpassing France for the second consecutive year. Italian apple production has become more and more concentrated in the Trentino-Alto region, which now produces nearly 60 percent of the Italian apple crop. Red and Golden Delicious varieties account for more than 60 percent of total Italian apple production.

China's apple crop in 1999/2000 is forecast at a record 20.8 million tons. China has become a major producer of deciduous fruits in recent years. Economic liberalization policies, high domestic prices during the 1980's and early 1990's, and the lack of reliable information on the world supply-demand situation, prompted a wide campaign to replace some production of traditional crops with massive planting of deciduous fruit trees. Apples are the main fruit produced, accounting for 35 percent of an estimated 55 million tons of deciduous fruit output in 1999/2000. Moreover, Chinese apple production has increased more than 700 percent in the last 20 years and now accounts for more than 30 percent of world apple production. For example, in 1998/99 China produced about 19 million

tons of apples, compared to only 200,000 tons in 1978/79. However, this trend will likely change as prevailing low prices is slowing planting of new trees.

On the other hand, *U.S.* apple production in 1999/2000 is forecast at 4.8 million tons, 7 percent below the copious 1998/99 crop, which was the second largest on record. Lower production is expected in much of the U.S. Western states (except California), which will likely offset increased production in the Central and Eastern region. Apple production in Washington state, the largest U.S. apple producer, is forecast at 2.4 million tons, down almost 20 percent from last season's record crop of 2.9 million tons. The smaller 1999/2000 Washington state apple crop, combined with ample supplies of good quality fruit are putting upward pressure on U.S. apple prices from the very lows registered during the 1998/99 season. The record 1998/99 Washington state apple crop, inadequate supplies of good quality fruit, and decreased domestic demand for processing apples, depleted U.S. apple prices in the 1998/99 season. Many growers left apples on the trees because the cost of picking them was higher than the selling price. The situation severely affected many smaller apple growers and some even had to go out of business. In 1999/2000, Washington state will likely account for about half of the U.S. total apple crop, compared to more than a 55 percent share in 1998/99.

Trade

Northern Hemisphere apple exports are also forecast to increase in 1999/2000

Apple exports from selected countries in the Northern Hemisphere in 1999/2000 are forecast at 3.3 million tons, up 6 percent from last season's shipments. Larger exportable supplies in the *EU*, mainly in *France*, will more than offset decreased export prospects from the *United States*. French apple exports in 1999/2000 are forecast at 800,000 tons, up 27 percent from shipments last season. A larger apple crop and good quality fruit, combined with anticipated more competitive prices are expected to boost France's apple exports this season. *France*, *Italy*, and the *United States* account for about 60 percent of Northern Hemisphere countries' apple exports.

U.S. apple exports in 1999/2000 are forecast to decrease 4 percent to 640,000 tons. A lower apple crop in Washington state, anticipated higher prices, and increased competition from the EU's bumper crop will likely slow U.S. apple shipments in 1999/2000. However, potential new market opportunities may help U.S. apple exports this season. Recently, India liberalized its restrictions on many agricultural products including fresh fruits, such as apples. The Government of Yemen has confirmed its intention to lift its import ban on apples, including those from the United States, by the end of 1999. On July 30, 1999, Japan announced the decision to immediately lift its phytosanitary ban on five new varieties of U.S. apples, including Fuji, Gala, Granny Smith, Jonagold, and Braeburn.

U.S. apple exports posted strong recovery in 1998/99

U.S. apple exports bounced back in marketing year 1998/99 to register the second largest volume total on record. After falling sharply in 1997/98, due in part to the Asian financial crisis, U.S. exports in 1998/99 totaled 668,605 tons, valued at \$380 million, up 17 percent in volume and 10 percent in value from the previous year. A larger Washington state apple crop, some stabilization of the economies of certain key importing countries, and lower export prices, boosted shipments, mainly from the Pacific Northwest. Sales to Mexico, the industry's top foreign market, were the second largest on record with an increase of 90 percent to 119,528 tons, valued at \$66 million. While shipments to Taiwan, the second largest market, remained unchanged at 113,000 tons, exports to other key Asian destinations posted gains, notably the Philippines (up 24 percent), Malaysia (up 11 percent), and Singapore (up 61 percent). Lower prices also spurred exports to Latin America and the Middle East. On the downside, exports to Canada, the third ranked destination, fell 5 percent to 92,202 tons, due mainly to a larger crop in that country.

SOUTHERN HEMISPHERE

It is too early to make a reliable forecast for the Southern Hemisphere countries for the 1999/2000 season (harvest in 2000). Forecasts will be available in the March 2000 issue of **World Horticultural Trade & U.S. Export Opportunities**.

(The FAS Attache Report search engine contains reports on the Deciduous Fruit industries for more than 20 countries, including China, Italy, and France. For information on production and trade, contact Samuel Rosa at 202 720-6086. For information on marketing contact Sonia Jimenez at 202-690-6057)

TABLE 1
APPLES: PRODUCTION, SUPPLY, AND DISTRIBUTION IN SELECTED COUNTRIES
(METRIC TONS)

Country Mktg. Year 1/	Production	Imports	Supply Utilization	Exports	Domestic Consumption	Processed	Withdrawals
NORTHERN HEMISPHERE COUNTRIES							
EUROPEAN UNION (EU)							
Austria							
1996/97	366,400	164,000	530,400	34,200	188,000	220,000	88,200
1997/98	454,400	191,000	645,400	56,000	203,400	260,000	126,000
1998/99	442,300	170,000	612,300	59,000	194,000	210,000	149,300
1999/00 F	395,300	175,000	570,300	40,000	192,000	220,000	118,300
Belgium-Luxembourg							
1996/97	298,588	230,365	528,953	188,216	235,495	100,000	5,242
1997/98	373,155	249,087	622,242	301,666	215,728	100,000	4,848
1998/99	420,730	200,000	620,730	240,000	237,975	130,000	12,755
1999/00 F	477,485	145,000	622,485	250,000	242,485	130,000	0
Denmark							
1996/97	65,000	40,402	105,402	2,193	93,209	10,000	0
1997/98	71,000	46,618	117,618	2,808	109,810	5,000	0
1998/99	64,000	47,366	111,366	1,711	109,655	10,000	0
1999/00 F	67,000	48,000	115,000	2,000	113,000	0	0
France							
1996/97	2,047,400	74,100	2,121,500	758,800	898,700	275,000	189,000
1997/98	2,027,000	99,500	2,126,500	863,200	892,800	290,000	80,500
1998/99	1,793,900	104,000	1,897,900	630,600	917,300	300,000	50,000
1999/00 F	2,080,000	90,000	2,170,000	800,000	940,000	310,000	120,000
Germany							
1996/97	1,878,100	737,906	2,616,006	48,475	1,723,617	840,000	3,914
1997/98	1,465,000	867,358	2,332,358	59,504	1,441,008	830,000	1,846
1998/99	2,077,000	650,000	2,727,000	57,000	1,861,758	800,000	8,242
1999/00 F	1,837,000	700,000	2,537,000	50,000	1,682,000	800,000	5,000
Greece							
1996/97	352,000	7,193	359,193	24,299	195,594	1,500	137,800
1997/98	292,400	10,000	302,400	11,000	233,400	6,000	52,000
1998/99	305,500	8,000	313,500	13,900	254,600	4,000	41,000
1999/00 F	320,000	7,000	327,000	15,000	265,000	7,000	40,000
Italy							
1996/97	2,025,000	13,000	2,038,000	453,000	1,255,138	324,800	5,062
1997/98	2,014,000	41,300	2,055,300	515,000	1,250,000	290,300	0
1998/99	2,243,000	20,000	2,263,000	520,000	1,393,000	350,000	0
1999/00 F	2,293,000	20,000	2,313,000	500,000	1,463,000	350,000	0
Netherlands							
1996/97	490,000	274,078	764,078	305,501	374,414	78,100	6,063
1997/98	470,000	278,890	748,890	316,748	331,873	97,500	2,769
1998/99	507,000	235,944	742,944	338,956	298,988	100,000	5,000
1999/00 F	575,000	240,000	815,000	405,000	300,000	100,000	10,000
Spain							
1996/97	893,600	103,200	996,800	64,500	670,000	150,000	112,300
1997/98	880,000	122,000	1,002,000	52,000	670,000	180,000	100,000
1998/99	700,000	180,000	880,000	55,000	665,000	150,000	10,000
1999/00 F	819,000	140,000	959,000	65,000	670,000	160,000	64,000
Sweden							
1996/97	62,053	83,299	145,352	1,689	138,663	5,000	0
1997/98	72,168	91,427	163,595	1,549	157,046	5,000	0
1998/99	65,800	87,421	153,221	1,239	146,982	5,000	0
1999/00 F	69,400	90,000	159,400	1,500	152,900	5,000	0
United Kingdom							
1996/97	223,800	407,776	631,576	28,440	570,800	31,736	600
1997/98	112,752	438,944	551,696	19,207	521,273	11,000	216
1998/99	174,011	461,846	635,857	19,734	591,323	24,800	200
1999/00 F	186,500	450,000	636,500	18,000	594,500	24,000	0

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TABLE 1
APPLES: PRODUCTION, SUPPLY, AND DISTRIBUTION IN SELECTED COUNTRIES
(METRIC TONS)

Country Mktg. Year 1/	Production	Imports	Supply Utilization	Exports	Domestic Consumption	Processed	Withdrawals
SUBTOTAL EU							
1996/97	8,701,941	2,135,319	10,837,260	1,909,313	6,343,630	2,036,136	548,181
1997/98	8,231,875	2,436,124	10,667,999	2,198,682	6,026,338	2,074,800	368,179
1998/99	8,793,241	2,164,577	10,957,818	1,937,140	6,670,581	2,083,800	276,497
1999/00 F	9,119,685	2,105,000	11,224,685	2,146,500	6,614,885	2,106,000	357,300
OTHER NORTHERN HEMISPHERE COUNTRIES							
Bulgaria							
1996/97	180,000	10,193	190,193	2,201	75,992	92,000	20,000
1997/98	160,000	10,000	170,000	92	80,000	74,000	15,908
1998/99	130,000	10,000	140,000	78	64,000	69,000	6,922
1999/00 F	150,000	10,000	160,000	70	76,000	75,000	8,930
Canada							
1996/97	512,993	107,340	620,333	105,338	357,995	157,000	0
1997/98	503,039	122,551	625,590	74,621	350,969	200,000	0
1998/99	523,380	120,000	643,380	80,000	368,380	195,000	0
1999/00 F	530,000	120,000	640,000	85,000	365,000	200,000	0
China; Peoples Republic of							
1996/97	17,052,246	8,787	17,061,033	161,614	16,046,367	853,052	0
1997/98	17,219,000	16,500	17,235,500	174,000	16,200,675	860,825	0
1998/99	19,481,000	27,000	19,508,000	181,000	18,209,980	1,117,020	0
1999/00 F	20,844,000	27,500	20,871,500	185,000	18,936,500	1,750,000	0
Hungary							
1996/97	551,900	31,100	583,000	57,100	165,000	360,900	0
1997/98	500,000	45,000	545,000	26,000	165,000	354,000	0
1998/99	450,000	8,000	458,000	4,000	162,000	292,000	0
1999/00 F	420,000	6,000	426,000	6,000	160,000	260,000	0
Japan							
1996/97	899,200	338	899,538	3,625	760,913	135,000	0
1997/98	993,100	131	993,231	3,665	762,866	226,700	0
1998/99	879,100	250	879,350	2,684	708,666	168,000	0
1999/00 F	941,400	500	941,900	3,000	760,900	178,000	0
Mexico							
1996/97	426,720	109,000	535,720	0	455,720	80,000	0
1997/98	629,280	80,000	709,280	0	639,280	70,000	0
1998/99	375,000	110,000	485,000	0	425,000	60,000	0
1999/00 F	500,000	118,000	618,000	0	538,000	80,000	0
Norway							
1996/97	43,161	40,064	83,225	0	65,020	1,964	16,241
1997/98	40,761	35,359	76,120	0	61,012	1,456	13,652
1998/99	42,648	38,874	81,522	0	63,659	1,780	16,083
1999/00 F	43,533	38,000	81,533	0	63,666	2,061	15,806
Poland							
1996/97	1,951,500	26,419	1,977,919	95,919	682,000	1,200,000	0
1997/98	2,098,000	26,560	2,124,560	191,520	533,040	1,400,000	0
1998/99	1,690,000	12,200	1,702,200	169,329	332,871	1,200,000	0
1999/00 F	1,690,000	12,000	1,702,000	150,000	452,000	1,100,000	0
Romania							
1996/97	510,000	5,000	515,000	35,000	350,000	117,000	13,000
1997/98	572,000	4,000	576,000	37,000	320,000	207,000	12,000
1998/99	485,000	4,000	489,000	15,000	260,000	200,000	14,000
1999/00 F	515,000	5,000	520,000	25,000	290,000	195,000	10,000
Russian Federation							
1996/97	1,755,000	406,400	2,161,400	650	845,750	865,000	450,000
1997/98	1,413,900	503,000	1,916,900	1,350	775,000	900,350	240,200
1998/99	1,249,400	175,000	1,424,400	800	640,000	675,000	108,600
1999/00 F	940,000	270,000	1,210,000	200	600,000	515,000	94,800

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TABLE 1
APPLES: PRODUCTION, SUPPLY, AND DISTRIBUTION IN SELECTED COUNTRIES
(METRIC TONS)

Country Mktg. Year 1/	Production	Imports	Supply Utilization	Exports	Domestic Consumption	Processed	Withdrawals
Serbia/Montenegro							
1996/97	218,000	0	218,000	1,200	136,800	80,000	0
1997/98	186,000	1,000	187,000	500	120,500	66,000	0
1998/99	165,300	0	165,300	0	95,300	70,000	0
1999/00 F	155,000	5,000	160,000	0	95,000	65,000	0
Slovakia							
1996/97	79,100	27,000	106,100	12,300	68,800	25,000	0
1997/98	80,300	26,100	106,400	17,200	70,000	19,200	0
1998/99	83,500	30,400	113,900	2,200	75,000	36,000	700
1999/00 F	83,300	25,000	108,300	5,000	80,000	23,300	0
Taiwan							
1996/97	8,251	131,750	140,001	0	140,001	5,000	0
1997/98	9,180	136,600	145,780	0	145,780	5,000	0
1998/99	9,781	152,279	162,060	0	162,060	5,000	0
1999/00 F	10,172	152,500	162,672	0	162,672	5,000	0
Turkey							
1996/97	2,200,000	1,662	2,201,662	53,499	2,038,163	110,000	0
1997/98	2,550,000	3,166	2,553,166	33,185	2,394,981	125,000	0
1998/99	2,450,000	4,167	2,454,167	14,477	2,317,190	122,500	0
1999/00 F	2,500,000	4,000	2,504,000	15,000	2,364,000	125,000	0
United States 2/							
1996/97	4,709,156	166,096	4,875,252	666,857	2,338,186	1,870,209	0
1997/98	4,682,802	167,214	4,850,016	569,285	2,266,869	2,013,862	0
1998/99	5,165,244	149,654	5,314,898	668,605	2,380,212	1,877,602	388,479
1999/00 F	4,791,211	155,000	4,946,211	640,000	2,436,211	1,870,000	0
SUBTOTAL OTHER NORTHERN HEMISPHERE COUNTRIES							
1996/97	31,097,227	1,071,149	32,168,376	1,195,303	24,526,707	5,952,125	499,241
1997/98	31,637,362	1,177,181	32,814,543	1,128,418	24,885,972	6,523,393	281,760
1998/99	33,179,353	841,824	34,021,177	1,138,173	26,264,318	6,088,902	534,784
1999/00 F	34,113,616	948,500	35,052,116	1,114,270	27,379,949	6,443,361	129,536
TOTAL NORTHERN HEMISPHERE COUNTRIES							
1996/97	39,799,168	3,206,468	43,005,636	3,104,616	30,870,337	7,988,261	1,047,422
1997/98	39,869,237	3,613,305	43,482,542	3,327,100	30,912,310	8,598,193	649,939
1998/99	41,972,594	3,006,401	44,978,995	3,075,313	32,934,899	8,172,702	811,281
1999/00 F	43,233,301	3,053,500	46,276,801	3,260,770	33,994,834	8,549,361	486,836
SOUTHERN HEMISPHERE COUNTRIES							
Argentina							
1996/97	1,390,985	5,033	1,396,018	229,654	407,714	758,650	0
1997/98	1,201,625	6,414	1,208,039	228,408	340,111	639,520	0
1998/99	1,274,700	4,000	1,278,700	220,000	330,000	728,700	0
1999/00 F	NA	NA	NA	NA	NA	NA	NA
Australia							
1996/97	353,068	0	353,068	33,834	170,000	149,234	0
1997/98	308,856	0	308,856	28,682	155,174	125,000	0
1998/99	300,000	0	300,000	25,000	155,000	120,000	0
1999/00 F	NA	NA	NA	NA	NA	NA	NA
Brazil							
1996/97	630,000	341,783	971,783	25,000	883,783	63,000	0
1997/98	708,000	120,386	828,386	10,000	753,386	65,000	0
1998/99	690,000	120,000	810,000	30,000	720,000	60,000	0
1999/00 F	NA	NA	NA	NA	NA	NA	NA

continued--

TABLE 1
APPLES: PRODUCTION, SUPPLY, AND DISTRIBUTION IN SELECTED COUNTRIES
(METRIC TONS)

Country Mktg. Year 1/	Production	Imports	Supply Utilization	Exports	Domestic Consumption	Processed	Withdrawal 2/
Chile							
1996/97	920,000	81	920,081	422,274	93,000	404,807	0
1997/98	970,000	218	970,218	538,000	90,000	342,218	0
1998/99	1,010,000	0	1,010,000	570,000	92,000	348,000	0
1999/00 F	NA	NA	NA	NA	NA	NA	NA
New Zealand							
1996/97	568,552	167	568,719	286,500	53,000	229,219	0
1997/98	479,650	74	479,724	192,467	53,000	234,257	0
1998/99	535,720	80	535,800	310,000	53,000	172,800	0
1999/00 F	NA	NA	NA	NA	NA	NA	NA
South Africa; Republic of							
1996/97	647,432	0	647,432	199,768	244,062	203,602	0
1997/98	670,838	0	670,838	273,551	220,000	177,287	0
1998/99	660,000	0	660,000	230,000	225,000	205,000	0
1999/00 F	NA	NA	NA	NA	NA	NA	NA
TOTAL SOUTHERN HEMISPHERE COUNTRIES							
1996/97	4,510,037	347,064	4,857,101	1,197,030	1,851,559	1,808,512	0
1997/98	4,338,969	127,092	4,466,061	1,271,108	1,611,671	1,583,282	0
1998/99	4,470,420	124,080	4,594,500	1,385,000	1,575,000	1,634,500	0
1999/00 F	NA	NA	NA	NA	NA	NA	NA
WORLD TOTAL							
1996/97	44,309,205	3,553,532	47,862,737	4,301,646	32,721,896	9,796,773	1,047,422
1997/98	44,208,206	3,740,397	47,948,603	4,598,208	32,523,981	10,181,475	649,939
1998/99	46,443,014	3,130,481	49,573,495	4,460,313	34,509,899	9,807,202	811,281
1999/00 F	NA	NA	NA	NA	NA	NA	NA

1/ Data for Northern Hemisphere countries are for a July/June marketing year, except for Mexico and France which are August/July. In the Southern Hemisphere the marketing year begins on January 1 of the second year indicated, except for Chile, where the year starts on February 1 of the second year indicated, and New Zealand, where the year starts in October 1 of the first year indicated. For Austria, processing apples are not included in production.

2/ Withdrawal is the amount not commercially utilized. In 1998/99, an estimated 8 percent of the U.S. apple crop was not utilized. The 8 percent mainly reflects fruit left on the trees because of low prices.

3/ U.S. import/export estimates based on trends during recent years and trade contacts.

NA- Not available. It is too early to make a reliable forecast for the Southern Hemisphere countries for 1999/2000.
F= Forecast

Table 2: U.S. Apple Exports
Marketing Years 1996/97-1998/99
(July-June)
Metric Tons

Countries of Destination	1998/99		Percent Change		
	Rank	1996/97	1997/98	1998/99	1997/98-1998/99
Mexico	1	89,659	63,028	119,528	90
Taiwan	2	119,711	112,708	113,410	1
Canada	3	90,464	96,311	92,202	-4
Hong Kong	4	45,932	47,488	44,101	-7
Saudi Arabia	5	19,483	22,521	42,097	87
United Kingdom	6	23,152	21,019	30,042	43
United Arab Emirates	7	17,411	21,811	26,653	22
Philippines	8	25,765	15,840	19,673	24
Venezuela	9	7,330	17,270	19,028	10
Indonesia	10	61,667	31,368	18,632	-41
Malaysia	11	25,739	13,483	14,918	11
Thailand	12	27,686	14,137	12,491	-12
Singapore	13	12,320	6,497	10,473	61
Israel	14	6,096	1,465	8,168	457
Colombia	15	7,982	8,073	7,828	-3
Spain	16	119	0	7,250	N/A
Guatemala	17	6,665	7,228	7,045	-3
Costa Rica	18	5,702	6,931	6,502	-6
Dominican Republic	19	5,010	4,679	5,830	25
Egypt	20	1,654	4,630	5,408	17
Sweden	21	5,057	2,155	4,761	121
Brazil	22	16,009	4,315	4,722	9
Honduras	23	1,504	1,809	3,240	79
El Salvador	24	328	1,462	3,097	112
Panama	25	3,232	3,549	2,972	-16
Sri Lanka	26	1,024	1,586	2,772	75
Greece	27	233	400	2,730	583
Russia	28	9,848	11,234	2,654	-76
Italy	29	0	0	2,654	N/A
Kuwait	30	3,440	2,988	2,570	-14
Finland	31	4,409	2,866	2,189	-24
Bangladesh	32	1,480	1,136	1,985	75
Netherlands	33	769	641	1,948	204
Iceland	34	1,635	1,769	1,794	1
Japan	35	877	514	1,306	154
Ecuador	36	2,213	3,464	1,278	-63
Vietnam	37	1,734	956	1,153	21
Norway	38	924	779	1,060	36
Haiti	39	522	1,076	973	-10
Portugal	40	0	0	909	N/A
Trinidad and Tobago	41	929	1,085	900	-17
Bahrain	42	493	967	818	-15
Barbados	43	147	450	734	63
Nicaragua	44	503	552	550	0
India	45	523	21	543	2484

continue--

Table 2: U.S. Apple Exports
Marketing Years 1996/97-1998/99
(July-June)
Metric Tons

Countries of Destination	1998/99		Percent Change		
	Rank	1996/97	1997/98	1998/99	1997/98-1998/99
French West Indies	46	214	382	535	40
Australia	47	18	249	520	109
Ireland	48	1,454	964	511	-47
Oman	49	0	40	479	1105
Argentina	50	3,458	19	473	2443
China	51	166	262	343	31
Qatar	52	0	38	338	790
Peru	53	553	1,128	322	-71
Denmark	54	0	41	319	677
French Pacific Islands	55	467	233	314	35
Belgium-Luxembourg	56	296	18	305	1624
Guyana	57	531	417	274	-34
Leeward-Windward Islands	58	33	151	253	67
Jamaica	59	119	106	236	123
Cambodia	60	818	567	226	-60
Suriname	61	28	265	173	-35
The Bahamas	62	43	376	171	-55
South Korea	63	37	145	150	4
Malta	64	57	0	135	N/A
Chile	65	0	196	120	-39
Netherlands Antilles	66	267	298	110	-63
Belize	67	94	73	99	35
Germany	68	39	0	95	N/A
New Zealand	69	120	96	90	-6
French Guiana	70	61	83	77	-7
Uruguay	71	18	75	66	-12
South Africa	72	0	78	60	-23
Brunei	73	20	59	21	-64
Afghanistan	74	0	0	21	N/A
Burma	75	0	0	21	N/A
Senegal	76	0	0	18	N/A
Lebanon	77	0	0	16	N/A
Bermuda	78	88	54	3	-95
Algeria	79	0	85	0	-100
Cayman Islands	80	53	81	0	-100
France	81	19	33	0	-100
Kenya	82	62	0	0	N/A
Pakistan	83	345	33	0	-100
Romania	84	0	31	0	-100
Sierra Leone	85	0	189	0	-100
Ukraine	86	0	23	0	-100
Grand Total		666,857	569,285	668,605	17

Source: Bureau of the Census

Northern Hemisphere Pear Situation and Outlook

Pear production in selected Northern Hemisphere countries in 1999/2000 is forecast at 12.1 million metric tons, up 3 percent from the 1998/99 output. The upturn reflects a 10 percent increase in pear production in China, the world's largest producer. On the other hand, smaller pear crops in 1999/2000 are expected in some other major Northern Hemisphere countries, such as the United States and Italy. Northern Hemisphere countries' pear exports in 1999/2000 are forecast at 956,520 tons, slightly above the previous season's shipments. Higher exportable supplies from the Netherlands, Spain, and China will likely more than offset lower shipments from Italy and the United States. U.S. pear exports in 1999/2000 are forecast to decrease for the second consecutive season to 135,000 tons. Reduced supplies of fresh-market pears and the related increase in prices will likely hamper U.S. exports in 1999/2000. Moreover, uncertainty regarding Brazil's phytosanitary regulations could further hamper U.S. pear shipments to that country in 1999/2000. Canada, Mexico, and Brazil, in that order, are traditionally the principal customers for U.S. pears.

Production

Northern Hemisphere pear production in 1999/200 forecast to increase for the third consecutive season

Increased pear production in the Northern Hemisphere in 1999/2000 mainly reflects a larger crop in *China*, the world's leading pear producing country. As is the case with its apple industry, China's pear production has increased steadily during the last years, the result of extensive planting during the 1980's and early 1990's. However, the big increases in fruit production and acreage are not expected to continue, mainly because of prevailing lower prices. Ya pears (or Duck pears) account for most of China's pear production. Other pear varieties include Snow pear and Shandong pears.

Pear production in the *United States* in 1999/2000 is forecast to decrease slightly to 855,385 tons. The downturn mainly reflects reduced production of winter pear varieties, notably Anjou. Normally, Bartlett accounts for 55 percent of the total U.S. annual pear crop. Anjou pears are the second largest grown variety, accounting for 30 percent of total U.S. output. About 75 percent of the U.S. Bartlett crop is processed, although some reach the fresh market, especially early in the season. Anjou and other winter pear varieties are intended mostly for the fresh domestic and export markets. The 1999/2000 U.S. pear situation will continue to put upward pressure on prices for fresh-market pears, such as Anjou and Bosc, while leading to lower grower prices for processing pears. Washington, California, and Oregon account for more than 95 percent of total U.S. pear production.

Italian pear production, the largest in the *European Union (EU)*, in 1999/2000 is forecast at

797,000 tons, down almost 30 percent from the huge 1998/99 output. The region of Emilia-Romagna in Northern Italy continues to account for the bulk of total Italian pear production. Pear production in *Spain*, the *EU's* second largest producer, is forecast to increase slightly in 1999/2000. Although good weather conditions prevailed during the early blooming period, freezes and hailstorms during mid spring in some producing areas hampered development of the 1999/2000 Spanish pear crop.

Trade

Northern Hemisphere pear exports are forecast to increase as well in 1999/2000

Northern Hemisphere pear exports in 1999/2000 are forecast at 956,520 tons, up 2 percent from the previous season's shipments. Increased exports are anticipated from the *Netherlands*, *Spain*, and *China*. On the other hand, lower shipments are forecast from *Italy*, and the *United States*. Italy's pear exports are forecast to decreased to about 160,000 tons in 1999/2000. The reduction is a reflection of a smaller crop and the related reduction in exportable supplies. China's pear exports in 1999/2000 are forecast to increase to 110,000 tons, the result of a larger crop.

U.S. pear shipments in 1999/2000 are forecast at 135,000 tons, down 4 percent from the 138,439 tons shipped in 1998/99. Reduced production of fresh-market pears in the states of Washington, California, and Oregon, major U.S. pear exporting states, and the related increase in prices will likely slow U.S. pear exports for the second consecutive season. Moreover, uncertainty regarding Brazil's port of entry and phytosanitary regulations could further hamper U.S. pear shipments to that country in 1999/2000. In June 1999, Brazil issued a report on a proposal to limit the ports of entry on imported fresh produce from the United States. Under the proposal, in the near future all fresh fruit shipments will only be imported through the port of Santos or the international airport in Sao Paulo. Apparently, the "limited port of entry" policy emerged due to the limitation of Brazilian experts able to identify mite species, pests of Brazilian quarantine concern. Brazil inspects for certain mite species which are claimed not to exist in South America. If product is found with any of these mite species, the load would be subject to fumigation and any additional shipments would need to be fumigated before departure from the United States. Fumigation is not a desirable option because it degrades the quality of the fruit and shortens its shelf life. Canada, Mexico, and Brazil, in that order, are traditionally the main U.S. pear customers.

Southern Hemisphere

It is too early to make a reliable forecast for the Southern Hemisphere countries for the 1999/2000 season (harvest in 2000). Forecasts will be available in the March 2000 issue of *World Horticultural Trade & U.S. Export Opportunities*.

(The FAS Attache Report search engine contains reports on the Deciduous Fruit industries for more than 20 countries, including China, Italy, and France. For further information on production and trade, contact Samuel Rosa at 202-720-6086. For information on marketing, contact Sonia Jimenez at 202-720-0898)

TABLE 1
PEARS: PRODUCTION, SUPPLY, AND DISTRIBUTION IN SELECTED COUNTRIES
(METRIC TONS)

Country Mktg. Year 1/	Production	Imports	Supply Utilization	Exports	Domestic Consumption	Processed	Withdrawals
NORTHERN HEMISPHERE COUNTRIES							
EUROPEAN UNION (EU)							
Austria							
1996/97	41,400	24,000	65,400	0	45,000	15,400	5,000
1997/98	39,300	16,700	56,000	1,000	42,200	2,000	10,800
1998/99	50,400	10,000	60,400	2,000	43,000	4,000	11,400
1999/00 F	39,200	18,000	57,200	1,500	42,000	2,700	11,000
Belgium-Luxembourg							
1996/97	138,500	67,117	205,617	134,921	58,282	10,000	2,414
1997/98	131,060	91,328	222,388	173,197	41,092	7,000	1,099
1998/99	152,660	85,000	237,660	175,000	48,023	14,000	637
1999/00 F	156,300	80,000	236,300	175,000	48,000	13,000	300
Denmark							
1996/97	6,300	13,328	19,628	243	19,385	290,362	0
1997/98	6,300	14,831	21,131	144	20,987	320,800	0
1998/99	6,300	16,446	22,746	159	22,587	363,800	0
1999/00 F	5,800	17,000	22,800	150	22,650	400,000	0
France							
1996/97	354,300	84,100	438,400	82,000	299,400	45,000	12,000
1997/98	258,800	84,000	342,800	73,000	180,300	45,000	44,500
1998/99	246,100	88,000	334,100	45,000	229,100	45,000	15,000
1999/00 F	285,000	80,000	365,000	75,000	225,000	45,000	20,000
Germany							
1996/97	37,000	218,347	255,347	7,567	247,188	500	92
1997/98	37,000	212,198	249,198	9,851	237,574	1,753	20
1998/99	55,000	210,000	265,000	7,672	255,649	1,679	0
1999/00 F	49,000	215,000	264,000	8,000	255,000	1,000	0
Greece							
1996/97	70,000	11,871	81,871	1,458	74,042	5,000	1,371
1997/98	58,000	15,000	73,000	1,256	66,974	4,600	170
1998/99	63,200	15,000	78,200	1,000	67,500	9,000	700
1999/00 F	65,000	13,000	78,000	1,000	68,500	8,000	500
Italy							
1996/97	1,074,000	43,200	1,117,200	168,300	813,386	110,000	25,514
1997/98	659,000	134,000	793,000	97,000	616,000	80,000	0
1998/99	1,115,000	60,000	1,175,000	200,000	865,000	110,000	0
1999/00 F	797,000	90,000	887,000	160,000	647,000	80,000	0
Netherlands							
1996/97	135,000	106,429	241,429	140,376	95,153	4,900	1,000
1997/98	145,000	109,766	254,766	191,652	58,714	4,200	200
1998/99	140,000	95,250	235,250	145,054	84,996	5,000	200
1999/00 F	125,000	110,000	235,000	170,300	60,000	4,500	200
Spain							
1996/97	656,500	22,300	678,800	90,800	454,000	34,050	99,950
1997/98	600,000	22,000	622,000	167,000	400,000	26,000	29,000
1998/99	564,000	38,000	602,000	95,000	440,000	35,000	32,000
1999/00 F	575,000	30,000	605,000	100,000	445,000	35,000	25,000
Sweden							
1996/97	12,281	33,661	45,942	89	45,853	34,050	0
1997/98	11,076	34,503	45,579	114	45,465	26,000	0
1998/99	15,500	33,386	48,886	228	48,658	35,000	0
1999/00 F	12,300	35,000	47,300	100	47,200	35,000	0
United Kingdom							
1996/97	40,100	117,953	158,053	4,825	152,000	850	378
1997/98	24,726	132,774	157,500	2,255	154,695	400	150
1998/99	24,950	132,411	157,361	3,389	153,472	400	100
1999/00 F	23,500	134,000	157,500	3,500	153,500	400	100

TABLE I
PEARS: PRODUCTION, SUPPLY, AND DISTRIBUTION IN SELECTED COUNTRIES
(METRIC TONS)

Country Mktg. Year 1/	Production	Imports	Supply Utilization	Exports	Domestic Consumption	Processed	Withdrawals
SUBTOTAL EU							
1996/97	2,565,381	742,306	3,307,687	630,579	2,303,689	550,112	147,719
1997/98	1,970,262	867,100	2,837,362	716,469	1,864,001	517,753	85,939
1998/99	2,433,110	783,493	3,216,603	674,502	2,257,985	622,879	60,037
1999/00 F	2,133,100	822,000	2,955,100	694,550	2,013,850	624,600	57,100
OTHER NORTHERN HEMISPHERE COUNTRIES							
Bulgaria							
1996/97	21,000	100	21,100	25	7,800	11,175	2,100
1997/98	20,900	100	21,000	25	7,800	11,175	2,000
1998/99	20,500	150	20,650	30	7,790	11,150	1,680
1999/00 F	20,800	100	20,900	20	8,000	11,125	1,755
Canada							
1996/97	17,423	56,786	74,209	658	68,451	5,100	0
1997/98	15,611	69,547	85,158	958	78,900	5,300	0
1998/99	16,760	72,000	88,760	900	82,960	4,900	0
1999/00 F	15,800	70,000	85,800	950	79,850	5,000	0
China							
1996/97	5,806,632	603	5,807,235	96,278	5,420,595	290,362	0
1997/98	6,415,000	600	6,415,600	97,000	5,997,800	320,800	0
1998/99	7,275,000	800	7,275,800	108,900	6,803,100	363,800	0
1999/00 F	8,002,500	9,750	8,012,250	110,000	7,502,250	400,000	0
Japan							
1996/97	396,800	14	396,814	4,652	391,662	500	0
1997/98	427,800	48	427,848	6,202	421,146	500	0
1998/99	409,700	481	410,181	5,396	404,285	500	0
1999/00 F	422,980	600	423,580	6,000	417,080	500	0
Mexico							
1996/97	36,490	32,650	69,140	0	67,140	2,000	0
1997/98	37,547	51,964	89,511	0	87,511	2,000	0
1998/99	33,500	53,000	86,500	0	84,500	2,000	0
1999/00 F	35,300	52,000	87,300	0	85,300	2,000	0
Norway							
1996/97	2,551	16,067	18,618	0	17,900	80	638
1997/98	3,001	12,793	15,794	0	14,593	165	1,036
1998/99	3,152	15,561	18,713	0	17,330	152	1,231
1999/00 F	2,349	16,500	18,849	0	18,018	126	705
Russian Federation							
1996/97	246,400	96,300	342,700	30	275,000	61,100	6,570
1997/98	213,400	187,800	401,200	70	316,700	75,000	9,430
1998/99	181,300	70,000	251,300	50	195,000	55,000	1,250
1999/00 F	120,000	100,000	220,000	0	169,000	50,000	1,000
Serbia/Montenegro							
1996/97	91,000	0	91,000	0	52,000	39,000	0
1997/98	73,000	0	73,000	0	39,000	34,000	0
1998/99	85,000	0	85,000	0	45,000	40,000	0
1999/00 F	80,000	0	80,000	0	40,000	40,000	0
Turkey							
1996/97	415,000	78	415,078	11,485	382,843	20,750	0
1997/98	400,000	160	400,160	11,414	368,746	20,000	0
1998/99	360,000	63	360,063	8,230	333,833	18,000	0
1999/00 F	400,000	100	400,100	10,000	370,100	20,000	0
United States 2/							
1996/97	744,391	77,993	822,384	119,497	375,665	327,222	0
1997/98	945,741	67,864	1,013,605	164,731	422,841	426,033	0
1998/99	866,489	86,424	952,913	138,439	416,219	398,255	0
1999/00 F	855,385	90,000	945,385	135,000	410,385	400,000	0

TABLE 1
PEARS: PRODUCTION, SUPPLY, AND DISTRIBUTION IN SELECTED COUNTRIES
(METRIC TONS)

Country Mktg. Year 1/	Production	Imports	Supply Utilization	Exports	Domestic Consumption	Processed	Withdrawals
SUBTOTAL OTHER NORTHERN HEMISPHERE COUNTRIES							
1996/97	7,777,687	280,591	8,058,278	232,625	7,059,056	757,289	9,308
1997/98	8,552,000	390,876	8,942,876	280,400	7,755,037	894,973	12,466
1998/99	9,251,401	298,479	9,549,880	261,945	8,390,017	893,757	4,161
1999/00 F	9,955,114	339,050	10,294,164	261,970	9,099,983	928,751	3,460
TOTAL NORTHERN HEMISPHERE COUNTRIES							
1996/97	10,343,068	1,022,897	11,365,965	863,204	9,362,745	1,307,401	157,027
1997/98	10,522,262	1,257,976	11,780,238	996,869	9,619,038	1,412,726	98,405
1998/99	11,684,511	1,081,972	12,766,483	936,447	10,648,002	1,516,636	64,198
1999/00 F	12,088,214	1,161,050	13,249,264	956,520	11,113,833	1,553,351	60,560
SOUTHERN HEMISPHERE COUNTRIES							
Argentina							
1996/97	561,128	1,746	562,874	278,179	141,742	142,953	0
1997/98	519,651	666	520,317	290,479	104,751	125,087	0
1998/99	533,000	1,500	534,500	300,000	110,000	124,500	0
1999/00 F	NA	NA	NA	NA	NA	NA	NA
Australia							
1996/97	148,599	88	148,687	23,573	69,500	55,614	0
1997/98	130,000	71	130,071	18,362	61,090	50,619	0
1998/99	165,000	50	165,050	15,000	75,000	75,050	0
1999/00 F	NA	NA	NA	NA	NA	NA	NA
Chile							
1996/97	257,000	0	257,000	163,060	56,500	37,440	0
1997/98	258,000	0	258,000	153,000	58,500	46,500	0
1998/99	258,500	0	258,500	160,000	59,500	39,000	0
1999/00 F	NA	NA	NA	NA	NA	NA	NA
New Zealand							
1996/97	20,200	150	20,350	4,505	12,600	3,245	0
1997/98	20,620	150	20,770	4,938	12,600	3,232	0
1998/99	21,850	150	22,000	6,250	12,500	3,250	0
1999/00 F	NA	NA	NA	NA	NA	NA	NA
South Africa; Republic of							
1996/97	286,236	0	286,236	111,247	50,924	124,065	0
1997/98	285,920	0	285,920	125,887	51,750	108,283	0
1998/99	271,500	0	271,500	118,500	53,250	99,750	0
1999/00 F	NA	NA	NA	NA	NA	NA	NA
TOTAL SOUTHERN HEMISPHERE COUNTRIES							
1996/97	1,273,163	1,984	1,275,147	580,564	331,266	363,317	0
1997/98	1,214,191	887	1,215,078	592,666	288,691	333,721	0
1998/99	1,249,850	1,700	1,251,550	599,750	310,250	341,550	0
1999/00 F	NA	NA	NA	NA	NA	NA	NA
WORLD GRAND TOTAL							
1996/97	11,616,231	1,024,881	12,641,112	1,443,768	9,694,011	1,670,718	157,027
1997/98	11,736,453	1,258,863	12,995,316	1,589,535	9,907,729	1,746,447	98,405
1998/99	12,934,361	1,083,672	14,018,033	1,536,197	10,958,252	1,858,186	64,198
1999/00 F	NA	NA	NA	NA	NA	NA	NA

1/ Data for Northern Hemisphere countries are for a July/June marketing year, except for Mexico and France, which are August/July. In the Southern Hemisphere the marketing year begins on January 1 of the second year indicated, except for Chile where the year starts on February 1 of the second year indicated, and New Zealand where the year starts on October 1 of the first year indicated.

2/ U.S. import/export estimates based on recent trends, and trade contacts.

F=Forecast

Table 2: U.S. Pear Exports
Marketing Years 1996/97-1998/99
(July-June)
Metric Tons

Countries of Destination	1998/99		1996/97	1997/98	1998/99	Percent Change
	Rank					1997/98-1998/99
Mexico	1		31,547	48,220	52,321	9
Canada	2		38,954	50,168	41,654	-17
Brazil	3		17,969	17,506	10,381	-41
Netherlands	4		1,073	9,340	6,466	-31
Sweden	5		4,306	7,796	4,283	-45
Taiwan	6		5,066	4,323	4,021	-7
Saudi Arabia	7		2,487	3,494	2,980	-15
Venezuela	8		1,294	3,439	2,824	-18
Israel	9		1,032	2,529	2,343	-7
Hong Kong	10		1,573	2,191	1,559	-29
Colombia	11		2,174	1,506	1,321	-12
United Kingdom	12		328	1,271	1,095	-14
United Arab Emirates	13		1,468	1,868	887	-53
Singapore	14		500	1,186	751	-37
Russia	15		3,109	4,230	603	-86
Costa Rica	16		728	713	549	-23
Panama	17		775	610	536	-12
Nicaragua	18		0	0	393	N/A
Germany	19		785	476	298	-37
Japan	20		30	200	292	46
Egypt	21		0	23	263	1057
Dominican Republic	22		262	77	257	233
Iceland	23		539	262	254	-3
Guatemala	24		390	470	252	-46
Kuwait	25		167	151	198	31
Peru	26		46	99	174	76
Ireland	27		503	185	160	-14
Greece	28		0	148	157	6
Honduras	29		201	93	120	29
Bahrain	30		60	192	112	-41
Philippines	31		46	0	108	N/A
Denmark	32		0	308	102	-67
Argentina	33		0	0	96	N/A
Ecuador	34		89	165	92	-45
Australia	35		0	0	86	N/A
Trinidad and Tobago	36		45	60	84	40
France	37		0	20	65	225
El Salvador	38		7	33	52	56
French Pacific Islands	39		65	43	52	19
Indonesia	40		1,175	341	51	-85
Malaysia	41		290	141	38	-73
The Bahamas	42		0	125	31	-75
China	43		0	0	19	N/A
Finland	44		203	296	18	-94
Cayman Islands	45		0	0	16	N/A
Norway	46		137	55	16	-72
Italy	47		15	0	6	N/A
Brunei	48		0	17	0	-100
Guyana	49		0	2	0	-100
Netherlands Antilles	50		0	1	0	-100
Other			62	357	0	-100
Grand Total			119,497	164,731	138,439	-16

Source: Bureau of the Census

Northern Hemisphere Table Grape Situation and Outlook

Overall, production and exports are forecast to decline slightly this year for most of the selected Northern Hemisphere countries. However, U.S. table grape production is forecast to increase 16 percent to 680,389 metric tons and exports are projected to increase by 12 percent to 231,684.

United States

California's table grape production in 1999 is forecast at 680,389 metric tons (MT), 16 percent above 1998 levels. California accounts for 90 percent of the U.S. table grape production.

U.S. table grape exports in 1999 are expected to increase 12 percent to 231,684 MT. Canada and Hong Kong are the top export markets. The United States is a net table grape importer. Imports for 1999 are forecast at 409,879 MT, a 1-percent increase. Chile and Mexico are the main suppliers.

France

French table grape production for 1999 is forecast to drop 9 percent to 107,000 MT. The area planted to table grapes has decreased by 60 percent since the end of the 1970's, and is now estimated at 13,600 hectares (ha) in 1999.

Exports are forecast to drop by more than a third to 13,000 MT, while imports are forecast to increase 2 percent to 120,000 MT. France is a net importer, and Italy is its main supplier.

Greece

Although the weather was favorable in 1999, table grape production is estimated at 300,000 MT, a 3-percent decrease from 1998. The area planted is down an estimated 3 percent, as well, to 18,500 ha. However, imports are forecast to increase 42 percent to 1,000 MT. Exports in 1999 are projected to remain relatively stable at 115,000 MT. Greece is a net exporter of table grapes, with most of the crop going to the European Union (EU) and Poland. Germany and the United Kingdom are the largest EU markets.

Italy

Italian production for 1999 is expected to fall to 1.4 million MT, below 1998 levels but comparable to 1997 levels. About 70 percent of production is made up of Italian and Regina varieties, but the area planted to seedless varieties imported from the United States has increased quickly.

Italian exports for 1999 are forecast at 555,000 MT, down 1 percent from 1998, but close to 1997 levels. Germany and France are the largest export markets. Imports for 1999 are expected to remain at 1998 levels.

Japan

Japan's table grape growing areas experienced good weather in 1999, and grape production is expected to rise to 242,600 MT, a 4-percent increase over 1998 levels. The area planted to grapes is expected to decrease slightly in 1999 from the previous year, due to retiring orchards and replanting to other fruits.

Japanese imports are forecast to reach 9,000 MT, up 18 percent from 1998 levels. The United States was the largest supplier in 1998 (3,833), followed closely by Chile (3,764 MT). The peak U.S. shipping months are October and November.

Mexico

Weather conditions were good and yields were close to 1998 levels. Grape production for 1999 is expected to reach 144,000 MT, very similar to 1998 levels. New area planted is offset by old areas that have been abandoned.

Due to strong demand, Mexican imports for 1999 are forecast at 45,000 MT, an increase of 9 percent over 1998 levels. Mexican exports for 1999 are forecast at 90,000 MT, a decrease of 14 percent from the previous year, due to low prices in the international market.

Spain

Despite dry weather in the grape production areas in 1999, production is forecast to reach 375,000 MT, about 7 percent above 1998 levels. Due to higher production, imports are expected to decline in 1999. Imports in 1998 were 19,920 MT, slightly higher than the previous year. Italy and Chile were the largest suppliers.

Since the U.S. grape harvest coincides with Spain's and Spain is a major grape exporter, the Spanish market provides little opportunity for U.S. grapes. Portugal is its largest export market.

(The FAS Attache Report search engine contains reports on the deciduous fruit industries for more than 20 countries, including Chile, Mexico, and Japan. For information on production and trade, contact Shari Kosco at 202-720-9792. For information on marketing contact Sonia Jimenez at 202-720-0898.)

TABLE GRAPES: PRODUCTION, SUPPLY, AND DISTRIBUTION

Country/ Year 1/	Production	Imports 2/	Total Supply	Exports, Fresh Only 2/	Domestic Fresh Consumption	For Processing	Withdrawal from Market
---- Metric Tons ----							
Northern Hemisphere Countries							
France							
1997	100,700	120,000	220,700	16,500	204,200	0	0
1998	117,400	118,000	235,400	20,400	215,000	0	0
1999	107,000	120,000	227,000	13,000	214,000	0	0
Greece							
1997	306,000	608	306,608	102,577	133,745	70,000	286
1998	305,000	703	305,703	115,236	133,467	57,000	3,000
1999	300,000	1,000	301,000	115,000	131,000	55,000	0
Italy							
1997	1,440,000	10,000	1,450,000	553,000	647,000	250,000	0
1998	1,525,000	10,000	1,535,000	560,000	675,000	300,000	0
1999	1,440,000	10,000	1,450,000	550,000	650,000	250,000	0
Japan							
1997	250,900	7,350	258,250	11	226,639	31,600	0
1998	232,700	7,648	240,348	13	209,335	31,000	0
1999	242,600	9,000	251,600	10	219,590	32,000	0
Mexico							
1997	145,176	37,345	182,521	79,859	102,662	0	0
1998	143,318	41,447	184,765	104,119	80,646	0	0
1999	144,000	45,000	189,000	90,000	99,000	0	0
Spain							
1997	310,100	19,700	329,800	100,300	215,000	12,000	2,500
1998	350,500	19,900	370,400	92,700	245,700	25,000	7,000
1999	375,000	10,000	385,000	100,000	250,000	28,000	7,000
Turkey							
1997	3,700,000	936	3,700,936	33,403	1,817,533	1,850,000	0
1998	3,600,000	304	3,600,304	53,973	1,746,331	1,800,000	0
1999	3,600,000	500	3,600,500	50,000	1,750,500	1,800,000	0
United States 2/							
1997	748,428	359,928	1,108,356	268,846	539,775	208,653	91,082
1998	585,134	405,821	990,955	206,861	443,613	141,521	198,960
1999	680,389	409,879	1,090,268	231,684	530,000	206,000	122,584
Southern Hemisphere Countries							
Argentina							
1997	120,000	2,775	122,775	13,195	88,580	21,000	0
1998	125,211	3,220	128,431	18,009	90,422	20,000	0
1999	128,000	2,500	130,500	20,000	91,000	19,500	0
Chile							
1997	865,000	169	865,169	471,165	91,900	302,104	0
1998	850,000	121	850,121	490,258	92,000	267,863	0
1999	815,000	120	815,120	475,000	90,000	250,120	0
South Africa; Republic of							
1997	171,537	0	171,537	124,223	41,944	5,370	0
1998	195,673	0	195,673	148,759	43,604	3,310	0
1999	215,000	0	215,000	170,000	42,000	3,000	0
Total Selected Countries							
1997	8,157,841	558,811	8,716,652	1,763,079	4,108,978	2,750,727	93,868
1998	8,029,936	607,164	8,637,100	1,810,328	3,975,118	2,645,694	208,960
1999	8,046,989	607,999	8,654,988	1,814,694	4,067,090	2,643,620	129,584

1/ Calendar year for all countries. Production data represents California only.

2/ U.S. exports and imports are from the Bureau of the Census with forecasts by the Foreign Agricultural Service/USDA.

SOURCES: U.S. Agricultural Attaché Reports, Bureau of the Census, NASS/USDA.

TABLE GRAPES: UNITED STATES EXPORTS 1/

Destination	1994	1995	1996	1997	1998	Jan-Aug '98	Jan-Aug '99
---- Metric Tons ----							
Canada	102,703	102,903	86,965	97,396	81,503	28,022	28,172
Hong Kong	21,082	28,159	38,632	58,548	31,886	5,291	8,250
United Kingdom	3,931	7,387	4,678	5,609	6,981	4,626	4,237
Taiwan	15,107	12,784	16,359	11,962	8,756	1,385	5,435
Philippines	8,946	9,034	12,703	15,903	6,392	1,439	2,284
Mexico	24,379	11,188	10,859	23,920	24,051	2,494	2,270
Singapore	5,945	5,828	4,675	5,357	4,638	1,621	1,586
New Zealand	4,362	3,630	4,018	4,895	2,467	1,054	1,120
Malaysia	4,228	6,470	5,887	7,551	3,055	750	940
Japan	5,166	4,433	3,004	3,233	3,529	291	558
All Others	23,006	27,513	27,229	36,275	33,603	6,597	3,890
Total	218,855	219,329	215,009	270,649	206,861	53,570	58,742

1/ Calendar year for all countries.

SOURCES: U.S. Agricultural Attaché Reports and Bureau of the Census with forecasts by the Foreign Agricultural Service/USDA.

TABLE GRAPES: UNITED STATES IMPORTS 1/

Destination	1994	1995	1996	1997	1998	Jan-Aug '98	Jan-Aug '99
---- Metric Tons ----							
Chile	280,910	263,824	292,896	272,333	289,233	264,066	254,430
Mexico	41,074	80,492	60,033	75,713	101,044	101,032	87,580
South Africa; Republi	567	3,004	3,218	7,450	10,122	10,122	13,591
Argentina	360	0	0	0	286	286	630
Canada	725	1,299	2,945	3,202	4,152	506	453
Costa Rica	0	0	0	0	0	0	19
Spain	1	0	0	0	0	0	16
Italy	167	131	194	1,142	958	0	10
Australia	0	43	0	0	0	0	0
Leeward-Windward I	0	28	0	0	0	0	0
All Others	156	845	540	88	26	25	0
Total	323,960	349,666	359,826	359,928	405,821	376,037	356,729

1/ Calendar year for all countries.

SOURCES: U.S. Agricultural Attaché Reports and Bureau of the Census with forecasts by the Foreign Agricultural Service/USDA.

Canned Deciduous Fruit Situation and Outlook

Revised 1998/99 aggregate world production is estimated at 1.53 million tons, up 9 percent from the 1997/98 season. Exports, however, are estimated to have declined by 2 percent to 804,296 tons. World production was up for all canned fruit due to more favorable weather conditions in Europe. Northern Hemisphere production for the 1999/2000 marketing year is forecast to increase by 7 percent to 1.17 million tons, and exports are forecast to increase by 14 percent to 626,547 tons. Northern Hemisphere canned peach production will provide more than sufficient supplies to cover world demand. The resumed extraordinary Greek canned peach production is resulting in lower world export prices. Subsidized Greek production is expected to account for nearly all of Mexico's canned peach imports. In the past, Mexico accounted for nearly a third of Chilean exports and was an important market for U.S. producers.

World Canned Peach Situation

World production of canned peaches for the 1998/99 crop year is revised up by 2 percent to 1,099,064 tons. Production for the Northern Hemisphere for the 1999/2000 marketing year is forecast at 933,469 tons up 3 percent from last year's level. Forecasts for the Southern Hemisphere's 1999/2000 canned fruit production are not available.

EU production for marketing year 1998/99 is revised up from the previous estimate of 465,000 tons to 480,050 tons. Production in the Southern Hemisphere is also revised up, moving from 242,165 tons to 252,016 tons.

Estimated exports for 1998/99 from the world's major suppliers is revised down from 513,161 to 498,843 tons, a decrease of 3 percent. Exports from the EU were previously estimated at 372,000 tons and are now placed at 355,011 tons, down 5 percent. The reason for this decline is short EU supplies accompanied by higher prices. Beginning EU stocks for 1998/99, which were previously estimated at only 27,776 tons are now placed at almost half that figure. EU production, which is normally well over 550,000 tons, reached only 480,050 tons. EU production for 1999/2000 is forecast at 565,300 tons. Estimates for the 1998/99 U.S. crop remain unchanged at 361,298 tons. The current 1999/2000 U.S. crop is forecasted at 362,669 tons.

Canned Pears

World canned pear production for 1998/99 is revised upward by 16 percent to 194,321 tons. Exports are revised slightly downward to 105,018 tons; consequently ending stocks are up by 35,619 tons. EU production is revised up by 19,878 tons to 125,878 and production in the Southern Hemisphere is revised up by 6,693 tons to 67,793 tons. Production for the Northern Hemisphere for the 1999/2000 marketing year is forecast at 107,400 tons down 15 percent from last year's level.

Canned Mixed Fruit

World production and exports of canned mixed fruit for the 1998/99 marketing year are revised up by 4 and 3 percent respectively from previous estimates. EU production and exports are up 8,800 tons and 2,325 tons. Southern Hemisphere production is down by 2,724 tons but exports are up by 2,500 tons.

Northern Hemisphere production for the 1999/2000 marketing year is forecast at 98,500 tons, down 3,000 tons from the previous year's level.

Canned Apricots

The 1998/99 canned apricot output is revised upward by 1,046 tons to 67,146 tons. Southern Hemisphere production is revised downward by 3,554 tons, but exports are revised upward by 6,300 tons. Ending stocks for 1998/99 are placed at only 2,322 tons. Northern Hemisphere production and exports are revised up by 26 and 37 percent respectively. Almost all of this increase is accounted for by revised Greek data.

Production for the Northern Hemisphere for the 1999/2000 marketing year is forecast at 30,500 tons, up 31 percent from last year's level.

U.S. Canned Fruit Exports

Exports are an integral part of the California canned cling peaches, fruit cocktail and U.S. Bartlett pears industry's overall economic health. U.S. canned fruit exports are forecast to reach 45,000 tons in 1999/2000. With more than adequate supply expected through the turn of the century for canned fruit, market promotion efforts under the Market Access Program (MAP) are vital to help the U.S. canned fruit industry compete against low cost heavily subsidized product from countries such as Greece. In MY 1999, the California Cling Peach Growers Advisory Board plans to use MAP funds in Canada, China, Hong Kong, Japan, and Mexico to educate and convince trade and consumers of the quality, nutritional value, and convenience of U.S. canned fruit.

(The FAS Attache Report search engine contains detailed reports on Canned Fruit for nine countries, including Greece, France, Italy, and Spain. For further information on canned fruit production and trade contact Robert Knapp 202-720-9792. For information on U.S. marketing opportunities, contact Yvette Wedderburn Bomersheim at (202) 720-0911)

CANNED PEACHES: PRODUCTION, SUPPLY AND DISTRIBUTION

Country	Beginning Stocks	Production	Imports	Total Supply	Exports	Domestic Consumption	Ending Stocks
--Metric Tons Net Weight 1/ --							
Northern Hemisphere							
France							
1997/98	5,000	16,982	32,254	54,236	4,310	41,250	8,676
1998/99	8,676	16,050	30,514	55,240	6,011	40,569	8,660
1999/00 F	8,660	14,300	28,000	50,960	4,000	40,000	6,960
Greece							
1997/98	62,206	175,800	4,500	242,506	234,000	7,000	1,506
1998/99	1,506	267,000	3,000	271,506	260,000	8,500	3,006
1999/00 F	3,006	360,000	2,000	365,006	340,000	9,000	16,006
Italy							
1997/98	3,000	25,000	27,000	55,000	35,000	20,000	0
1998/99	0	27,000	27,000	54,000	36,000	17,000	1,000
1999/00 F	1,000	29,000	24,000	54,000	38,000	15,000	1,000
Spain							
1997/98	5,750	191,000	1,800	198,550	91,500	104,000	3,050
1998/99	3,050	170,000	4,500	177,550	53,000	106,550	18,000
1999/00 F	18,000	162,000	5,000	185,000	60,000	107,000	18,000
Total EU							
1997/98	75,956	408,782	65,554	550,292	364,810	172,250	13,232
1998/99	13,232	480,050	65,014	558,296	355,011	172,619	30,666
1999/00 F	30,666	565,300	59,000	654,966	442,000	171,000	41,966
Japan							
1997/98	3,000	5,500	51,541	60,041	0	57,541	2,500
1998/99	2,500	5,700	58,826	67,026	0	63,026	4,000
1999/00 F	4,000	5,500	60,000	69,500	0	65,500	4,000
United States							
1997/98	77,567	375,791	21,985	475,343	18,997	360,205	96,141
1998/99	96,141	361,298	13,909	471,348	27,332	360,122	83,894
1999/00 F	83,894	362,669	18,371	464,934	15,047	360,000	89,888
Total Northern Hemisphere							
1997/98	156,523	790,073	139,080	1,085,676	383,807	589,996	111,873
1998/99	111,873	847,048	137,749	1,096,670	382,343	595,767	118,560
1999/00 F	118,560	933,469	137,371	1,189,400	457,047	596,500	135,854

Continued --

CANNED PEACHES: PRODUCTION, SUPPLY AND DISTRIBUTION

Country	Beginning Stocks	Production	Imports	Total Supply	Exports	Domestic Consumption	Ending Stocks
--Metric Tons Net Weight 1/ --							
Southern Hemisphere							
Argentina							
1997/98	2,000	65,000	3,000	70,000	6,000	63,000	1,000
1998/99	1,000	80,000	3,000	84,000	10,000	70,000	4,000
1999/00	Na	Na	Na	Na	Na	Na	Na
Australia							
1997/98	18,367	32,000	1,675	52,042	11,234	28,000	12,808
1998/99	12,808	40,000	1,000	53,808	15,000	30,000	8,808
1999/00	Na	Na	Na	Na	Na	Na	Na
Chile							
1997/98	0	37,000	2,280	39,280	30,881	8,500	102
1998/99	102	44,000	0	44,102	27,500	10,000	6,602
1999/00	Na	Na	Na	Na	Na	Na	Na
South Africa							
1997/98	0	77,786	95	77,881	76,077	23,804	0
1998/99	0	88,016	94	88,110	64,000	24,110	0
1999/00	Na	Na	Na	Na	Na	Na	Na
Total Southern Hemisphere							
1997/98	20,367	211,786	7,050	239,203	124,192	123,304	13,910
1998/99	13,910	252,016	4,094	270,020	116,500	134,110	19,410
1999/00	Na	Na	Na	Na	Na	Na	Na
Grand Total							
1997/98	176,890	1,001,859	146,130	1,324,879	507,999	713,300	125,783
1998/99	125,783	1,099,064	141,843	1,366,690	498,843	729,877	137,970
1999/00 F	118,560	933,469	137,371	1,189,400	457,047	596,500	135,854

F = Forecast; The Southern Hemisphere 1999/00 crop will not be harvested until spring of Calendar year 2000.

Note: For Calendar year reference, MY 1999/00 would become CY 1999

1/ One metric ton 48.99 standard 45-lb. net cases of 24 x 2 1/2 cans

Source: U.S. Agricultural Attache Reports

U.S. EXPORTS OF CANNED PEACHES
Marketing Year June/May

Destination	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99
--Metric Tons Net Weight 1/ --						
Canada	2,809	3,908	5,589	4,192	7,452	6,244
Mexico	1,400	454	294	451	950	4,134
Japan	5,674	4,595	4,290	2,559	2,917	2,335
Korea	820	2,314	2,495	1,593	569	1,079
Taiwan	1,719	1,259	1,852	1,295	912	965
Singapore	1,194	1,164	958	900	228	110
Hong Kong	1,768	943	867	809	287	197
Philippines	382	1,018	617	442	119	650
Costa Rica	558	441	752	494	581	610
Germany	31	74	48	233	346	265
Guatemala	176	200	186	217	188	226
El Salvador	162	117	186	214	218	245
Saudi Arabia	460	137	166	201	467	147
Russian Federation	67	185	176	1,077	579	5
Other	2,089	1,960	2,817	1,329	3,184	10,120
Grand Total	19,309	18,769	21,293	16,006	18,997	27,332

1/ One metric ton equals 48.99 cases standard cases of 24 x 2 1/2 cans

Source: U.S. Census Bureau

U.S. IMPORTS OF CANNED PEACHES
Marketing Year June/May

Origination	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99
--Metric Tons Net Weight 1/ --						
Greece	15,515	16,743	10,489	19,475	4,586	6,715
Spain	829	233	31	4,324	11,424	1,971
South Africa	3,319	1,693	1,546	2,717	3,863	1,531
Chile	1,076	1,637	1,755	1,166	447	69
China	2	97	199	244	728	1,064
Japan	0	0	0	69	7	0
France	42	49	44	56	102	46
Italy	316	4	3	19	13	25
Other	112	283	33	17	814	2,485
Grand Total	21,211	20,739	14,100	28,087	21,984	13,909

1/ One metric ton equals 48.99 cases standard cases of 24 x 2 1/2 cans

Source: U.S. Census Bureau

CANNED PEARS: PRODUCTION, SUPPLY AND DISTRIBUTION

Country	Beginning Stocks	Production	Imports	Total Supply	Exports	Domestic Consumption	Ending Stocks
--Metric Tons Net Weight 1/ --							
Northern Hemisphere							
France							
1997/98	7,140	19,487	26,753	53,380	6,037	41,140	6,203
1998/99	6,203	14,878	36,669	57,750	3,018	40,523	14,209
1999/00 F	14,209	16,500	28,000	58,709	5,000	40,000	13,709
Italy							
1997/98	12,000	42,000	400	54,400	36,000	12,400	6,000
1998/99	6,000	63,000	1,000	70,000	43,000	11,000	16,000
1999/00 F	16,000	42,000	0	58,000	40,000	10,000	8,000
Spain							
1997/98	740	49,500	270	50,510	15,600	33,010	1,900
1998/99	1,900	48,000	200	50,100	11,000	34,500	4,600
1999/00 F	4,600	48,200	150	52,950	12,000	35,050	5,900
Total EU							
1997/98	19,880	110,987	27,423	158,290	57,637	86,550	14,103
1998/99	14,103	125,878	37,869	177,850	57,018	86,023	34,809
1999/00 F	34,809	106,700	28,150	169,659	57,000	85,050	27,609
Japan							
1997/98	500	750	6,815	8,065	0	7,565	500
1998/99	500	650	9,134	10,284	0	9,284	1,000
1999/00 F	1,000	700	10,000	11,700	0	10,700	1,000
Total Northern Hemisphere							
1997/98	20,380	111,737	34,238	166,355	57,637	94,115	14,603
1998/99	14,603	126,528	47,003	188,134	57,018	95,307	35,809
1999/00 F	35,809	107,400	38,150	181,359	57,000	95,750	28,609

Continued --

CANNED PEARS: PRODUCTION, SUPPLY AND DISTRIBUTION

Country	Beginning Stocks	Production	Imports	Total Supply	Exports	Domestic Consumption	Ending Stocks
--Metric Tons Net Weight 1/ --							
Southern Hemisphere							
Australia							
1997/98	11,169	38,300	277	49,746	32,260	12,700	4,786
1998/99	4,786	41,000	200	45,986	25,000	13,500	7,486
1999/00 F	Na	Na	Na	Na	Na	Na	Na
South Africa							
1997/98	0	20,027	17	20,044	25,699	2,775	0
1998/99	0	26,793	27	26,820	23,000	3,820	0
1999/00 F	Na	Na	Na	Na	Na	Na	Na
Total Southern Hemisphere							
1997/98	11,169	58,327	294	69,790	57,959	15,475	4,786
1998/99	4,786	67,793	227	72,806	48,000	17,320	7,486
1999/00 F	Na	Na	Na	Na	Na	Na	Na
Grand Total							
1997/98	31,549	170,064	34,532	236,145	115,596	109,590	19,389
1998/99	19,389	194,321	47,230	260,940	105,018	112,627	43,295
1999/00 F	35,809	107,400	38,150	181,359	57,000	95,750	28,609

F = Forecast; The Southern Hemisphere 1999/00 crop will not be harvested until spring of Calendar year 2000.

Note: For Calendar year reference, MY 1999/00 would become CY 1999

1/ One metric ton 48.99 standard 45-lb. net cases of 24 x 2 1/2 cans

Source: U.S. Agricultural Attache Reports

U.S. EXPORTS OF CANNED PEARS
Marketing Year June/May

Destination	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99
--Metric Tons Net Weight 1/ --						
Canada	1,554	2,795	5,669	2,703	3,261	3,286
Mexico	164	25	0	77	14	0
Germany	53	170	82	115	95	96
United Kingdom	0	14	90	85	219	0
Japan	402	485	623	311	290	528
Hong Kong	29	51	84	49	6	128
Singapore	88	113	9	41	10	3
Thailand	4	19	6	39	22	17
Malaysia	0	13	16	31	19	18
Russian Federation	32	110	53	43	0	0
Saudi Arabia	55	36	64	15	58	29
United Arab Emirates	5	555	79	0	390	662
Other	504	334	540	197	323	214
Grand Total	2,890	4,720	7,315	3,706	4,707	4,981

1/ One metric ton equals 48.99 cases standard cases of 24 x 2 1/2 cans

Source: U.S. Census Bureau

CANNED FRUIT MIXTURES: PRODUCTION, SUPPLY AND DISTRIBUTION

Country	Beginning Stocks	Production	Imports	Total Supply	Exports	Domestic Consumption	Ending Stocks
--Metric Tons Net Weight 1/ --							
Northern Hemisphere							
France							
1997/98	0	14,700	35,770	50,470	10,650	35,256	14,454
1998/99	14,454	16,300	37,582	68,336	9,835	33,250	25,251
1999/00 F	25,251	13,000	35,000	73,251	10,000	33,000	30,251
Greece							
1997/98	234	1,809	800	2,843	1,700	1,000	143
1998/99	143	4,500	500	5,143	3,500	1,000	643
1999/00 F	643	5,000	500	6,143	4,500	1,000	643
Italy							
1997/98	800	76,000	4,000	80,800	72,000	8,800	0
1998/99	0	78,000	4,000	82,000	76,000	6,000	0
1999/00 F	0	78,000	4,000	82,000	74,000	8,000	0
Total EU							
1997/98	1,034	92,509	40,570	134,113	84,350	45,056	14,597
1998/99	14,597	98,800	42,082	155,479	89,335	40,250	25,894
1999/00 F	25,894	96,000	39,500	161,394	88,500	42,000	30,894
Japan							
1997/98	500	2,490	9,764	12,754	0	12,254	500
1998/99	500	2,500	12,165	15,165	0	14,165	1,000
1999/00	1,000	2,500	13,000	16,500	0	15,500	1,000
Total Northern Hemisphere							
1997/98	1,534	94,999	50,334	146,867	84,350	57,310	15,097
1998/99	15,097	101,300	54,247	170,644	89,335	54,415	26,894
1999/00 F	26,894	98,500	52,500	177,894	88,500	57,500	31,894

Continued --

CANNED FRUIT MIXTURES: PRODUCTION, SUPPLY AND DISTRIBUTION

Country	Beginning Stocks	Production	Imports	Total Supply	Exports	Domestic Consumption	Ending Stocks
--Metric Tons Net Weight 1/ --							
Southern Hemisphere							
Australia							
1997/98	2,894	30,000	0	32,894	16,462	15,000	1,432
1998/99	1,432	32,000	0	33,432	16,500	16,000	932
1999/00 F	Na	Na	Na	Na	Na	Na	Na
Chile							
1997/98	0	7,550	79	7,629	7,405	215	51
1998/99	51	7,300	90	7,441	7,000	310	131
1999/00 F	Na	Na	Na	Na	Na	Na	Na
South Africa							
1997/98	0	32,507	180	32,687	38,345	10,621	4,157
1998/99	4,157	36,151	117	40,425	30,000	10,425	0
1999/00 F	Na	Na	Na	Na	Na	Na	Na
Total Southern Hemisphere							
1997/98	2,894	70,057	259	73,210	62,212	25,836	5,640
1998/99	5,640	75,451	207	81,298	53,500	26,735	1,063
1999/00 F	Na	Na	Na	Na	Na	Na	Na
Grand Total							
1997/98	4,428	165,056	50,593	220,077	146,562	83,146	20,737
1998/99	20,737	176,751	54,454	251,942	142,835	81,150	27,957
1999/00 F	26,894	98,500	52,500	177,894	88,500	57,500	31,894

F = Forecast; The Southern Hemisphere 1999/00 crop will not be harvested until spring of Calendar year 2000.

Note: For Calendar year reference, MY 1999/00 would become CY 1999

1/ One metric ton 48.99 standard 45-lb. net cases of 24 x 2 1/2 cans

Source: U.S. Agricultural Attache Reports

U.S. EXPORTS OF CANNED FRUIT MIXTURES
Marketing Year June/May

Destination	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99
--Metric Tons Net Weight 1/ --						
Canada	5,677	5,635	5,531	7,422	8,512	10,422
Mexico	547	668	100	185	520	362
Japan	6,205	5,612	4,163	3,555	2,928	3,474
Philippines	1,289	2,801	4,313	3,804	700	642
Hong Kong	3,999	3,915	2,793	1,970	606	503
Singapore	2,575	4,476	3,124	1,826	999	808
Taiwan	1,106	971	622	416	626	796
Korea	208	720	238	421	689	363
Panama	863	744	637	597	1,148	781
El Salvador	266	283	360	337	379	486
Costa Rica	712	608	831	834	1,230	1,054
Saudi Arabia	1,387	458	1,055	820	1,182	1,017
Other	2,854	896	2,115	2,762	2,841	4,156
Grand Total	27,688	27,787	25,882	24,949	22,360	24,864

1/ One metric ton equals 48.99 cases standard cases of 24 x 2 1/2 cans

Source: U.S. Census Bureau

CANNED APRICOTS: PRODUCTION, SUPPLY AND DISTRIBUTION

Country	Beginning Stocks	Production	Imports	Total Supply	Exports	Domestic Consumption	Ending Stocks
--Metric Tons Net Weight 1/ --							
Northern Hemisphere							
Greece							
1997/98	1,144	12,960	300	14,404	12,000	1,200	1,204
1998/99	1,204	8,200	250	9,654	8,300	1,200	154
1999/00 F	154	15,600	200	15,954	14,000	1,200	754
Spain							
1997/98	620	14,100	55	14,775	6,300	5,875	2,600
1998/99	2,600	15,000	115	17,715	10,500	5,615	1,600
1999/00 F	1,600	14,900	120	16,620	10,000	5,720	900
Total Northern Hemisphere							
1997/98	1,764	27,060	355	29,179	18,300	7,075	3,804
1998/99	3,804	23,200	365	27,369	18,800	6,815	1,754
1999/00 F	1,754	30,500	320	32,574	24,000	6,920	1,654
Southern Hemisphere							
Australia							
1997/98	442	8,300	1,599	10,341	2,073	8,000	268
1998/99	268	9,000	1,800	11,068	2,300	8,200	568
1999/00 F							
South Africa							
1997/98	0	36,140	66	36,206	28,769	5,518	7,119
1998/99	7,119	34,946	35	42,100	36,500	5,600	0
1999/00 F				0			
Total Southern Hemisphere							
1997/98	442	44,440	1,665	46,547	30,842	13,518	7,387
1998/99	7,387	43,946	1,835	53,168	38,800	13,800	568
1999/00 F	0	0	0	0	0	0	0
Total							
1997/98	2,206	71,500	2,020	75,726	49,142	20,593	11,191
1998/99	11,191	67,146	2,200	80,537	57,600	20,615	2,322
1999/00 F	1,754	30,500	320	32,574	24,000	6,920	1,654

F = Forecast; The Southern Hemisphere 1999/00 crop will not be harvested until spring of Calendar year 2000.

Note: For Calendar year reference, MY 1999/00 would become CY 1999

1/ One metric ton 48.99 standard 45-lb. net cases of 24 x 2 1/2 cans

Source: U.S. Agricultural Attache Reports

Almond Situation and Outlook

Large production increases in the United States and Spain, the world's two largest producers, coupled with large U.S. almond reserves, will increase world almond supplies 30 percent from last year. Increased almond production in the smaller producing countries is also contributing to record world supplies, which have resulted in depressed almond prices. U.S. almond prices have fallen 33 percent since 1996. Anticipation of large crops and record supplies for all tree nuts in most major producing countries is keeping all nut prices low, due to the ease with which nuts are substituted for others. Low nut prices are expected to encourage consumption and expand export demand. U.S. almond exports are forecast to increase 13 percent from last year, due to the larger output.

United States

U.S. almond production in 1999/2000 is forecast at 376,500 metric tons, 60 percent above last season and 9 percent above the previous record crop in 1997/98. Total U.S. almond supplies in 1999/2000 are forecast at 418,300 tons, up 33 percent from the previous season, because of the record crop and the forecasted large increase in ending stocks. Due to two record crops over the past three years, almond prices have fallen approximately 33 percent from 1996/97 and are likely to continue falling in 1999/2000 due to this year's big crop, large stocks, and increased almond acreage. The Almond Board of California has tried to stabilize falling prices by retaining large stocks. The United States produces approximately 75 percent of the world's almonds.

In 1999/2000, U.S. almond exports are forecast at a record 208,200 tons, 13 percent above the previous year's shipments, due to larger supplies. In 1998/99, shelled almonds, including prepared and preserved, accounted for 97 percent of total U.S. almond exports. Major buyers of U.S. shelled almonds were the European Union (primarily Germany, Spain, and the Netherlands), accounting for 64 percent and Asia (primarily, Japan and China) purchasing 16 percent. Asia is the most significant importer of in-shell almonds, purchasing nearly 73 percent of U.S. in-shell exports.

With support from the Market Access Program, the U.S. almond industry expanded sales to include Australia and New Zealand, where Blue Diamond is marketing their new almond milk product. Expanding consumption is critical in selling the record crop, so marketing campaigns are focused on the message that almonds are a healthy way to snack. The consumer-oriented marketing strategy is aimed at Germany, France and the UK, and most of Asia.

Spain

Spain's 1999/2000 almond production is forecast at 67,000 tons, a 123 percent increase compared to the previous season, due to favorable weather conditions. However, recent dry weather in southern Spain has affected the condition of almond trees, and rain during the fall of 1999 will be crucial to future almond productivity in that area, as less than 10 percent of almond acreage is irrigated.

Exports in 1999/2000 are forecast at 50,000 tons, 47 percent higher than last year, due to the larger crop. Other EU countries (Germany, France, and Italy) are the major destinations, representing about 90 percent of Spain's export markets. Almond imports in 1999/2000 are forecast to decrease based on the expected larger crop. The United States continues to be the dominant foreign supplier of almonds to Spain, supplying an average of 80 percent of total Spanish almond imports, most of which go for processing.

While there is no price support program for tree nuts, the EU does have an improvement plan that is implemented in both Spain's almond and hazelnut sectors. Up to 475 ECU/hectare can be provided to growers to plant improved, higher yielding varieties. EU producer organizations are concerned about the impending end of this program in 2000.

Italy

After three years of adverse weather conditions, almond production for 1999/2000 is forecast to rebound to 17,000 tons, 89 percent higher than the previous year. Almond production in the medium-to long-term is projected to decline, due to reported uprooting of the oldest, least productive trees and no significant planting of new orchards. Domestic almond prices have declined dramatically in the past few months, dropping 37 percent to 5,000 lire/kilogram (USD \$2.75). However, cheap almond prices are now favoring domestic consumption, with some users substituting almonds for other nuts. Over the past three years, imports grew in response to both decreasing domestic production and expanding consumption. However, in 1999/2000 they are forecast to decrease slightly from previous years, due to the large crop. Price competitiveness between the United States and Spain, Italy's two main almond sources, will be key in determining which gains a larger share of the Italian market.

Greece

Total almond production in 1999/2000 is forecast at 14,550 tons, a 21 percent increase from last season, due to favorable weather conditions. Annual production is projected to remain constant at 15,000 for the next 3-5 years, given good weather conditions. Greece has the highest per capita consumption of nuts in the world and produces mainly to meet domestic demand. Consequently,

exports consist only of excess nuts, which go primarily to other EU countries. Despite complaints about high production costs, grower prices are considered satisfactory. Almond consumption represents about 24 percent of total domestic nut consumption.

Turkey

In 1999/2000, almond production in Turkey is forecast at 13,000 tons, up 8 percent from the previous year. Consumption has been growing slowly, due to the abundant availability of the preferred hazelnuts, which are a close substitute for almonds. Almonds generally are consumed whole as a snack food, with limited amounts utilized in confectionary products. Trade is mainly restricted to border exchanges with neighboring countries.

The FAS Attache Report search engine contains detailed reports on Tree Nut Competition or Market Intelligence for 16 countries, including Spain, Italy, Greece, and Turkey. (For information on production and trade, contact Lisa Anderson at 202-720-5028. For information on marketing contact Ingrid Mohn at 202-720-5330.)

ALMONDS: PRODUCTION, SUPPLY, AND DISTRIBUTION IN SELECTED COUNTRIES

Country/ Marketing Year 1/	Beginning Stocks	Production	Imports	Total Supply	Exports	Domestic Consumption	Ending Stocks
Metric tons, shelled basis							
Greece							
1996/1997	1,153	12,800	480	14,433	260	12,500	1,673
1997/1998	1,673	14,500	3,200	19,373	1,200	13,650	4,523
1998/1999	4,523	12,000	2,600	19,123	1,500	13,800	3,823
1999/2000 F	3,823	14,550	2,000	20,373	1,600	13,850	4,923
Italy							
1996/1997	500	6,000	14,728	21,228	1,071	19,657	500
1997/1998	500	11,000	15,779	27,279	1,177	24,102	2,000
1998/1999	2,000	9,000	14,000	25,000	1,000	23,000	1,000
1999/2000 F	1,000	17,000	10,000	28,000	1,000	25,000	2,000
Spain							
1996/1997	8,500	60,000	20,200	88,700	33,600	51,100	4,000
1997/1998	4,000	75,000	25,800	104,800	50,800	47,000	7,000
1998/1999	7,000	30,000	30,000	67,000	34,000	32,000	1,000
1999/2000 F	1,000	67,000	20,000	88,000	50,000	35,000	3,000
Turkey							
1996/1997	2,500	14,300	170	16,970	664	14,706	1,600
1997/1998	1,600	11,000	3,000	15,600	100	14,500	1,000
1998/1999	1,000	12,000	2,000	15,000	200	13,800	1,000
1999/2000 F	1,000	13,000	2,000	16,000	200	13,800	2,000
United States 2/ 3/ 4/							
1996/1997	42,093	231,332	71	273,496	179,577	72,011	21,908
1997/1998	21,908	344,277	55	366,240	205,432	82,791	78,017
1998/1999	78,017	235,868	86	313,971	183,887	88,444	41,640
1999/2000 F	41,640	376,500	160	418,300	208,200	97,000	113,100
Total							
1996/1997	54,746	324,432	35,649	414,827	215,172	169,974	29,681
1997/1998	29,681	455,777	47,834	533,292	258,709	182,043	92,540
1998/1999	92,540	298,868	48,686	440,094	220,587	171,044	48,463
1999/2000 F	48,463	488,050	34,160	570,673	261,000	184,650	125,023

1/ Marketing Years. August-July for the United States; September-August for Spain, Italy, Turkey; October-September for Greece.

2/ U.S. import data are from Bureau of the Census with input from the Almond Board of California (ABC). Import forecast originates with Foreign Agricultural Service (FAS)/USDA.

3/ U.S. export and stock data for 1996/97, 1997/98, 1998/99 come from the ABC; 1999/2000 export forecast based on preliminary data from the ABC; 1999/2000 stock estimate from ABC.

4/ U.S. production forecast for 1999/2000 by the National Agricultural Statistics Service (NASS).

F=Forecast.

SOURCES: U.S. Agricultural Attaché Reports, Bureau of Census, ABC, and NASS/USDA.

**U.S. Exports of Almonds to Principal Markets 1/
Marketing Years 1995/96 - 1998/99
(metric tons, shelled basis)**

Destination	1995/96	1996/97	1997/98	1998/99
Australia	680	2,313	2,132	1,089
Canada	5,352	5,897	7,303	7,394
China/Hong Kong	1,588	2,540	3,810	3,719
European Union	102,467	117,798	123,649	116,982
Other Europe	3,357	3,992	5,851	4,354
Japan	17,599	19,232	20,593	15,740
India	5,942	8,800	15,195	10,569
Israel	1,814	1,814	2,223	1,996
Lebanon	635	862	1,497	1,179
Mexico	816	1,270	2,177	2,449
Saudi Arabia	1,542	1,497	2,540	1,814
South Korea	2,767	3,266	3,221	3,311
Taiwan	1,270	1,678	1,950	1,678
United Arab Emirates	1,769	2,767	4,990	4,808
All Other Countries	4,400	5,851	8,301	6,804
Grand Total	151,999	179,577	205,432	183,887

1/ Marketing years, August - July. Note: All data from the Almond Board of California.

Walnut Situation and Outlook

Walnut production in selected countries in 1999/2000 is forecast at a record 665,000 tons, 10 percent above the previous year's output. The United States is expected to account for nearly 80 percent of this increased production due to a record crop. This record world walnut output, coupled with a record world supply for all tree nuts, will likely decrease already low walnut prices. U.S. prices for walnuts have declined 36 percent since 1996. However, larger supplies and anticipated lower prices are expected to spur world consumption and exports, which are forecast to increase 16 percent in 1999/2000. Most of this growth is attributable to the United States, the world's second largest producer. Exports from China, the world's largest producer, remain relatively stable due to strong domestic demand.

United States

The 1999/2000 U.S. walnut crop is forecast at 254,000 tons, 23 percent higher than last year's crop and 4 percent above the 1997/98 record crop. The production increase is a result of the crop's cyclical nature, good weather, and increased yields, due to stronger varieties and age composition of the trees. U.S. exports in 1999/2000 are forecast at a record 120,000 tons, a 20 percent increase from the previous year, due to this year's record crop. 1998/99 shipments to the major European markets were down from 1997/98, but were up for Canada, Mexico, Australia and some Latin American markets.

With support from the Market Access Program, the U.S. walnut industry is trying to expand sales outside of the traditional holiday season. Expanding consumption is critical in selling the record crop, so marketing campaigns are focused on two areas: sending the message that walnuts are healthy for home usage, and expanding restaurant and bakery usage in entrees and baked goods. The bulk of the marketing strategy is aimed at the three largest markets -- Germany, Japan, and Spain.

China

Walnut production in 1999/2000 is forecast to increase 4 percent to 260,000 tons, due to new trees coming into production. Output is likely to increase in the short- to medium- term because of increased acreage and improved, higher yielding varieties. Domestic consumption is forecast to increase slightly, driven mainly by rising incomes and popular beliefs about walnuts' health benefits.

Imports are forecast to remain constant, due to increased production. Exports are expected to increase only slightly, due to higher production tempered by strong domestic demand. China's main export markets are North and South Korea and United Arab Emirates.

Turkey

The 1999/2000 Turkish walnut crop is forecast to remain constant. However, walnut production is expected to gradually rise in the next 3-5 years, as new trees with improved varieties reach bearing age and as acreage is increased. Per capita consumption is relatively stable in Turkey. Fifty percent of production is consumed on-farm and the remainder is marketed. Most of the marketed walnuts are consumed whole, with only a limited amount being processed. Walnut trade is very limited: most imports are inexpensive, lower quality nuts from neighboring countries; higher quality domestic nuts are usually exported.

India

India's 1999/2000 walnut production is forecast to decrease 7 percent, due to the alternate bearing nature of the crop and poor weather conditions. Exports are forecast at 15,000 tons in 1999/2000, up slightly from the previous year. Export sales to traditional European markets have declined in the past three years, due to increased competition from east European suppliers, particularly Moldova. India managed to recapture some of that market by easing export prices during 1998/99. Major export destinations, besides the EU, are Egypt and the United States. Given the high tariffs and strong domestic production, there are few opportunities for imports. Anticipated low almond prices, due to the record U.S. crop, are expected to compete with walnut consumption in upper and upper-middle class households.

France

In 1999/2000, France's walnut production is forecast at 23,000 tons, down 7 percent from last year, due to the crop's alternate bearing cycle, decreased yields and some excessive rain during bloom. The United States remains France's leading supplier of in-shell walnuts, due to continued low U.S. walnut prices. France has shifted its primary sourcing of shelled walnuts from China to Moldova, due to the latter's lower labor costs, shorter transit time, and better quality nuts. French walnut exporters are worried by the increasing price competitiveness of U.S. walnuts in their main export markets, mainly Germany. French walnut consumption is relatively stable at 17,500 tons.

Italy

The 1999/2000 crop is forecast at 18,000 tons, up 50 percent from the previous year, due to favorable weather conditions. Future production is likely to decrease in the medium-term, due to declining acreage and lower productivity of older trees. Italy's walnut imports for 1999/2000 are expected to decline, due to increased domestic supplies. Excluding minor quantities from eastern Europe, most of Italy's imports are U.S. in-shell walnuts, which have accounted for over 80 percent of total in-shell shipments in the past 2 years.

The FAS Attache Report search engine contains detailed reports on Tree Nut Competition or Market Intelligence for 16 countries, including China, Turkey, India, France, and Italy. (For information on production and trade, contact Lisa Anderson at 202-720-5028. For information on marketing contact Ingrid Mohn at 202-720-5330.)

WALNUTS: PRODUCTION, SUPPLY AND DISTRIBUTION IN SELECTED COUNTRIES

Country/ Marketing Year 1/	Beginning Stocks	Production	Imports	Total Supply and Distribution	Exports	Domestic Consumption	Ending Stocks
Metric tons, in-shell basis							
Chile							
1996/1997	150	10,950	6	11,106	8,880	1,700	526
1997/1998	526	9,955	35	10,516	8,570	1,700	246
1998/1999	246	10,930	10	11,186	9,310	1,700	176
1999/2000 F	176	12,000	15	12,191	10,000	2,000	191
China							
1996/1997	0	238,000	50	238,050	50,000	188,050	0
1997/1998	0	249,000	659	249,659	31,713	217,946	0
1998/1999	0	251,000	700	251,700	27,000	224,700	0
1999/2000 F	0	260,000	700	260,700	31,000	229,700	0
France							
1996/1997	0	22,050	11,200	33,250	14,200	19,050	0
1997/1998	0	23,500	10,000	33,500	15,000	18,500	0
1998/1999	0	24,600	9,500	34,100	16,000	18,100	0
1999/2000 F	0	23,000	11,000	34,000	16,500	17,500	0
India							
1996/1997	3,200	29,000	0	32,200	13,780	12,000	6,420
1997/1998	6,420	24,000	0	30,420	9,370	13,200	7,850
1998/1999	7,850	30,000	0	37,850	14,000	14,800	9,050
1999/2000 F	9,050	28,000	0	37,050	15,000	15,300	6,750
Italy							
1996/1997	500	12,000	15,848	28,348	939	26,409	1,000
1997/1998	1,000	21,000	10,793	32,793	1,066	30,227	1,500
1998/1999	1,500	12,000	15,000	28,500	1,000	26,500	1,000
1999/2000 F	1,000	18,000	11,000	30,000	1,000	28,000	1,000
Turkey							
1996/1997	3,900	66,000	1,254	71,154	952	66,002	4,200
1997/1998	4,200	66,000	2,000	72,200	700	67,000	4,500
1998/1999	4,500	70,000	2,000	76,500	500	69,000	7,000
1999/2000 F	7,000	70,000	2,000	79,000	500	70,000	8,500
United States 2/ 3/ 4/ 5/							
1996/1997	59,002	188,696	6,446	254,144	113,684	96,032	44,428
1997/1998	44,428	244,030	319	288,777	103,828	110,850	74,099
1998/1999	74,099	205,931	169	280,199	99,684	116,550	63,965
1999/2000 F	63,965	254,000	350	318,315	120,000	118,000	80,315
Total							
1996/1997	66,752	566,696	34,804	668,252	202,435	409,243	56,574
1997/1998	56,574	637,485	23,806	717,865	170,247	459,423	88,195
1998/1999	88,195	604,461	27,379	720,035	167,494	471,350	81,191
1999/2000 F	81,191	665,000	25,065	771,256	194,000	480,500	96,756

1/ Marketing Years: March-February for Chile; August-July for the United States; September-August for Italy and Turkey; October-September for China, France, and India

2/ U.S. export and import data come from the Bureau of the Census with forecasts by Foreign Agricultural Service (FAS)/USDA.

3/ U.S. domestic shelling ratios for U.S. exports and imports for 1996/97 and 1997/98 are .410 and .411 respectively and originate from the National Agricultural Statistics Service (NASS)/USDA. For 1998/99, FAS used a shelling ratio of .419, an average based on the preceding three years.

4/ U.S. stock data comes from the Walnut Marketing Board (WMB).

5/ U.S. production forecast for 1999/2000 by NASS.

F=Forecast.

SOURCES: U.S. Agricultural Attache Reports, Bureau of the Census, WMB, and NASS/USDA

**U.S. Exports of Walnuts to Principal Markets 1/
Marketing Years 1995/96 - 1998/99
(metric tons, in-shell equivalent)**

Destination	1995/96	1996/97	1997/98	1998/99
Australia	3,038	2,666	3,843	3,775
Brazil	3,346	4,905	1,780	2,193
Canada	6,425	9,126	7,709	7,772
China; Peoples Republic of	58	10	0	0
Hong Kong	41	296	358	127
European Union	59,906	59,255	49,544	48,781
Israel	4,498	4,149	6,870	5,226
Japan	19,010	25,097	18,454	15,808
Korea; Republic of	906	1,773	3,815	623
Mexico	910	372	4,064	8,242
Switzerland	674	496	468	608
Taiwan	1,352	1,644	2,350	2,252
Other Countries	3,731	3,894	4,573	4,277
Grand Total	103,896	113,684	103,828	99,684

1/ Marketing years, August - July. Note: All data from the Bureau of Census. Shelling ratios for walnuts were .4171, .437, .410, and .411 for 1994/95, 1995/96, 1996/97, 1997/98 respectively. Computations originate from data published by the USDA/National Agricultural Statistics Service (NASS) in "Non Citrus Fruits and Nuts: 1999 Preliminary Survey" and Noncitrus Fruits and Nuts: Final Estimates: 1992-1997".

Hazelnut Situation and Outlook

Hazelnut production in selected countries in 1999/2000 is forecast to decrease 3 percent to 769,500 tons. Marginal production decreases in Turkey and Italy, the world's first and second largest producers respectively, did not offset significant production increases in Spain and the United States. Total world hazelnut supply has increased significantly, up 15 percent from last year, mainly due to increased carryover stocks from FISKOBIRLIK. Total exports from selected countries in 1999/2000 are forecast to increase 6 percent to 465,400 tons, due to expanded exports from all countries except Italy. U.S. hazelnut exports are forecast at 20,400 tons, 78 percent above last year due to the significant increase in production.

United States

U.S. hazelnut production in 1999/2000 is forecast at 34,500 tons, up 145 percent from the previous year's harvest, due to the crop's alternate bearing cycle and good weather conditions. Virtually all the expected production will come from Oregon, except for an estimated 270 tons from Washington. Exports in 1999/2000 are forecast at 20,400 tons, 58 percent above the previous year's shipments, due to the larger output. U.S. exports will face increased international competition from lower priced Turkish product. Relatively low hazelnut prices are expected to encourage consumption and increase imports.

Turkey

Turkey is the world's largest hazelnut producer, accounting for about 70 percent of world production. The 1999/2000 crop is estimated to be large and of good quality, although it is slightly down from last year's record crop at 600,000 tons. High support prices continue to draw an excess of producers into the market, contributing to significantly expanded hazelnut plantings and production over the past few years. As a result, the industry suffers from overproduction, large stocks, and depressed prices. In the past few years, various Turkish governments have tried unsuccessfully to implement incentive programs to shift area back out of hazelnut production, to reduce the persistent hazelnut glut and raise grower prices. Hazelnut prices are determined by supply and demand as well as the prices of other nuts, particularly almonds (which are considered a low-cost substitute).

FISKOBIRLIK (The Union of Hazelnut Sales Cooperative) announced a 1999/2000 support price of USD\$2.30/kg., but it remains to be seen whether it will actually receive the government funds needed to pay growers this price. It plans to buy about 150,000 tons of this year's crop, paying

growers a total of USD\$350 million. This level is less than the 239,000 tons (USD\$500 million) which FISKOBIRLIK bought the previous year. FISKOBIRLIK is also holding carryover stocks of 275,000 tons, which it plans to crush for oil rather than sell as kernels so as to eliminate further downward pressure on hazelnut prices.

Turkey accounts for more than 80 percent of world hazelnut trade. In 1999/2000, exports are forecast at 400,000 tons, 7 percent above the previous year's shipments. Although the European Union is the major market for Turkish hazelnuts, Turkey is trying to expand other export markets, particularly in Asia, the former Soviet Union countries, and the United States. The bulk of domestic consumption continues to be whole nuts, although consumption of processed hazelnuts for confectionary items is also increasing. Domestic hazelnut consumption is expected to increase in 1999/2000, due to FISKOBIRLIK's crushing plans.

Italy

Hazelnut production in 1999/2000 is forecast at 105,000 tons, 11 percent below last year's record crop, due to cyclical crop fluctuation and good weather conditions. Imports are expected to increase slightly, due to decreased production. Prices of Italian hazelnuts during 1998/99 have risen somewhat mainly, due to expanded export demand. However, pricing and exports will continue to be affected by FISKOBIRLIK's actions. Lack of Turkish government support of FISKOBIRLIK this year will mean intense competition from Turkish hazelnuts. The main export markets for Italian hazelnuts are other EU countries – primarily Germany, France, and Switzerland.

In order to favor domestic producers, the EU is paying 15 EUROS per 100 kg. (USD\$16), in-shell basis. This measure will expire at the end of the 1999/2000 marketing year, but will probably be replaced by other support actions.

Spain

The 1999/2000 hazelnut crop in Spain is forecast to increase dramatically to 30,000 tons, well above last year's crop of 10,000 tons, due to the crop's cyclical production and favorable weather conditions. Hazelnut exports are expected to increase and imports to decline as a result of the larger crop. U.S. hazelnut supplies represent about 5 percent of Spain's total hazelnut imports and continue to face stiff competition from lower priced Turkish product, which accounts for 75 percent of Spanish imports. All Turkish hazelnut exports to Spain are shelled, while U.S. exports are in-shell. Higher total supply is expected to keep prices low and spur consumption in 1999/2000. The bulk of the hazelnut crop is consumed in-shell, with the confectionary and chocolate industries consuming 60-70 percent of total supplies.

While there is no price support program for tree nuts, the EU does have an improvement plan that is implemented in both Spain's hazelnut and almond sectors. Up to 475 ECU/hectare can be provided to growers to plant improved, higher yielding varieties. EU producer organizations are concerned about the impending end of this program in 2000.

The FAS Attache Report search engine contains detailed reports on Tree Nut Competition or Market Intelligence for 16 countries, including Turkey, Italy, and Spain. (For information on production and trade, contact Lisa Anderson at 202-720-5028. For information on marketing contact Ingrid Mohn at 202-720-5330.)

HAZELNUTS: PRODUCTION, SUPPLY AND DISTRIBUTION

Country/ Marketing Year 1/	Beginning Stocks	Production	Imports	Total Supply	Exports	Domestic Consumption	Ending Stocks
Metric tons, in-shell basis							
Italy							
1996/1997	60,000	95,000	36,491	191,491	55,468	106,023	30,000
1997/1998	30,000	77,000	52,110	159,110	27,337	116,773	15,000
1998/1999	15,000	118,000	30,000	163,000	45,000	116,000	2,000
1999/2000 F	2,000	105,000	40,000	147,000	30,000	115,000	2,000
Spain							
1996/1997	5,100	6,500	12,300	23,900	7,900	15,000	1,000
1997/1998	1,000	16,000	8,800	25,800	11,800	14,000	0
1998/1999	0	10,000	10,000	20,000	6,000	14,000	0
1999/2000 F	0	30,000	5,000	35,000	15,000	15,000	5,000
Turkey							
1996/1997	60,000	440,000	1	500,001	334,637	60,364	105,000
1997/1998	105,000	475,000	0	580,000	422,888	57,112	100,000
1998/1999	100,000	650,000	0	750,000	375,000	100,000	275,000
1999/2000 F	275,000	600,000	0	875,000	400,000	200,000	275,000
United States							
1996/1997	4,788	17,236	9,947	31,971	16,397	15,107	467
1997/1998	467	42,640	10,765	53,872	25,366	26,783	1,723
1998/1999	1,723	14,061	14,127	29,911	11,435	18,373	103
1999/2000 F	103	34,500	16,200	50,803	20,400	29,003	1,400
Total							
1996/1997	129,888	558,736	58,739	747,363	414,402	196,494	136,467
1997/1998	136,467	610,640	71,675	818,782	487,391	214,668	116,723
1998/1999	116,723	792,061	54,127	962,911	437,435	248,373	277,103
1999/2000 F	277,103	769,500	61,200	1,107,803	465,400	359,003	283,400

1/ Marketing Years: July-June for the United States; September -August for Spain, Italy, and Turkey.

2/ U.S. export and import data are from the Bureau of the Census with forecasts by the Foreign Agricultural Service (FAS)/USDA.

3/ The U.S. domestic shelling ratios for exports and imports for 1996/97 and 1997/98 are .385 and .363 respectively and originate from the National Statistics Service (NASS)/USDA. For 1998/99, FAS used a shelling ratio of .405, an average based on the preceding three years.

4/ U.S. stock data comes from the Hazelnut Marketing Board (HMB)

5/ The 1999/2000 production forecast comes from NASS.

F= Forecast.

SOURCES: U.S. Agricultural Attaché Reports, Bureau of the Census, HMB, and NASS/USDA.

**U.S. Exports of Hazelnuts to Principal Markets 1/
Marketing Years 1995/96 - 1998/99
(metric tons, in-shell equivalent)**

Destination	1995/96	1996/97	1997/98	1998/99
Australia	835	795	969	469
Brazil	777	1,095	729	336
Canada	1,098	1,467	1,918	1,524
China	60	2,656	1,443	572
Egypt	334	128	382	349
European Union	7,738	5,963	11,759	5,114
Hong Kong	78	1,744	3,714	1,398
Israel	1,302	823	1,670	254
Mexico	848	873	1,140	593
Saudi Arabia	183	0	93	0
Taiwan	7	5	0	18
United Arab Emirates	275	39	20	20
Venezuela	274	184	207	263
Other Countries	694	625	1,322	525
Grand Total	14,503	16,397	25,366	11,435

1/ Marketing years, July - June. Note: All data from the Bureau of Census. Shelling ratios for hazelnuts were .4002 , .467, .385, and .363 for 1994/95, 1995/96, 1996/97, 1997/98 respectively. Computations originate from data published by the USDA/National Agricultural Statistics Service (NASS) in "Non Citrus Fruits and Nuts: 1999 Preliminary Survey" and "Noncitrus Fruits and Nuts: Final Estimates: 1992-1997".

World Trade Situation and Policy Updates

EU delays implementation on wine labeling regulation until August 2000: On October 1 (the expected date of implementation), the EU decided to delay EC Regulation 881/98 on "Traditional Terms." This is the second time the EU has delayed the initiative. When fully implemented, this regulation will restrict the use of commonly-used wine labeling terms that describe such characteristics as color. The EU has stated that the rule is intended to prevent consumers from being misled; however, the United States and other countries believe that the regulation is aimed at protecting EU producers from foreign competition and are concerned over the wider implications for other products, such as cheese. Also on October 1, USG officials had expressed concern in a meeting of the WTO TBT Committee that the Committee was not notified of this measure and therefore members were not provided with the opportunity to comment. The U.S. view was supported by Australia, Canada, Uruguay, Mexico, New Zealand, Argentina, and Chile.

California Orange Crop To Rebound. Initial forecasts signal a strong recovery in California's 1999/2000 orange production, which was devastated by freeze last year. The 1999/2000 orange crop (all varieties) in California is forecast to reach 2.28 million metric tons, recovering from the decade low output of 1.29 million tons in 1998/99. Production of the Navel variety, the key U.S. orange export, is forecast at 1.4 million tons, up 90 percent from last year. The initial 1999/2000 forecast for U.S. exports of oranges is 600,000 tons, valued at approximately \$320 million. Exports in 1998/99 are forecast to be about 260,000 tons, with an associated value, though buoyed by decreased supply, of roughly \$170 million. A return to normal production in 1999/2000 should increase exports by nearly \$150 million and allow the United States to regain its position as the world's largest exporter of fresh oranges.

FAS-funded pest project in Belize aimed at preserving access for fruits, vegetables, and other ag products. On August 25, 1999, pink hibiscus mealybug (PHM) was detected in a small area of Imperial County, California. Although PHM is found in many regions of the world (including the Caribbean and Mexico), and has been reported on over 215 genera of plants, several countries in Central America began introducing unnecessarily trade restrictive phytosanitary measures, such as bans, fumigation requirements and new quarantine requirements. Recently, an infestation of PHM was officially confirmed in Belize. APHIS believes that by consulting with the plant protection authorities and providing training on biocontrols for this pest, OIRSA, the region's phytosanitary organization, and the individual Central American governments will revoke their trade restrictive quarantine measures (preserving U.S. fruit, vegetable, and grain exports valued at \$320 million) and adopt the pest management action plan best suited to helping their domestic producers. FAS has allocated funds under the Emerging Market Program's Technical Issue Resolution Fund to carry out a technical assistance program in Belize, with broader implications for other countries in the region. The first trip aimed at establishing biocontrols for PHM in Belize is scheduled for November 15, 1999.

Hurricane Irene damages Florida's fruit and vegetable industry. According to preliminary estimates from the Florida Fruit and Vegetable Association, Hurricane Irene caused approximately \$80 to \$100 million in farm damage in South Florida, the nation's top producer of winter vegetables. Dade County was hit the hardest by Irene, with reported crop damage affecting tomatoes, sweet corn, cucumbers, green beans, eggplant, squash and zucchini due mainly to standing water on the fields. The hurricane also caused damage to Florida's citrus industry, which lost some trees to high water and strong winds in Indian River, Brevard and St. Lucie counties.

Brazil's government announces plan to increase coffee exports outside of export quota.

Brazilian officials announced on October 14, 1999, a plan to help the country's soluble coffee sector. According to reports, the government will lend to the soluble industry 1 million bags (60-kilograms each) of old-crop government stocks in order to encourage soluble exports. In return, the soluble industry would pay back the coffee beans to the government over a 2-year period with coffee beans bought from the current crop. The soluble industry will be getting from stocks coffee that is nearly 20 years old, but suitable for soluble coffee; and in exchange the government will be getting newer, higher-quality stocks. However, soluble coffee exports are outside of the Association of Coffee Producing Countries's (ACPC) export quota system. Soluble coffee exports would provide added value to Brazil and it is estimated that this scheme would raise \$120 million in export revenue for the soluble coffee industry in Brazil. Brazil's local exporters of coffee have claimed that this plan would distort the domestic and world coffee markets and they are threatening to leave Brazil's coffee policy council.

Organic Updates

Japan Proposes Organic Standards

In response to consumer demand for mandatory organic production standards, the Ministry of Agriculture(MAFF) recently announced proposed standards and third-party certification requirements to be implemented April 2000. A one-year grace period is being proposed, which would delay enforcement until April 2001.

Currently, Japan has voluntary labeling guidelines for six categories of non-conventional agricultural products: organic, transition organic, no pesticide, reduced pesticide, no chemical fertilizer, and reduced chemical fertilizer. The labels have caused confusion in the market and a loss of consumer confidence. Nevertheless, total sales of foods from these six categories are forecast to rise 15 percent in 1999 to almost \$3 billion. In 1998, fresh fruits and vegetables accounted for the largest share of this market (\$1.9 billion), followed by rice (\$377 million), and processed foods (\$36 million).

Imports of organic products are still comparatively small, valued at \$90 million in 1998, or less than 4 percent of total sales. With consumers increasingly demanding certified organic products, however, imports could play a more significant role in the future, creating new opportunities for U.S. exporters.

Source: Attache report JA9123. The report includes an unofficial translation of the proposed Japanese Agricultural Standards for Organic Agricultural Products.

The Danish Organic Food Market

Denmark has one of the highest per capita levels of consumption of organic foods in the world. The value of retail sales of organic food and beverages is estimated at \$300-380 million annually or about 3 percent of the total retail market, although in certain product categories like milk and carrots, the organic market share is much higher. At 5.5 million, Denmark's population is small, but both the Government and the people have a strong commitment to the environment and organic foods, which is reflected in organic sales that have been rising at 30 percent annually.

Retailers have played a significant role in growing the organic market. Two major chains dominate the retail market, and account for approximately 75 percent of organic sales. The organic food service sector is less developed and more fragmented than the retailing sector, but it too is growing along with the institutional catering sector. While staple foods such as milk, cheese, bread and vegetables constitute most of the sales, more processed products are finding their way onto supermarket shelves.

The concept of "food miles" is important to some Danish consumers. "Food miles" refers to concerns about the environment and non-renewable resources used to transport food from a distance that could otherwise be sourced locally. Thus, Danish consumers tend to prefer domestically produced food, or if it is unavailable, food from other EU countries. However, as organic food products gain wider appeal among mainstream consumers, concerns about the geographical source of food may lessen.

The United States is considered a favorable source of supply, and conventional food exports to Denmark are strong in the following categories: pulses, grains, nuts, fresh fruit, processed fruits and vegetables, wine and pet food. Thus, U.S. organic exporters might find acceptance for organic versions of these products, in addition to the following:

- out of season fruits and vegetables
- fresh and processed beef and lamb
- rice, dried beans and pulses
- ingredients for the bakery sector - nuts, seeds, dried fruits
- ingredients for the food manufacturing sectors - frozen fruit for yogurt and jams
- fruit juice and health drinks.

Source: "The Danish Organic Food Market," a comprehensive study prepared for FAS by PROMAR International.

Codex Organic Guidelines on Internet

International guidelines for the production, processing, labeling and marketing of organically produced food were approved by the joint FAO/WHO Codex Alimentarius Commission several months ago. The complete text of the guidelines is available now at the FAO Standards Collection web site: <http://www.fao.org/es/esn/codex/STANDARD/standard.htm>

For more news on organics, see HTP's monthly newsletter "Organic Perspectives," available at the HTP home page: www.fas.usda.gov/http/organics/organics.html The newsletter contains reports on organics from around the world gleaned from attache reports, trips made by HTP's organics staff, and other sources. The newsletter also covers items of interest about the U.S. national organic program and the domestic organic industry. A list of upcoming conferences, trade shows and other events is included in every issue.

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Export News and Opportunities

USDA Announces \$3.5 Billion in FY 2000 GSM-102 Programs

As of October 19 1999, the United States Department of Agriculture (USDA) has authorized credit guarantees for sales of U.S. agricultural products to 20 countries and/or regions. Agriculture Secretary Dan Glickman announced \$3.5 billion for the FY 2000 GSM-102 programs. These programs will ensure that American farm and food products continue to move to emerging markets around the world. The table on page 58 presents the FY 1999 GSM-102 programs for which USDA has authorized credit guarantees for sales of U.S. horticultural products. Specific dollar amounts are not assigned to commodities in order to provide buyers and sellers maximum flexibility in arranging the size of their transactions within the scope of the overall allocation. Exporters may apply for credit guarantees on a first-come-first-served basis to cover sales of any of the eligible commodities.

On October 1 1999, USDA issued a list of commodities eligible for coverage under the FY 2000 Export Credit Guarantee Programs (GSM-102) and Supplier Credit Guarantee Programs (SCGP). This list of eligible commodities will apply to all individual country and regional announcements unless otherwise stated in the announcements. The following horticultural products are eligible under the export credit guarantee programs for FY 2000: dried fruit; fresh fruit; frozen fruit; canned fruit; 100 percent fruit juices; fruit and vegetable concentrates, pastes, pulps and purees; honey; hops or hops extract; beer; tree nuts; fresh vegetables; canned vegetables; dried vegetables; wine; and brandy. From time to time, this list may be amended as additional commodities become eligible.

The GSM-102 program makes available credit guarantees for sales of U.S. agricultural commodities overseas. USDA does not provide financing, but guarantees payments due from foreign banks. USDA typically guarantees 98 percent of the principal and a portion of the interest. The GSM-102 program covers credit terms from 90 days to 3 years.

Under the program, once a firm sale exists, the qualified U.S. exporter applies for a payment guarantee before the date of export. The U.S. exporter pays a fee calculated on the dollar amount guaranteed, based on a schedule of rates applicable to different lengths of credit periods. The CCC-approved foreign bank issues a dollar-denominated, irrevocable letter of credit in favor of the U.S. exporter, ordinarily advised or confirmed by the financial institution in the United States agreeing to extend credit to the foreign bank. The U.S. exporter may negotiate an arrangement to be paid as exports occur by assigning the U.S. financial institution the right to proceeds that may become payable under the guarantee, and later presenting required documents to that financial institution. Such documents normally include a copy of the export report.

If a foreign bank fails to make any payment as agreed, the exporter or the assignee may file a claim with USDA for the amounts due and covered by the guarantee. USDA will pay the U.S. bank and will take on the responsibility of collecting the overdue amount from the foreign bank.

Additional information about the GSM-102 program, regulations, country specific press releases and program announcements, and a Monthly Summary of Export Credit Guarantee Program Activity may be accessed on the Internet at:

<http://www.fas.usda.gov/excredits/exp-cred-guar.html>

USDA Announces \$275 Million in Supplier Credit Guarantees for FY 2000

As of October 19 1999, USDA has announced 14 Supplier Credit Guarantee Program allocations for FY 2000. These program allocations total \$275 million. Exporters may apply for credit guarantees on a first-come-first-served basis to cover sales of any of the eligible commodities. The following horticultural products are eligible under the SCGP: dried fruit; fresh fruit; 100 percent fruit juices; fruit and vegetable concentrates, pastes, pulps and purees; honey; hops or hops extract; tree nuts; fresh vegetables; canned vegetables; dried vegetables; wine; and brandy. This list of eligible commodities will apply to all individual country and regional SCGP announcements unless otherwise stated in the announcements.

The SCGP is unique because it covers short-term financing extended directly by U.S. exporters to foreign buyers and requires that the importers sign a promissory note in case of default on the CCC-backed payment guarantee. The SCGP emphasizes high-value and value-added products, but may include commodities or products that also have been programmed under the GSM-102 program.

The table on page 58 presents the FY 2000 SCGPs for which USDA has authorized credit guarantees for sales of U.S. horticultural products as of October 19, 1999. Additional information about the SCGP, regulations, country specific press releases and program announcements, and a Monthly Summary of Export Credit Guarantee Program Activity may be accessed on the Internet at:

<http://www.fas.usda.gov/excredits/scgp.html>

Note: The General Sales Manager will consider requests to establish a SCGP and/or GSM Program for a country or region or amend an authorized program to include horticultural commodities and products which are currently not eligible.

FAS makes Supplier Credit Guarantee Program More Attractive to Exporters

Recently, Export Credits made changes to the Supplier Credit Guarantee Program (SCGP) in response to feedback from agricultural producers, exporters, and trade associations. Under the FY 2000 SCGP, coverage is increased from 50 percent to 65 percent. Also guarantee fees have been reduced. Guarantee fee rates are \$0.45 for credit terms up to 90 days, and \$0.90 for credit terms up to 180 days. The guarantee fee rates are reflected in cents per \$100 of coverage, based on the guarantee value.

The SCGP encourages exports to buyers in countries where credit is necessary to maintain or increase U.S. sales but where financing may not be available without Commodity Credit Corporation (CCC) guarantees. Under the SCGP, CCC guarantees a portion of payments due from importers under short-term financing (up to 180 days) that exporters have extended directly to the importers for the purchase of U.S. agricultural commodities and products. These direct credits must be secured by promissory notes signed by the importers. CCC does not provide financing but guarantees payment due from the importer.

Program announcements which can be accessed on the internet provide information on specific country and commodity allocations, length of credit periods, the required form of promissory note, and other program information and requirements.

(For further information on the SCGP or GSM-102 Program for horticultural commodities, contact Yvette Wedderburn Bomersheim, (202) 720-0911 or Elizabeth Mello (202) 720-9903)

FY 2000 GSM-102 Credit Guarantee Coverage	
Country	Announced Allocation (In Millions of Dollars)
Azerbaijan	5.0
Baltic Region	15.0
Brazil	250
Central America Region	110.0
Central Europe Region	10.0
East Africa Region	35.0
East Caribbean Region	60.0
Kazakstan	10.0
Korea	590.0
Malaysia	100.0
Mexico	1,500.0
Morocco	10.0
Philippines	100.0
Poland	25.0
Southeast Europe Region	25.0
Southern Africa Region	50.0
Thailand	290.0
Turkey	350.0
West Africa Region	32.0
West Caribbean Region	35.0

FY 2000 Supplier Credit Coverage	
Country	Announced Allocation (In Millions of Dollars)
Baltic Region	5.0
Brazil	10.0
Central America Region	10.0
Central Europe Region	20.0
East Africa Region	5.0
East Caribbean Region	5.0
Israel	20.0
Kazakstan	5.0
Mexico	100.0
Poland	10.0
South Korea	50.0
Southeast Europe Region	20.0
Turkey	5.0
West Africa	10.0

United States Horticultural Product Exports By Volume 1/

Ranked In Terms of Highest Value

Commodity	FY 1994	FY 1995	FY 1996	FY 1997	FY 1998	Oct. - Aug.	Oct. - Aug.
						FY 1997	FY 1998
Almonds 2/	182,148	231,900	301,836	187,983	203,112	187,577	174,644
Wine & Wine Prdts.	130,214	136,189	170,011	208,741	266,482	243,975	240,749
Oranges 2/	527,938	556,187	497,134	569,024	609,205	588,344	242,516
Fresh Apples 2/	662,898	663,049	564,953	688,051	539,737	511,378	644,788
Frz French Fries 2/	246,545	353,131	350,487	396,720	437,406	402,562	425,981
Orange Juice 4/	396,726	443,796	480,678	565,034	552,828	507,910	492,556
Beer and Malt 3/	469,511	676,716	613,551	526,009	425,738	398,352	304,496
Fresh Grapes 2/	215,511	204,786	240,097	237,808	215,019	166,169	163,183
Potato Chips 2/	60,907	69,692	59,922	53,621	102,595	91,389	94,692
Raisins 2/	122,625	122,132	118,824	113,503	120,664	109,321	94,625
Grapefruit 2/	461,578	481,743	497,339	483,910	387,252	384,326	422,791
Fresh Lettuce 2/	309,933	275,794	286,294	294,511	303,847	286,635	292,751
Walnuts 2/	65,703	72,475	83,283	81,059	63,796	61,222	64,637
Pistachios 2/	22,748	24,524	27,579	18,959	34,182	33,162	25,026
Proc. Sweet Corn 2/	150,029	165,153	168,615	203,536	171,174	159,930	177,024
Prunes 2/	57,924	60,238	62,548	67,428	70,936	64,256	63,172
Fresh Tomatoes 2/	148,517	139,476	131,285	153,646	133,685	124,419	136,803
Fresh Cherries 2/	30,642	30,268	34,702	39,496	37,497	36,815	41,017
Strawberries 2/	57,107	49,320	53,693	52,661	49,840	45,305	49,923
Lemons 2/	124,411	126,121	132,269	120,247	113,448	109,618	109,401

1/ Excludes all non-specific tariff codes.

2/ Metric Tons.

3/ 1,000 Liters.

4/ 1,000 Single Strength Liters.

Source: U.S. Department of Commerce, Bureau of the Census.

Top United States Horticultural Product Exports By Value 1/

Commodity	FY 1994	FY 1995	FY 1996	FY 1997	FY 1998	Oct. - Aug.	Oct. - Aug.
						FY 1998	FY 1999
--- 1,000 Dollars ---							
Almonds	769,804	769,752	942,078	879,327	773,613	711,233	627,165
Wine & Wine Prdts.	186,531	216,017	304,694	390,435	511,126	466,627	475,321
Oranges	282,183	309,783	277,224	307,616	338,753	327,481	156,638
Fresh Apples	404,230	405,155	371,337	410,357	328,046	310,746	362,908
Frz. French Fries	178,027	260,204	256,185	294,399	312,571	286,479	311,740
Orange Juice	233,946	272,733	274,402	305,382	295,330	268,714	275,891
Beer and Malt	302,822	415,944	376,814	332,810	280,169	262,431	194,551
Fresh Grapes	244,149	250,678	303,291	315,910	275,402	217,575	221,462
Potato Chips	174,576	190,479	166,159	145,495	225,608	202,276	232,809
Raisins	195,348	196,098	200,420	201,745	199,561	181,928	179,492
Grapefruit	228,388	239,515	258,858	240,129	189,778	187,908	218,389
Fresh Lettuce	126,427	184,044	132,876	146,621	173,737	165,217	146,597
Walnuts	157,283	148,199	195,790	195,121	153,935	146,451	147,634
Pistachios	78,996	79,051	99,295	85,758	143,219	139,089	93,462
Proc. Sweet Corn	121,698	138,095	136,983	167,407	138,963	130,246	140,664
Prunes	137,200	142,075	139,073	138,187	133,798	121,253	123,831
Fresh Tomatoes	114,144	109,688	100,428	123,779	122,326	115,068	118,345
Fresh Cherries	130,865	139,776	130,807	140,650	113,521	112,781	153,569
Strawberries	94,942	86,630	91,674	97,072	93,329	83,752	91,123
Lemons	108,712	120,393	114,653	120,771	84,061	81,069	74,983

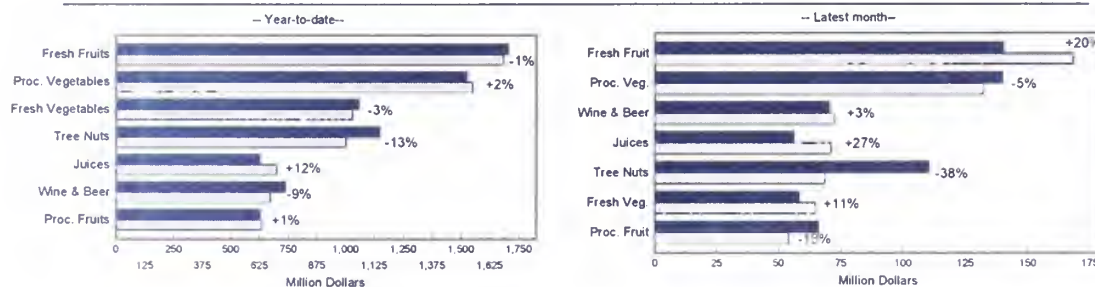
1/ Excludes all non-specific tariff codes.

Source: U.S. Department of Commerce, Bureau of the Census.

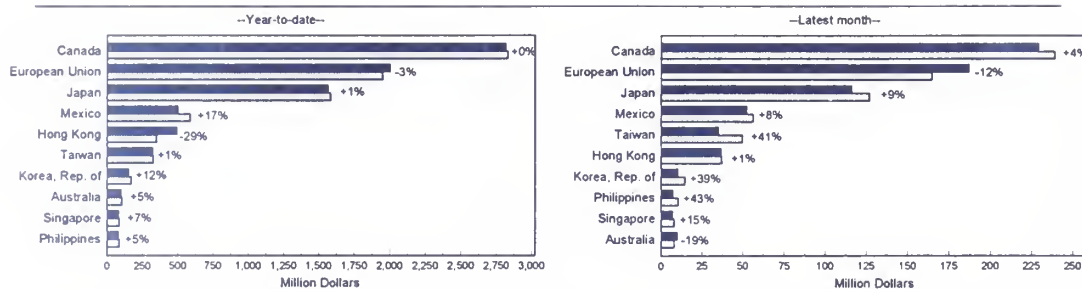
U.S. Horticultural Product and Market Export Summaries

FY99 and Latest Month (August) Comparisons ■ FY98 □ FY99

Selected Product Summary



Top Ten Market Summary



U.S. Exports of Selected Horticultural Products

Name		Quantity					Values (1000 Dollars)				
Group	& Product	Aug FY 1998	Aug FY 1999	Oct-Aug FY 1998	Oct-Aug FY 1999	Oct-Sep FY 1998	Aug FY 1998	Aug FY 1999	Oct-Aug FY 1998	Oct-Aug FY 1999	Oct-Sep FY 1998
Fresh Citrus MT											
	Grapefruit	5,942	2,339	384,355	422,791	387,282	3,563	1,353	187,918	218,389	189,788
	Lemons	5,447	5,476	109,452	109,401	113,282	3,911	3,654	81,049	74,983	84,042
	Oranges, Incl. Tm	26,021	6,601	619,691	257,357	642,010	14,247	4,223	349,229	166,762	361,171
	Other Citrus	348	384	29,724	20,264	30,001	271	296	22,983	17,196	23,303
	Subtotal:----	37,758	14,800	1,143,222	809,813	1,172,575	21,992	9,526	641,180	477,330	658,304
Fresh Fruit, Non-Citrus MT											
	Apples	34,886	33,164	510,722	644,788	539,081	21,265	19,914	310,596	362,908	327,896
	Avocados	783	660	2,817	3,652	3,516	770	854	3,824	4,339	4,529
	Cherries Swt & trt	1,109	1,302	36,910	41,017	37,591	2,248	4,540	113,294	153,569	114,035
	Grapes	20,536	31,343	168,617	163,183	217,467	28,443	44,816	221,346	221,462	279,173
	Kiwifruit	82	51	5,608	7,073	5,684	118	100	7,055	9,570	7,167
	Melons	34,306	37,053	188,727	225,855	211,253	11,098	11,369	72,377	77,752	80,716
	Papaya	418	341	5,405	5,298	5,787	1,016	865	13,553	12,578	14,466
	Peaches & Nectrns	21,980	28,881	63,412	78,509	79,987	17,914	26,062	59,615	75,597	74,540
	Pears	9,164	12,930	145,745	132,033	156,996	5,403	6,820	80,273	77,799	86,973
	Plums/Prunes	16,566	22,995	37,821	46,626	48,855	15,621	21,410	36,959	44,849	49,164
	Strawberries	4,586	4,965	45,334	49,923	49,870	9,041	11,280	83,787	91,123	93,364
	Other Non-Citrus	4,071	10,110	47,166	62,125	51,260	5,506	10,957	60,540	75,525	67,509
	Subtotal:----	148,487	183,797	1,258,283	1,460,082	1,407,346	118,444	158,987	1,063,220	1,207,071	1,199,531
Can/Prep Fruit MT											
	Cherries, Tart Cn	274	352	2,997	3,354	3,418	315	451	4,004	4,234	4,567
	Fruit Mixtures	1,618	1,261	20,946	23,466	22,973	1,949	1,549	26,009	26,077	28,263
	Marachino Cherry	614	483	4,438	5,159	4,812	1,099	935	8,663	9,432	9,339
	Peaches, Canned	1,994	1,909	19,096	25,487	21,580	2,074	1,735	18,103	21,484	20,215
	Pineapple, Canned	318	219	3,846	3,345	4,593	298	227	3,722	3,070	4,455
	Other Canned Frui	3,891	3,880	54,445	43,970	59,368	4,790	4,710	59,397	49,026	64,931
	Other Prep/Preser	7,318	5,978	86,893	84,925	95,193	7,837	5,876	81,342	81,391	89,634
	Subtotal:----	16,028	14,083	192,661	189,707	211,936	18,361	15,484	201,241	194,714	221,403
Oried Fruit MT											
	Prunes, Dried	5,715	4,366	64,150	63,172	70,831	10,703	9,076	121,114	123,831	133,659
	Raisins, Oried	11,413	6,694	109,580	94,625	120,923	18,926	13,826	182,444	179,492	200,076
	Other Oried Fruit	1,346	2,341	17,091	17,811	18,909	3,498	5,903	47,903	52,212	52,187
	Subtotal:----	18,475	13,400	190,822	175,609	210,663	33,126	28,805	351,460	355,535	385,923
Frozen Fruit MT											
	Blueberries, Froz	9,323	1,112	17,329	9,856	18,473	8,283	2,045	23,342	18,803	25,435
	Strawberries, Fro	2,535	2,833	21,393	24,610	24,554	3,092	3,802	27,578	31,250	32,232
	Other Frozen Frui	2,399	2,497	17,379	22,072	18,950	3,417	4,040	24,245	33,141	26,375
	Subtotal:----	14,257	6,441	56,102	56,539	61,976	14,792	9,888	75,164	83,193	84,042
Fruit/Veg Juices KL											
	Grapefruit Ju, Cn	4,077	7,938	46,635	68,510	48,737	2,782	3,024	31,710	37,422	33,211
	Orange Juice, Con	15,994	24,400	300,051	241,367	315,898	8,801	11,523	138,067	120,987	147,674
	Orange Juice, Not	22,538	25,526	206,157	247,492	234,992	14,201	14,261	128,537	151,893	145,340
	Other Juices	43,493	61,911	471,668	599,926	516,200	30,555	42,483	328,501	390,485	358,814
	Subtotal:----	86,103	119,776	1,024,511	1,157,294	1,115,826	56,338	71,292	626,815	700,787	685,039
Fresh Vegetables MT											
	Potatoes	19,442	21,149	284,332	251,995	295,761	4,870	6,597	85,112	79,330	88,267
	Asparagus, Fr, Ch	281	489	15,281	16,965	15,485	1,104	2,045	44,741	48,891	45,435
	Broccoli	7,674	8,918	120,433	145,127	126,830	5,547	6,500	85,885	92,851	90,866
	Cauliflower	3,701	4,542	73,579	86,262	77,339	2,342	3,102	52,849	57,808	55,481
	Celery	4,840	7,403	116,368	118,230	121,612	1,803	2,601	46,408	40,042	48,460
	Lettuce, Fr Chld	16,446	19,279	286,628	292,751	303,840	8,506	10,361	165,175	146,597	173,694
	Onions	24,746	19,956	263,065	226,043	292,297	9,084	6,330	97,684	84,101	105,750
	Peppers	2,695	3,063	54,294	63,326	55,937	2,332	2,444	55,302	54,382	56,805
	Tomatoes	10,850	12,315	124,424	136,803	133,689	7,451	9,008	115,059	118,345	122,317
	Other Vegetables	17,602	19,843	411,711	424,144	432,710	15,370	16,022	310,595	307,754	327,594
	Subtotal:----	108,277	116,956	1,750,116	1,761,647	1,855,500	58,407	65,011	1,058,808	1,030,099	1,114,668

U.S. Exports of Selected Horticultural Products

Name		Quantity					Values (1000 Dollars)				
Group & Product	Aug FY 1998	Aug FY 1999	Oct-Aug FY 1998	Oct-Aug FY 1999	Oct-Sep FY 1998		Aug FY 1998	Aug FY 1999	Oct-Aug FY 1998	Oct-Aug FY 1999	Oct-Sep FY 1998
Veg Canned MT											
Ketchup	4,281	2,306	39,357	38,851	43,697		2,755	1,640	27,229	27,833	29,909
Sweet Corn, Canne	13,423	10,748	160,064	177,024	171,307		10,599	8,557	130,387	140,664	139,104
Tomato Paste	5,695	8,758	114,743	70,967	123,257		4,432	7,201	79,485	57,449	84,999
Tomato Sauce	9,234	8,577	97,019	101,465	106,100		8,354	7,771	89,799	93,085	98,526
Other Can Veg	25,830	20,642	257,642	243,958	282,623		29,252	24,347	307,264	294,210	334,873
Subtotal:----	58,462	51,031	668,824	632,265	726,984		55,391	49,515	634,164	613,241	687,411
Frozen Vegetables MT											
Frozen French Fry	37,877	39,577	402,587	425,981	437,431		27,416	29,146	286,496	311,740	312,588
Fzn Swt Corn	5,684	5,502	71,215	66,528	77,470		4,574	4,420	58,013	55,872	63,011
Other Pot Fzn	1,524	1,402	20,481	18,931	22,259		1,429	1,240	18,077	17,022	19,515
Other Fzn Veg	6,873	7,385	77,060	83,182	84,447		5,932	6,621	69,070	75,436	75,627
Subtotal:----	51,959	53,866	571,343	594,622	621,607		39,351	41,428	431,657	460,070	470,740
Veg, Dehyd MT											
Garlic Dehyd.	1,130	694	10,444	7,647	11,452		2,550	1,686	23,702	18,896	25,952
Onions, Dehyd.	2,999	2,428	29,590	28,554	31,853		7,091	5,478	68,465	66,909	73,824
Potatoes, Dehyd	4,196	13,701	42,639	118,748	46,336		3,951	8,456	42,050	73,059	45,413
Other Dehyd Veg	6,626	5,677	71,952	55,098	77,782		11,425	7,480	120,326	80,459	130,705
Subtotal:----	14,952	22,501	154,626	210,048	167,424		25,017	23,100	254,544	239,323	275,894
Tree Nuts MT											
Almonds, Unshld	2,687	585	24,548	15,556	25,684		7,583	1,369	66,672	40,554	69,965
Pistachio, Unshld	543	799	13,816	12,574	14,216		2,242	2,637	59,581	48,454	61,018
Walnuts, Shld	1,329	1,512	21,577	21,379	23,080		5,220	5,857	71,567	68,157	77,218
Walnuts, Unshld	532	138	39,582	43,258	40,652		997	302	74,741	79,477	76,573
Other Nuts	7,004	5,174	91,436	69,839	97,333		18,901	14,404	233,481	179,989	248,517
Almonds, Sh/Prep	18,219	13,700	162,875	159,088	177,273		75,512	44,284	643,705	586,611	702,792
Subtotal:----	30,313	21,906	353,834	321,693	378,238		110,455	68,854	1,149,746	1,003,242	1,236,083
Cut Flowers MIXED											
Cut Flowers	0	0	0	0	0		3,544	3,481	41,280	37,521	45,124
Subtotal:----	0	0	0	0	0		3,544	3,481	41,280	37,521	45,124
Nusery Products MIXED											
Other Nursery	0	0	0	0	0		9,189	9,839	193,665	198,348	205,157
Subtotal:----	0	0	0	0	0		9,189	9,839	193,665	198,348	205,157
Hops & Products MT											
Hop Extract	197	296	3,025	3,358	3,157		3,044	3,313	48,760	49,189	50,786
Hop Pellets	253	310	5,297	3,761	5,654		1,320	1,274	27,710	18,674	29,770
Hops, Nfsp	21	59	1,582	1,158	1,592		86	248	8,497	5,621	8,577
Subtotal:----	471	664	9,904	8,276	10,403		4,450	4,835	84,967	73,483	89,133
Wine KL											
Grape Wines	21,853	27,613	228,045	227,887	249,728		43,706	52,848	442,330	455,939	485,833
Other Wine Prod	1,089	1,314	15,827	12,862	16,650		1,730	1,667	24,206	19,382	25,202
Subtotal:----	22,942	28,927	243,872	240,749	266,378		45,436	54,515	466,536	475,321	511,035
Miscellaneous MIXED											
Beer & Beverages	53,275	43,529	538,784	460,265	581,646		33,859	26,316	354,553	290,002	381,149
Edible Preparatio	17,436	20,619	202,617	213,423	219,232		66,281	83,493	765,780	859,264	828,498
Essential Oils	3,415	3,895	42,248	43,582	45,937		43,782	43,296	489,441	470,573	533,004
Ginseng	58	11	795	599	883		1,734	354	43,545	31,238	46,614
Potato Chips	10,364	7,097	91,386	94,692	102,592		20,047	18,085	202,275	232,809	225,607
Other Misc	0	0	0	0	0		30,300	34,571	405,564	381,046	433,800
Subtotal:----	84,549	75,151	875,831	812,560	950,289		196,004	206,114	2,261,158	2,264,932	2,448,672
Grand Total:							810,298	820,674	9,535,603	9,414,208	10,318,161

U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	Aug FY 1998	Aug FY 1999	Oct-Aug FY 1998	Oct-Aug FY 1999	Oct-Sep FY 1998	Aug FY 1998	Aug FY 1999	Oct-Aug FY 1998	Oct-Aug FY 1999	Oct-Sep FY 1998	Oct-Sep FY 1999
Fresh Apples MT											
European Union	496	125	28,323	52,170	28,666	392	62	18,072	31,529	18,270	
Canada	7,254	7,924	87,551	86,320	95,465	5,392	5,724	66,620	56,929	71,982	
Mexico	5,461	6,345	61,335	124,981	62,471	3,059	3,543	34,177	68,735	34,847	
Hong Kong	5,560	2,489	44,058	35,541	48,660	3,093	1,444	24,227	19,071	26,812	
Taiwan	6,004	5,799	107,795	105,178	113,877	3,668	3,354	67,593	63,193	71,314	
Other Countries	10,110	10,482	181,659	240,598	189,941	5,661	5,787	99,908	123,451	104,672	
Subtotal:-----	34,886	33,164	510,722	644,788	539,081	21,265	19,914	310,596	362,908	327,896	
Fresh Pears MT											
European Union	90	83	19,570	12,385	19,864	60	59	9,044	6,830	9,219	
Canada	5,908	8,485	41,127	39,420	46,122	3,501	4,518	27,125	26,774	30,093	
Mexico	2,862	4,250	43,724	51,251	47,275	1,579	2,186	22,737	26,567	24,641	
Brazil	0	0	14,942	9,992	15,331	0	0	6,198	6,127	6,472	
Taiwan	0	20	3,521	3,347	4,286	0	10	1,730	1,620	2,136	
Other Countries	304	92	22,861	15,638	24,120	263	48	13,440	9,881	14,413	
Subtotal:-----	9,164	12,930	145,745	132,033	156,996	5,403	6,820	80,273	77,799	86,973	
Fresh Apricots MT											
Canada	359	85	3,698	4,438	3,719	322	106	4,330	5,028	4,364	
Mexico	181	320	1,954	3,664	1,967	126	258	1,531	2,939	1,553	
Hong Kong	0	0	107	6	201	0	0	149	26	198	
Taiwan	17	-	645	79	664	22	3	706	114	741	
Japan	25	0	77	197	193	20	0	83	300	175	
Other Countries	50	19	214	284	234	41	26	598	410	613	
Subtotal:-----	632	425	6,695	8,668	6,980	531	392	7,397	8,816	7,642	
Fresh Cherries MT											
European Union	600	745	11,072	7,481	11,466	1,275	2,864	23,626	18,079	23,900	
Canada	197	264	6,754	7,770	6,754	468	806	13,420	19,040	13,420	
Hong Kong	19	49	3,172	2,082	3,172	20	48	8,194	5,460	8,194	
Taiwan	251	47	5,853	4,690	5,959	344	157	17,759	15,282	17,925	
Japan	12	143	8,946	17,440	9,080	60	512	47,061	90,529	47,269	
Other Countries	31	55	1,113	1,554	1,161	82	153	3,233	5,179	3,327	
Subtotal:-----	1,109	1,302	36,910	41,017	37,591	2,248	4,540	113,294	153,569	114,035	
Fresh Peach/Nect MT											
Canada	9,094	12,122	34,205	41,851	39,959	6,936	7,680	32,616	35,882	38,047	
Mexico	5,427	2,088	10,640	5,651	15,755	2,473	1,430	5,283	4,074	7,589	
Colombia	379	276	588	797	695	281	225	495	915	647	
Hong Kong	776	704	2,360	2,985	2,418	659	492	1,901	2,139	1,967	
Taiwan	5,270	12,875	12,705	24,682	17,817	6,727	15,527	16,820	30,072	23,243	
Other Countries	1,033	816	2,914	2,544	3,343	837	709	2,500	2,514	3,047	
Subtotal:-----	21,980	28,881	63,412	78,509	79,987	17,914	26,062	59,615	75,597	74,540	
Fr. Plums/Prunes MT											
European Union	234	36	930	632	2,065	247	52	1,099	823	3,748	
Canada	5,485	6,476	16,309	17,827	19,910	5,345	5,565	17,240	17,910	20,968	
Mexico	1,180	1,424	2,414	4,927	4,041	738	1,031	1,528	3,280	2,562	
Hong Kong	2,875	4,434	5,210	6,788	7,964	2,953	5,294	5,056	7,553	7,965	
Taiwan	5,315	9,110	9,102	11,890	9,932	4,969	7,937	8,389	10,814	9,201	
Other Countries	1,477	1,516	3,855	4,943	4,943	1,368	1,531	3,645	4,470	4,721	
Subtotal:-----	16,566	22,995	37,821	46,626	48,855	15,621	21,410	36,959	44,849	49,164	
Fr. Avocados MT											
European Union	649	434	950	1,897	1,516	641	547	1,233	2,101	1,792	
Canada	107	74	948	843	1,048	109	91	1,078	1,008	1,186	
Malaysia	0	0	67	0	67	0	0	110	0	110	
Korea, Republic of	3	17	40	49	53	5	30	65	106	89	
Japan	19	106	732	562	732	10	142	1,155	834	1,155	
Other Countries	5	29	81	300	98	4	44	183	289	197	
Subtotal:-----	783	660	2,817	3,652	3,516	770	854	3,824	4,339	4,529	
Fr. Kiwifruit MT											
Canada	82	49	3,965	2,974	4,041	118	74	5,053	4,026	5,159	
Mexico	0	0	437	834	437	0	0	344	698	344	
Hong Kong	0	1	187	264	187	0	26	332	411	332	
Taiwan	0	0	503	754	503	0	0	663	1,254	663	
Japan	0	0	269	981	269	0	0	335	1,563	340	
Other Countries	0	0	247	1,267	247	0	0	329	1,617	329	
Subtotal:-----	82	51	5,608	7,073	5,684	118	100	7,055	9,570	7,167	
Fresh Grapes MT											
European Union	586	651	10,285	8,340	10,753	1,184	1,173	18,357	16,980	19,282	
Canada	9,264	11,008	54,223	57,117	78,759	12,966	15,686	76,858	81,842	102,740	
Mexico	1,407	1,980	21,018	20,745	24,101	1,382	1,811	18,991	19,007	21,735	
Philippines	710	1,786	11,729	6,117	12,848	941	2,426	12,924	7,746	14,345	
Hong Kong	3,170	6,238	28,397	25,138	38,104	4,567	9,581	38,930	35,465	51,581	
Other Countries	5,399	9,679	42,964	45,726	52,902	7,405	14,139	55,288	60,423	69,491	
Subtotal:-----	20,536	31,343	168,617	163,183	217,467	28,443	44,816	221,346	221,462	279,173	

U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	Aug FY 1998	Aug FY 1999	Oct-Aug FY 1998	Oct-Aug FY 1999	Oct-Sep FY 1998	Aug FY 1998	Aug FY 1999	Oct-Aug FY 1998	Oct-Aug FY 1999	Oct-Sep FY 1998	
Fresh Strawberries MT											
European Union	515	512	2,687	1,530	3,282	1,070	1,369	6,643	4,440	8,016	
Canada	2,148	2,397	34,337	40,322	36,369	3,221	4,071	54,004	65,367	56,995	
Mexico	806	953	2,308	3,316	3,164	1,144	1,636	3,249	4,791	4,378	
Japan	1,092	1,079	5,105	4,494	6,111	3,561	4,062	18,052	15,729	22,072	
Australia	0	0	529	26	529	0	0	803	44	803	
Other Countries	24	24	369	235	415	46	142	1,036	752	1,100	
Subtotal:----	4,586	4,965	45,334	49,923	49,870	9,041	11,280	83,787	91,123	93,364	
Fresh Oranges Inc Tmpl MT											
Canada	5,923	1,804	199,164	93,251	203,878	2,768	1,022	100,565	53,665	102,805	
Korea, Republic o	608	328	25,984	15,769	26,543	323	262	17,971	10,391	18,321	
Hong Kong	8,446	645	163,462	43,003	173,971	4,091	395	98,294	27,673	104,002	
Taiwan	2,395	848	26,331	16,705	27,426	1,228	473	12,869	8,571	13,507	
Japan	5,361	1,443	124,689	52,349	126,968	4,202	1,118	74,153	43,627	75,598	
Other Countries	3,287	1,533	80,061	36,279	83,224	1,635	953	45,376	22,836	46,939	
Subtotal:----	26,021	6,601	619,691	257,357	642,010	14,247	4,223	349,229	166,762	361,171	
Fresh Grapefruit MT											
European Union	0	172	136,919	143,595	137,032	0	74	54,094	61,548	54,151	
Canada	1,955	1,078	51,166	51,939	53,411	1,290	577	26,903	27,423	28,389	
Hong Kong	93	30	2,918	2,759	2,973	65	34	1,504	1,494	1,538	
Taiwan	1,612	102	17,007	18,748	17,062	927	32	7,414	8,584	7,441	
Japan	2,140	754	170,949	197,442	171,308	1,225	531	95,244	114,550	95,465	
Other Countries	142	204	5,396	8,309	5,494	56	104	2,760	4,791	2,804	
Subtotal:----	5,942	2,339	384,355	422,791	387,282	3,563	1,353	187,918	218,389	189,788	
Fresh Lemons MT											
Canada	1,165	1,077	23,247	24,145	24,355	789	710	13,050	15,353	13,780	
Korea, Republic o	171	259	2,091	2,409	2,178	172	199	1,575	1,724	1,670	
Hong Kong	199	143	10,083	8,647	10,418	141	133	6,557	5,776	6,844	
Japan	3,885	3,998	67,163	71,031	69,428	2,789	2,613	55,345	49,899	57,211	
Australia	0	0	2,309	1,523	2,309	0	0	1,619	1,148	1,619	
Other Countries	27	0	4,559	1,647	4,593	20	0	2,904	1,082	2,917	
Subtotal:----	5,447	5,476	109,452	109,401	113,282	3,911	3,654	81,049	74,983	84,042	
Fresh Tang/Mand MT											
European Union	0	0	956	0	956	0	0	585	0	585	
Canada	0	5	13,444	11,800	13,444	0	3	10,172	10,041	10,172	
Korea, Republic o	0	0	8,035	308	8,035	0	0	7,038	276	7,038	
Japan	35	0	807	1,368	807	16	0	637	1,518	637	
Australia	0	0	731	491	731	0	0	441	241	441	
Other Countries	17	13	1,043	582	1,043	15	14	783	663	783	
Subtotal:----	52	17	25,017	14,550	25,017	31	17	19,657	12,739	19,657	
Canned Peaches MT											
European Union	448	32	2,187	6,630	3,086	608	40	1,976	4,006	2,543	
Canada	573	1,243	7,599	6,230	7,948	555	1,126	7,209	6,241	7,584	
Mexico	0	298	1,193	5,249	1,312	0	227	941	4,005	1,030	
Taiwan	197	32	858	509	1,006	148	24	721	460	836	
Japan	290	47	2,488	2,580	2,709	293	56	2,542	2,653	2,788	
Other Countries	486	257	4,771	4,290	5,518	470	261	4,714	4,118	5,432	
Subtotal:----	1,994	1,909	19,096	25,487	21,580	2,074	1,735	18,103	21,484	20,215	
Canned Pears MT											
European Union	0	0	184	4	186	0	0	158	4	161	
Canada	134	155	3,308	2,927	3,731	130	164	3,265	2,973	3,635	
United Arab Emira	19	0	409	622	430	15	0	282	431	297	
Taiwan	0	11	107	49	107	0	6	87	21	87	
Japan	0	2	479	294	479	0	3	549	314	549	
Other Countries	9	9	263	295	295	13	12	326	256	348	
Subtotal:----	162	177	4,750	4,192	5,228	159	185	4,667	3,999	5,077	
Canned Pineapple MT											
European Union	22	32	807	609	823	20	37	745	549	764	
Canada	130	63	998	779	1,360	111	77	952	793	1,277	
Mexico	29	3	352	295	370	25	3	315	251	330	
Philippines	42	0	469	289	512	35	0	391	216	434	
Japan	85	0	784	722	1,068	96	0	898	681	1,204	
Other Countries	10	121	435	649	460	12	111	421	580	447	
Subtotal:----	318	219	3,846	3,345	4,593	298	227	3,722	3,070	4,455	
Fruit Mixtures MT											
Canada	626	781	7,651	10,350	8,607	746	846	8,629	10,803	9,698	
Costa Rica	55	28	1,183	863	1,246	62	26	1,305	971	1,383	
Panama	39	30	966	683	1,030	47	32	1,150	755	1,214	
Saudi Arabia	139	0	1,349	581	1,418	134	0	1,955	848	2,024	
Japan	206	180	3,079	3,660	3,384	309	280	3,859	4,368	4,189	
Other Countries	553	243	6,717	7,329	7,287	650	364	9,111	8,333	9,755	
Subtotal:----	1,618	1,261	20,946	23,466	22,973	1,949	1,549	26,009	26,077	28,263	

U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	Aug FY 1998	Aug FY 1999	Oct-Aug FY 1998	Oct-Aug FY 1999	Oct-Sep FY 1998	Aug FY 1998	Aug FY 1999	Oct-Aug FY 1998	Oct-Aug FY 1999	Oct-Sep FY 1998	
Dried Prunes MT											
European Union	3,337	2,445	28,574	28,743	31,653	6,278	5,141	54,502	57,429	60,569	
Canada	261	318	3,804	4,082	4,148	540	657	8,052	8,501	8,802	
Netherlands Antil	3	0	2,111	26	2,118	11	0	3,801	60	3,816	
Singapore	68	97	1,559	1,413	1,689	148	238	3,375	3,252	3,636	
Japan	977	614	18,613	17,504	20,442	1,875	1,275	34,465	32,530	37,560	
Other Countries	1,068	892	9,490	11,405	10,781	1,850	1,764	16,919	22,059	19,275	
Subtotal:----	5,715	4,366	64,150	63,172	70,831	10,703	9,076	121,114	123,831	133,659	
Dried Raisins MT											
European Union	6,258	2,386	48,431	35,747	54,055	10,375	4,705	80,355	65,555	88,596	
Canada	1,097	1,329	10,348	10,691	12,010	1,892	2,704	19,517	21,300	22,408	
Hong Kong	129	60	3,476	1,588	3,582	194	131	6,376	3,220	6,572	
Taiwan	298	86	3,959	3,335	4,308	423	156	5,895	5,958	6,391	
Japan	1,863	1,859	22,005	28,107	23,996	3,085	3,965	34,681	52,585	37,761	
Other Countries	1,768	974	21,360	15,158	22,971	2,957	2,166	35,619	30,876	38,349	
Subtotal:----	11,413	6,694	109,580	94,625	120,923	18,926	13,826	182,444	179,492	200,076	
Dried Figs MT											
European Union	0	-	40	41	41	0	9	96	88	99	
Canada	239	314	637	826	827	603	884	1,975	2,333	2,451	
Hong Kong	18	0	276	311	336	63	0	1,177	1,564	1,494	
Japan	20	41	482	457	493	61	131	1,323	1,452	1,366	
New Zealand	0	2	31	4	31	0	6	61	16	61	
Other Countries	0	-	97	83	97	0	3	269	177	269	
Subtotal:----	276	357	1,563	1,723	1,824	726	1,033	4,901	5,630	5,740	
Dates MT											
European Union	15	131	1,117	1,165	1,226	40	332	3,406	4,206	3,830	
Canada	54	60	772	811	865	138	129	2,055	2,126	2,295	
Hong Kong	0	0	94	0	251	0	0	53	0	118	
Japan	0	0	263	22	263	0	0	268	31	268	
Australia	15	15	386	459	396	40	72	1,965	2,010	2,037	
Other Countries	68	12	1,009	460	1,071	105	24	2,560	1,314	2,730	
Subtotal:----	151	218	3,641	2,917	4,073	324	557	10,306	9,687	11,278	
Fcoj KL											
European Union	5,443	15,148	145,791	105,344	149,838	2,345	6,126	57,645	41,865	59,664	
Canada	1,677	1,546	19,882	16,761	22,005	2,596	2,393	29,089	25,746	32,303	
Switzerland	0	0	32,137	162	32,137	0	0	8,411	84	8,411	
Korea, Republic o	641	1,100	9,561	20,404	10,407	586	567	6,384	11,636	7,232	
Japan	3,297	2,791	60,738	60,362	63,236	1,410	1,106	22,978	26,031	24,004	
Other Countries	4,936	3,815	31,941	38,334	38,274	1,863	1,331	13,560	15,624	16,059	
Subtotal:----	15,994	24,400	300,051	241,367	315,898	8,801	11,523	138,067	120,987	147,674	
Orange Juice NtCnc KL											
European Union	7,650	10,340	58,148	75,714	73,004	3,698	4,382	26,552	35,930	33,734	
Canada	12,359	13,257	128,971	151,549	141,564	8,525	8,385	87,632	100,135	96,161	
Mexico	573	808	3,337	6,714	3,760	456	606	2,696	5,261	3,024	
Korea, Republic o	36	20	1,905	554	1,943	27	15	811	427	854	
Japan	198	15	4,635	3,029	4,796	157	19	3,484	2,319	3,591	
Other Countries	1,722	1,086	9,161	9,933	9,925	1,337	855	7,362	7,821	7,976	
Subtotal:----	22,538	25,526	206,157	247,492	234,992	14,201	14,261	128,537	151,893	145,340	
Grapefruit Juice Cnc KL											
European Union	2,776	6,842	29,421	44,294	30,743	1,565	1,967	17,316	18,952	18,178	
Canada	185	197	2,345	2,000	2,535	277	327	3,676	3,197	3,943	
Mexico	99	144	561	885	668	96	104	469	628	560	
Brazil	0	0	931	301	931	0	0	232	216	232	
Japan	955	658	11,949	17,032	12,300	805	561	9,128	11,159	9,374	
Other Countries	62	97	1,427	3,998	1,560	39	65	890	3,271	924	
Subtotal:----	4,077	7,938	46,635	68,510	48,737	2,782	3,024	31,710	37,422	33,211	
Fresh Asparagus MT											
European Union	52	86	750	827	806	142	190	2,731	2,588	2,905	
Canada	153	167	6,371	6,652	6,508	553	545	16,545	16,404	17,019	
Switzerland	0	9	2,549	2,111	2,549	0	29	6,628	5,063	6,628	
Japan	75	217	5,195	7,103	5,201	402	1,240	17,724	24,065	17,753	
Australia	0	0	113	70	113	0	0	341	197	341	
Other Countries	1	9	303	201	309	7	41	771	573	789	
Subtotal:----	281	489	15,281	16,965	15,485	1,104	2,045	44,741	48,891	45,435	
Fresh Broccoli MT											
Canada	2,333	2,301	72,770	75,292	74,480	1,400	1,401	47,071	39,789	48,293	
Mexico	146	30	638	353	736	79	28	505	222	566	
Hong Kong	617	454	5,320	4,396	5,643	547	414	4,352	3,705	4,673	
Taiwan	669	1,001	3,310	5,185	3,838	626	801	2,882	3,868	3,275	
Japan	3,868	4,968	37,664	59,365	41,401	2,792	3,781	30,547	44,921	33,531	
Other Countries	42	165	732	536	732	102	75	528	345	528	
Subtotal:----	7,674	8,918	120,433	145,127	126,830	5,547	6,500	85,885	92,851	90,866	

U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region		Aug FY 1998	Aug FY 1999	Oct-Aug FY 1998	Oct-Aug FY 1999	Oct-Sep FY 1998	Aug FY 1998	Aug FY 1999	Oct-Aug FY 1998	Oct-Aug FY 1999	Oct-Sep FY 1998
Fresh Carrots MT											
European Union		75	77	1,158	1,397	1,262	65	81	872	1,007	954
Canada		3,786	4,051	95,448	102,734	98,914	2,234	2,549	49,055	56,149	51,251
Mexico		186	79	817	1,441	1,218	69	115	423	694	539
United Arab Emira		315	391	3,725	3,402	3,916	128	153	1,372	1,543	1,459
Japan		78	10	1,243	1,788	1,274	88	13	1,110	1,563	1,149
Other Countries		496	427	5,800	4,220	6,201	207	202	2,595	2,266	2,784
Subtotal:-----		4,936	5,035	108,190	114,983	112,785	2,791	3,114	55,428	63,222	58,136
Fresh Lettuce MT											
Canada		10,250	13,152	243,025	246,427	253,830	5,351	6,882	139,924	118,303	145,189
Mexico		3,367	2,639	16,336	17,661	19,729	1,237	1,172	6,543	6,951	7,730
Singapore		275	262	2,975	3,299	3,180	179	152	2,118	2,500	2,242
Hong Kong		1,484	1,565	14,982	12,372	16,537	848	879	9,171	6,970	10,063
Japan		252	483	3,440	5,280	3,872	371	623	3,535	6,787	4,142
Other Countries		818	1,178	5,869	7,712	6,693	521	652	3,884	5,086	4,328
Subtotal:-----		16,446	19,279	286,628	292,751	303,840	8,506	10,361	165,175	146,597	173,694
Fresh Onions MT											
European Union		191	417	8,165	4,699	8,320	173	176	7,025	5,331	7,120
Canada		8,071	9,155	108,978	120,484	114,589	2,613	2,971	46,521	45,777	48,126
Mexico		1,850	658	20,712	14,055	22,206	699	276	7,858	5,525	8,377
Taiwan		2,504	2,813	11,646	14,786	13,804	765	771	3,485	4,976	4,078
Japan		8,029	4,998	83,888	47,359	100,217	3,106	1,172	22,770	11,700	26,635
Other Countries		4,101	1,914	29,676	24,659	33,160	1,727	963	10,025	10,792	11,415
Subtotal:-----		24,746	19,956	263,065	226,043	292,297	9,084	6,330	97,684	84,101	105,750
Fresh Tomatoes MT											
European Union		677	1,355	2,598	5,112	3,120	1,659	2,288	6,241	8,463	7,538
Canada		8,925	9,187	115,407	122,755	123,907	4,889	5,292	102,948	101,945	108,712
Mexico		972	1,678	4,956	7,508	5,024	669	1,276	4,391	5,851	4,455
Bahamas, The		36	28	258	207	278	42	40	331	335	367
Japan		61	33	569	776	577	92	95	668	1,325	684
Other Countries		180	34	636	446	784	100	18	480	425	560
Subtotal:-----		10,850	12,315	124,424	136,803	133,689	7,451	9,008	115,059	118,345	122,317
Canned Sweet Corn MT											
European Union		2,345	757	36,712	48,205	39,952	1,611	573	26,091	32,510	28,253
Korea, Republic o		1,379	583	11,244	16,270	11,625	1,323	529	11,208	15,910	11,610
Hong Kong		408	738	5,282	5,868	5,659	325	626	4,487	4,876	4,800
Taiwan		1,250	1,445	24,023	22,842	25,386	1,069	1,149	21,867	19,742	23,056
Japan		5,311	5,199	52,751	55,439	56,405	4,311	4,305	43,812	46,085	46,871
Other Countries		2,730	2,025	30,053	28,400	32,280	1,960	1,375	22,923	21,542	24,514
Subtotal:-----		13,423	10,748	160,064	177,024	171,307	10,599	8,557	130,387	140,664	139,104
Canned Tomato Paste MT											
European Union		0	0	21,905	229	21,905	0	0	12,009	182	12,009
Canada		4,397	5,595	38,778	37,402	42,912	3,348	4,370	28,172	29,550	31,427
Philippines		55	824	5,005	5,326	5,007	36	716	3,512	4,406	3,515
Korea, Republic o		166	822	9,019	5,603	9,633	179	806	7,102	5,867	7,644
Japan		147	31	12,751	6,588	13,098	152	35	9,017	5,791	9,323
Other Countries		930	1,486	27,286	15,819	30,703	719	1,273	19,674	11,652	21,082
Subtotal:-----		5,695	8,758	114,743	70,967	123,257	4,432	7,201	79,485	57,449	84,999
Canned Tomato Sauce MT											
European Union		397	517	6,299	5,717	6,964	542	708	8,259	7,099	9,162
Canada		6,622	6,114	66,586	72,811	72,901	5,773	5,085	58,750	64,077	64,550
Mexico		352	605	5,891	6,254	6,569	240	430	4,377	4,539	4,910
Korea, Republic o		151	122	1,518	2,447	2,050	127	170	1,287	2,223	1,679
Japan		754	202	5,661	3,401	5,905	628	214	5,285	3,305	5,536
Other Countries		959	1,017	11,063	10,834	11,712	1,044	1,163	11,841	11,841	12,689
Subtotal:-----		9,234	8,577	97,019	101,465	106,100	8,354	7,771	89,799	93,085	98,526
Frozen French Fries MT											
Canada		2,112	1,359	23,006	19,438	25,009	1,990	1,435	21,759	19,385	23,654
Korea, Republic o		2,362	1,790	22,461	22,620	24,423	1,461	1,251	14,154	14,173	15,597
Hong Kong		3,145	1,929	27,203	24,603	29,934	2,037	1,167	17,926	15,332	19,669
Taiwan		1,791	2,038	22,059	21,460	23,481	1,162	1,327	14,400	13,726	15,355
Japan		20,516	21,064	213,254	216,883	231,975	14,936	15,900	149,297	161,025	163,358
Other Countries		7,951	11,398	94,604	120,976	102,608	5,830	8,067	68,961	88,100	74,955
Subtotal:-----		37,877	39,577	402,587	425,981	437,431	27,416	29,146	286,496	311,740	312,588
Frozen Sweet Corn MT											
European Union		204	130	4,428	4,173	4,717	163	129	3,171	3,174	3,379
Canada		461	981	2,745	3,260	2,953	291	485	1,959	2,036	2,092
Mexico		134	14	3,037	2,037	3,330	71	17	1,731	1,115	1,884
Hong Kong		329	120	5,034	4,320	5,668	213	91	3,644	2,991	4,119
Japan		3,227	3,347	42,980	38,704	46,579	2,951	3,023	37,503	35,349	40,785
Other Countries		1,330	909	12,991	14,034	14,224	884	676	10,006	11,207	10,753
Subtotal:-----		5,684	5,502	71,215	66,528	77,470	4,574	4,420	58,013	55,872	63,011

U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	Aug FY 1998	Aug FY 1999	Oct-Aug FY 1998	Oct-Aug FY 1999	Oct-Sep FY 1998	Aug FY 1998	Aug FY 1999	Oct-Aug FY 1998	Oct-Aug FY 1999	Oct-Sep FY 1998	
<hr/>											
Almonds Unshelled MT											
European Union	652	60	6,625	1,797	7,044	1,609	79	15,959	4,133	17,003	
Argentina	0	0	915	326	915	0	0	1,891	648	1,891	
India	1,816	409	11,053	10,002	11,638	5,463	955	34,107	27,245	35,989	
Hong Kong	0	0	487	62	514	0	0	1,245	150	1,331	
Japan	68	29	2,725	1,058	2,776	151	88	6,815	2,656	6,954	
Other Countries	151	87	2,742	2,310	2,798	360	247	6,656	5,721	6,796	
Subtotal:-----	2,687	585	24,548	15,556	25,684	7,583	1,369	66,672	40,554	69,965	
Almonds Shelled/Prep MT											
European Union	13,636	10,386	102,868	102,227	111,642	56,234	32,144	401,461	365,538	437,705	
Canada	774	703	8,201	8,585	9,221	2,946	2,484	32,072	32,197	36,114	
Mexico	385	167	3,830	4,833	4,534	820	447	8,414	12,298	9,936	
United Arab Emira	156	116	3,173	4,003	3,602	592	390	14,291	16,621	16,443	
Japan	1,392	1,046	18,739	14,356	19,378	6,471	4,201	79,235	64,631	82,246	
Other Countries	1,876	1,282	26,064	25,084	28,895	8,449	4,617	108,232	95,325	120,348	
Subtotal:-----	18,219	13,700	162,875	159,088	177,273	75,512	44,284	643,705	586,611	702,792	
Walnuts, Shelled MT											
European Union	323	298	5,845	6,601	6,350	1,253	1,109	13,971	16,322	15,406	
Canada	236	162	2,179	2,404	2,434	795	486	7,880	7,788	8,667	
Israel	136	181	2,255	1,867	2,307	504	699	8,251	6,788	8,434	
Korea, Republic o	12	11	1,471	257	1,475	53	49	1,576	1,131	1,592	
Japan	453	571	6,253	5,866	6,761	1,982	2,509	28,059	22,783	30,733	
Other Countries	169	289	3,574	4,385	3,754	634	1,004	11,830	13,346	12,386	
Subtotal:-----	1,329	1,512	21,577	21,379	23,080	5,220	5,857	71,567	68,157	77,218	
Walnuts, Unshelled MT											
European Union	268	0	28,379	30,676	29,197	530	0	54,760	56,707	56,177	
Canada	86	0	1,670	1,115	1,721	165	0	3,272	2,165	3,352	
Mexico	0	17	3,218	6,483	3,218	0	31	5,357	10,737	5,357	
Israel	45	67	1,071	779	1,071	71	145	1,865	1,624	1,865	
Australia	22	19	955	248	993	35	35	1,225	494	1,288	
Other Countries	112	34	4,289	3,957	4,452	195	91	8,262	7,749	8,534	
Subtotal:-----	532	138	39,582	43,258	40,652	997	302	74,741	79,477	76,573	
Pistachios MT											
European Union	1,337	534	14,260	9,901	14,560	5,517	2,006	58,379	38,769	59,800	
Canada	152	130	2,224	2,135	2,433	622	491	9,929	8,962	10,829	
Switzerland	0	20	645	237	645	0	89	2,735	1,025	2,735	
Israel	0	0	1,070	768	1,070	0	0	5,126	2,974	5,126	
Hong Kong	268	808	10,039	7,313	10,394	1,040	2,053	39,192	21,872	40,277	
Other Countries	178	340	4,561	4,671	4,717	793	1,138	22,076	19,861	22,800	
Subtotal:-----	1,935	1,833	32,799	25,026	33,818	7,973	5,776	137,437	93,462	141,566	
Hop Pellets MT											
European Union	25	4	1,201	992	1,258	179	20	6,360	4,156	6,864	
Canada	111	97	1,324	1,125	1,428	727	473	7,890	6,283	8,527	
Colombia	0	0	423	233	443	0	0	3,501	1,222	3,601	
Brazil	51	182	791	487	884	176	646	3,343	1,996	3,843	
Japan	0	0	337	195	337	0	0	1,628	1,005	1,628	
Other Countries	66	27	1,222	729	1,304	239	135	4,987	4,012	5,308	
Subtotal:-----	253	310	5,297	3,761	5,654	1,320	1,274	27,710	18,674	29,770	
Hop Extract MT											
European Union	68	121	999	1,160	1,054	901	1,501	14,453	16,764	15,208	
Mexico	17	7	583	744	591	242	45	12,843	14,680	12,937	
Colombia	0	0	133	5	133	0	0	2,659	55	2,659	
Brazil	58	27	330	238	333	1,200	366	5,438	3,793	5,502	
Hong Kong	15	4	154	61	154	193	56	1,926	724	1,926	
Other Countries	38	137	826	1,150	891	508	1,346	11,441	13,173	12,553	
Subtotal:-----	197	296	3,025	3,358	3,157	3,044	3,313	48,760	49,189	50,786	
Hops, Nspf MT											
European Union	0	3	1,127	426	1,133	0	22	4,769	2,141	4,831	
Mexico	0	14	155	107	155	0	79	1,078	654	1,078	
Colombia	0	0	49	10	49	0	0	257	90	257	
Russian Federatio	12	35	45	105	45	33	128	145	361	145	
Japan	1	0	47	285	47	11	0	605	1,222	605	
Other Countries	8	7	158	225	163	42	18	1,643	1,153	1,662	
Subtotal:-----	21	59	1,582	1,158	1,592	86	248	8,497	5,621	8,577	
Grape Wine KL											
European Union	12,521	14,814	101,693	110,972	113,757	26,857	30,581	211,763	247,218	237,576	
Canada	3,398	2,254	36,393	40,014	40,080	6,219	4,873	72,608	76,750	79,776	
Switzerland	800	1,469	11,333	12,533	12,320	1,566	2,795	22,486	25,124	24,229	
Taiwan	387	67	6,408	2,797	6,706	685	50	10,794	4,574	11,364	
Japan	2,676	7,267	45,884	36,428	48,342	4,790	11,672	82,191	60,945	86,593	
Other Countries	2,072	1,742	26,335	25,143	28,523	3,589	2,877	42,488	41,328	46,294	
Subtotal:-----	21,853	27,613	228,045	227,887	249,728	43,706	52,848	442,330	455,939	485,833	

U.S. Exports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	Aug FY 1998	Aug FY 1999	Oct-Aug FY 1998	Oct-Aug FY 1999	Oct-Sep FY 1998	Aug FY 1998	Aug FY 1999	Oct-Aug FY 1998	Oct-Aug FY 1999	Oct-Sep FY 1998	
Essential Oils	MT										
European Union		1,191	1,203	12,900	12,427	13,940	13,288	14,436	173,220	154,290	186,873
Canada		572	697	6,203	7,240	6,770	8,135	9,517	87,416	101,121	95,574
Mexico		229	195	5,647	6,392	6,275	4,125	2,913	38,184	37,044	41,857
Hong Kong		161	86	2,379	1,168	2,474	2,361	950	20,862	11,958	22,677
Japan		325	324	3,368	3,047	3,587	4,500	3,662	44,884	34,782	47,570
Other Countries		937	1,390	11,752	13,307	12,891	11,373	11,817	124,876	131,378	138,452
Subtotal:----		3,415	3,895	42,248	43,582	45,937	43,782	43,296	489,441	470,573	533,004
Potato Chips	MT										
Canada		1,859	1,718	17,346	18,496	19,593	3,751	3,461	37,531	37,233	41,804
Mexico		3,608	338	15,202	8,714	18,271	3,662	1,729	22,771	22,722	27,067
Russian Federatio		561	0	12,341	60	12,341	1,302	0	28,272	272	28,272
Hong Kong		89	257	6,266	4,901	6,449	228	671	14,532	13,455	14,978
Japan		1,424	1,525	11,437	15,483	13,209	4,095	4,231	29,951	42,934	35,099
Other Countries		2,823	3,259	28,795	47,038	32,730	7,010	7,993	69,217	116,193	78,387
Subtotal:-----		10,364	7,097	91,386	94,692	102,592	20,047	18,085	202,275	232,809	225,607

U.S. Imports of Selected Horticultural Products

Name		Quantity					Values (1000 Dollars)				
		Aug	Aug	Oct-Aug	Oct-Aug	Oct-Sep	Aug	Aug	Oct-Aug	Oct-Aug	Oct-Sep
Group	& Product	FY 1998	FY 1999	FY 1998	FY 1999	FY 1998	FY 1998	FY 1999	FY 1998	FY 1999	FY 1998
Fresh Fruit MT											
	Apples	9,845	11,260	151,338	152,181	156,700	5,665	7,660	74,703	106,811	77,650
	Avocados	5,325	2,402	28,620	51,898	39,847	5,182	2,636	31,413	55,880	42,897
	Bananas	362,118	378,589	3,635,354	3,789,924	3,946,158	105,471	95,915	1,016,827	995,931	1,110,175
	Cantaloupe	0	184	443,404	475,135	443,417	0	32	128,814	147,451	128,820
	Grapes	506	453	416,878	383,435	419,956	119	111	439,636	544,543	440,659
	Kiwifruit	6,170	2,477	37,358	43,313	41,986	5,001	2,372	26,492	37,895	30,472
	Mangoes	16,113	16,873	186,148	208,907	188,767	10,129	9,534	123,030	135,697	125,047
	Peaches	149	104	16,818	18,821	16,926	153	94	14,193	16,853	14,312
	Pears	73	176	67,305	86,896	67,636	58	136	45,792	72,342	46,518
	Pineapples	22,014	27,023	232,891	247,666	255,533	7,435	13,570	75,370	111,136	83,676
	Strawberry	13	93	25,851	42,759	25,858	45	178	65,798	63,863	65,805
	Other Melons	69	51	416,982	397,225	417,020	66	56	122,069	130,282	122,101
	Other Fruit	62,748	68,281	579,663	726,172	618,712	44,537	50,501	324,922	498,192	344,457
	Subtotal:-----	485,144	507,966	6,238,608	6,624,332	6,638,515	183,861	182,794	2,489,060	2,916,876	2,632,590
Dried Fruit MT											
	Dried Apricots	394	1,430	11,376	14,535	13,527	952	3,510	29,817	31,281	34,579
	Ord Figs & Pst	107	31	4,369	3,210	4,538	202	80	5,534	4,695	5,834
	Other Dried Fruit	2,341	3,001	20,911	36,905	23,453	4,209	4,877	33,322	49,681	37,543
	Subtotal:-----	2,842	4,463	36,656	54,649	41,519	5,363	8,467	68,673	85,657	77,957
Frozen Fruit MT											
	Fzn Blueberries	1,901	1,991	11,839	11,678	13,188	3,261	3,474	22,452	21,674	24,521
	Fzn Strawberries	763	847	23,670	39,262	23,952	693	813	21,203	35,602	21,477
	Other Fzn Fruit	4,462	8,561	28,343	49,492	32,167	4,709	9,316	31,979	56,136	36,276
	Subtotal:-----	7,126	11,398	63,852	100,432	69,307	8,662	13,603	75,634	113,412	82,274
Canned/Prep Fruit MT											
	Canned Olives	11,818	10,135	83,462	88,469	92,958	17,315	17,401	168,084	184,584	181,730
	Canned Oranges	6,601	2,240	61,648	73,526	68,741	5,266	1,941	49,192	62,843	54,500
	Canned Peaches	979	273	16,607	12,467	17,490	834	292	11,675	9,511	12,356
	Canned Pineapples	18,514	23,952	235,064	303,406	249,662	13,239	17,426	170,752	224,545	181,388
	Mixed Fruit	2,669	3,820	53,727	56,167	56,085	3,403	4,577	54,263	59,457	57,342
	Prep/Pres Fruit	7,941	8,341	89,871	86,503	98,077	8,454	8,790	103,203	99,029	112,024
	Other Canned Frui	5,088	5,333	54,653	60,725	60,300	5,791	6,821	70,230	76,578	77,400
	Subtotal:-----	53,611	54,094	595,031	681,263	643,312	54,302	57,250	627,398	716,548	676,739
Frt&Veg Juice 55E KL											
	Apple Juice	75,773	80,735	935,221	1,058,176	1,016,823	15,051	15,579	214,076	194,949	228,735
	Fcoj	84,307	138,073	987,807	1,194,029	1,050,746	19,262	25,375	189,982	255,660	205,142
	Grape Juice	5,606	17,967	122,455	137,658	127,985	2,829	6,616	54,624	63,571	57,562
	Pineapple Juice	17,150	25,576	223,546	263,338	238,683	4,957	6,721	68,421	79,363	72,599
	Other Juices	20,720	24,409	223,813	270,366	242,007	10,195	10,297	109,586	128,751	118,010
	Subtotal:-----	203,555	286,761	2,492,842	2,923,566	2,676,244	52,294	64,588	636,689	722,294	682,048
Fresh Vegetables MT											
	Garlic	2,066	1,260	29,101	45,091	30,129	2,446	1,360	34,585	49,552	36,021
	Asparagus	3,303	4,992	43,026	53,760	46,702	5,076	8,298	81,127	95,735	87,332
	Bell Pepper	7,197	8,016	185,752	191,377	194,827	11,391	10,966	240,598	211,661	252,852
	Carrots	6,197	7,030	85,965	79,845	93,777	1,832	1,937	21,871	24,173	23,735
	Chili Pepper	14,585	19,437	106,376	125,409	124,844	8,400	10,277	82,186	92,065	90,755
	Cucumbers	9,527	12,228	322,194	327,969	327,745	4,556	5,312	151,255	134,225	154,634
	Onions	8,976	10,802	249,503	234,190	259,188	5,088	6,815	147,338	128,713	151,990
	Potatoes	7,759	9,188	454,777	390,954	474,182	1,567	2,213	91,305	81,801	95,503
	Squash	2,315	2,083	155,174	150,006	157,537	906	928	103,876	99,845	104,933
	Tomatoes	42,611	38,189	822,460	679,915	856,852	37,495	35,501	704,480	674,791	735,180
	Other Fresh Veg	31,137	35,578	496,543	485,936	529,631	19,050	20,297	325,011	313,188	343,888
	Subtotal:-----	135,671	148,803	2,950,870	2,764,452	3,095,413	97,806	103,903	1,983,633	1,905,748	2,076,822

U.S. Imports of Selected Horticultural Products

Name		Quantity					Values (1000 Dollars)				
Group	Product	Aug FY 1998	Aug FY 1999	Oct-Aug FY 1998	Oct-Aug FY 1999	Oct-Sep FY 1998	Aug FY 1998	Aug FY 1999	Oct-Aug FY 1998	Oct-Aug FY 1999	Oct-Sep FY 1998
Canned/Dehyd Vegetables MT											
Cnd	Artichokes	2,943	4,464	35,239	33,450	38,050	6,370	9,734	65,194	71,915	71,159
Cnd	Bamboo	3,763	1,857	26,200	25,065	30,171	2,857	1,288	20,256	17,973	23,198
Cnd	Mushrooms	2,677	4,216	59,096	45,180	62,371	5,254	8,709	99,090	91,599	105,703
Cnd	Pimiento	1,176	1,483	11,550	12,783	12,694	1,478	1,980	14,545	17,928	16,177
Cnd	Tomatoes	6,055	1,600	66,074	54,634	71,699	3,560	820	33,479	31,261	36,693
Cnd	Waterchnuts	3,407	1,779	32,461	32,568	34,593	1,995	1,380	19,516	21,373	20,857
	Tomato Pst & Sauc	1,932	4,074	25,153	97,388	27,831	1,756	2,677	28,163	87,690	30,551
	Dried Mushrooms	103	117	1,857	2,002	1,955	949	1,340	17,524	17,515	18,469
	Dried Tomatoes	409	517	5,243	9,072	6,020	1,572	1,762	19,373	30,456	22,045
	Other Dehy Veg	13,775	11,759	150,913	190,181	171,969	15,018	13,044	141,594	178,285	159,016
	Other Can Veg	25,160	25,347	267,052	307,125	297,225	20,804	22,265	224,781	261,549	247,766
	Subtotal:----	61,400	57,213	680,839	809,450	754,578	61,612	65,000	683,515	827,544	751,635
Frozen Vegetables MT											
	Broccoli Fzn	12,309	11,151	141,885	171,972	153,962	9,015	7,964	93,080	120,687	101,694
	Cauliflower Fzn	951	1,028	22,442	18,546	23,400	750	838	16,431	14,733	17,158
	Potato Fzn	22,450	37,425	346,876	389,859	378,739	13,609	25,676	214,198	248,466	234,388
	Other Veg Fzn	17,253	34,248	177,642	214,613	205,681	10,952	10,083	130,016	142,242	140,270
	Subtotal:----	52,962	83,852	688,844	794,990	761,781	34,326	44,560	453,726	526,128	493,510
Tree Nuts MT											
	Brazils Tot	593	885	9,800	7,356	10,676	1,607	2,105	23,297	17,530	25,298
	Cashews Tot	8,138	7,443	68,226	61,971	74,364	38,631	46,011	309,594	341,980	339,441
	Coconut	3,636	3,541	35,601	33,927	39,134	2,448	3,020	24,462	26,018	27,040
	Pecans	671	588	22,822	27,808	24,019	2,937	3,527	66,964	83,143	71,298
	Other Nuts	1,019	2,235	18,770	22,864	20,553	5,177	8,659	94,484	97,937	103,442
	Subtotal:----	14,057	14,692	155,219	153,927	168,745	50,800	63,322	518,801	566,608	566,519
Nursey Products MIXED											
	Carnations	51,845	52,419	1,037,692	912,524	1,104,344	5,177	5,222	108,915	104,947	115,633
	Christmas Trees	0	0	2,585	2,613	2,585	0	0	22,177	22,659	22,177
	Chrysanthemus	37,760	36,597	571,900	504,338	614,706	6,635	6,326	88,242	84,689	96,470
	Roses	48,392	69,002	964,536	840,666	1,016,044	8,922	15,886	226,647	183,272	236,861
	Tulip Bulbs	187,544	188,681	289,186	302,586	398,600	19,106	19,498	30,228	31,976	42,281
	Other Cut Flowers	0	0	0	0	0	10,905	7,807	189,426	142,438	203,172
	Other Nursey Prod	0	0	0	0	0	33,300	43,410	310,684	398,076	344,782
	Subtotal:----	325,541	346,699	2,865,899	2,562,728	3,136,278	84,044	98,149	976,318	968,056	1,061,377
Hops & Products MT											
	Hops & Pellets	20	21	4,653	4,925	4,660	43	22	29,289	29,474	29,313
	Other Hop Prod	0	0	209	18	209	0	0	879	217	879
	Subtotal:----	20	21	4,862	4,942	4,869	43	22	30,168	29,691	30,192
Wine KL											
	Red Wine	14,914	16,541	184,394	175,063	199,150	64,977	76,963	770,322	843,617	827,022
	Sparkiling Wine	2,806	5,741	28,907	40,082	32,869	32,996	66,744	335,468	513,352	378,638
	White Wine	10,047	10,275	115,446	111,614	124,672	38,029	40,182	421,635	446,740	453,138
	Other Wine Prod	3,845	5,661	68,646	56,670	72,095	11,142	17,968	159,543	149,265	171,118
	Subtotal:----	31,613	38,218	397,393	383,429	428,787	147,145	201,857	1,686,968	1,952,974	1,829,916
Miscellaneous MIXED											
	Beer & Beverages	189,733	195,955	1,813,001	2,053,523	2,001,442	163,818	172,268	1,577,836	1,798,669	1,743,148
	Other Misc	0	0	0	0	0	136,413	129,119	1,520,837	1,561,736	1,653,566
	Subtotal:----	189,733	195,955	1,813,001	2,053,523	2,001,442	300,232	301,387	3,098,673	3,360,405	3,396,714
	Grand Total:						1,080,490	1,204,899	13,329,256	14,691,941	14,358,292

U.S. Imports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region		Aug FY 1998	Aug FY 1999	Oct-Aug FY 1998	Oct-Aug FY 1999	Oct-Sep FY 1998	Aug FY 1998	Aug FY 1999	Oct-Aug FY 1998	Oct-Aug FY 1999	Oct-Sep FY 1998
Fresh Apples	MT										
Canada		1,785	997	50,744	31,546	55,985	1,108	533	18,750	17,142	21,658
Chile		1,275	565	37,066	43,069	37,187	689	260	16,959	28,808	16,998
New Zealand		1,660	3,980	41,649	60,328	41,649	1,037	3,313	27,133	48,257	27,133
Other Countries		5,125	5,717	21,880	17,239	21,880	2,830	3,554	11,860	12,603	11,860
Subtotal:-----		9,845	11,260	151,338	152,181	156,700	5,665	7,660	74,703	106,811	77,650
Fresh Pears	MT										
Chile		0	72	23,091	33,720	23,091	0	47	10,644	20,278	10,644
Argentina		0	92	33,636	38,176	33,636	0	67	23,187	33,650	23,187
South Africa, Rep		0	0	4,913	6,675	4,913	0	0	3,469	5,113	3,469
Other Countries		73	12	5,665	8,326	5,996	58	22	8,492	13,301	9,218
Subtotal:-----		73	176	67,305	86,896	67,636	58	136	45,792	72,342	46,518
Fresh Apricots	MT										
Chile		0	0	679	1,024	679	0	0	1,005	1,373	1,005
China, Peoples Re		0	0	2	0	2	0	0	9	0	9
New Zealand		0	0	170	263	170	0	0	568	830	568
Other Countries		0	5	1	8	1	0	9	4	16	4
Subtotal:-----		0	5	852	1,294	852	0	9	1,586	2,219	1,586
Fresh Peach/Nect	MT										
Canada		149	104	160	111	268	153	94	164	102	283
Mexico		0	0	283	109	283	0	0	156	137	156
Chile		0	0	33,363	49,116	33,363	0	0	26,120	43,680	26,120
Other Countries		0	0	56	36	56	0	0	84	58	84
Subtotal:-----		149	104	33,862	49,373	33,970	153	94	26,524	43,977	26,643
Fr. Plums/Prunes	MT										
Leeward-Windward		23	23	100	72	122	29	36	100	92	122
Chile		0	0	19,246	27,500	19,246	0	0	17,512	26,631	17,512
South Africa, Rep		0	0	97	0	97	0	0	27	0	27
Other Countries		0	2	44	112	44	0	2	77	135	77
Subtotal:-----		23	25	19,487	27,683	19,509	29	38	17,715	26,857	17,738
Fresh Grapes	MT										
Mexico		0	0	101,032	87,580	101,044	0	0	144,260	211,363	144,265
Chile		0	0	301,516	279,597	301,516	0	0	279,145	311,856	279,145
South Africa, Rep		0	0	10,135	13,591	10,135	0	0	13,538	18,643	13,538
Other Countries		506	453	4,196	2,667	7,261	119	111	2,694	2,681	3,712
Subtotal:-----		506	453	416,878	383,435	419,956	119	111	439,636	544,543	440,659
Raspberries	MT										
Canada		38	1,408	2,944	3,846	2,966	43	2,341	3,269	6,959	3,294
Mexico		0	0	471	1,047	471	0	0	2,460	4,965	2,460
Chile		40	0	959	920	981	95	0	1,420	1,547	1,464
Other Countries		0	18	61	64	61	0	37	220	254	223
Subtotal:-----		78	1,426	4,435	5,877	4,480	138	2,378	7,369	13,726	7,440
Fresh Strawberries	MT										
Canada		13	93	68	160	70	45	178	142	335	146
Mexico		0	0	25,129	41,653	25,133	0	0	63,426	59,667	63,429
New Zealand		0	0	573	777	573	0	0	1,989	2,971	1,989
Other Countries		0	0	81	169	81	0	0	241	890	241
Subtotal:-----		13	93	25,851	42,759	25,858	45	178	65,798	63,863	65,805
Fresh Avocados	MT										
Mexico		128	138	7,674	10,414	7,777	117	148	10,546	11,409	10,643
Dominican Republ		107	703	5,506	5,773	5,917	87	571	4,440	5,655	4,766
Chile		5,090	1,523	14,848	35,052	25,510	4,977	1,868	15,310	37,360	26,309
Other Countries		0	39	593	659	644	0	49	1,118	1,456	1,179
Subtotal:-----		5,325	2,402	28,620	51,898	39,847	5,182	2,636	31,413	55,880	42,897
Bananas	MT										
Guatemala		63,125	48,174	623,233	432,847	678,237	18,361	13,690	161,341	118,368	177,469
Costa Rica		123,327	128,848	911,671	1,335,210	997,685	36,097	28,801	258,392	322,180	285,038
Ecuador		89,563	95,643	953,433	1,092,522	1,038,132	26,086	24,636	281,030	295,993	305,934
Other Countries		86,103	105,924	1,147,017	929,343	1,232,103	24,928	28,788	316,063	259,390	341,735
Subtotal:-----		362,118	378,589	3,635,354	3,789,924	3,946,158	105,471	95,915	1,016,827	995,931	1,110,175
Mangoes	MT										
Mexico		15,773	16,637	159,731	160,984	161,588	9,795	9,339	101,968	96,955	103,236
Guatemala		0	0	10,233	9,549	10,233	0	0	4,489	4,250	4,489
Haiti		340	213	7,184	9,115	7,189	334	169	5,452	6,678	5,458
Other Countries		0	23	9,000	29,260	9,758	0	26	11,121	27,814	11,864
Subtotal:-----		16,113	16,873	186,148	208,907	188,767	10,129	9,534	123,030	135,697	125,047
Pineapple	MT										
Mexico		363	388	19,220	14,067	19,566	117	208	5,458	5,004	5,582
Honduras		2,318	2,273	25,682	28,633	27,979	670	492	7,347	6,979	8,023
Costa Rica		18,726	23,584	180,714	196,744	200,308	6,018	12,416	56,477	94,159	63,604
Other Countries		606	778	7,275	8,221	7,679	629	454	6,089	4,993	6,467
Subtotal:-----		22,014	27,023	232,891	247,666	255,533	7,435	13,570	75,370	111,136	83,676

November 1999

72

World Horticultural Trade &
U.S. Export Opportunities

U.S. Imports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region		Aug FY 1998	Aug FY 1999	Oct-Aug FY 1998	Oct-Aug FY 1999	Oct-Sep FY 1998	Aug FY 1998	Aug FY 1999	Oct-Aug FY 1998	Oct-Aug FY 1999	Oct-Sep FY 1998
Cantaloupe	MT										
Mexico		0	184	155,753	190,833	155,753	0	32	56,978	71,635	56,978
Guatemala		0	0	78,855	83,572	78,855	0	0	22,883	28,202	22,883
Honduras		0	0	100,019	79,769	100,019	0	0	22,576	15,902	22,576
Other Countries		0	0	108,777	120,961	108,790	0	0	26,377	31,712	26,383
Subtotal:----		0	184	443,404	475,135	443,417	0	32	128,814	147,451	128,820
Other Melons	MT										
Mexico		59	19	292,677	296,418	292,677	52	2	82,686	99,151	82,686
Honduras		0	0	29,468	18,351	29,468	0	0	7,748	4,519	7,748
Costa Rica		0	0	39,963	27,362	39,963	0	0	12,099	7,633	12,099
Other Countries		10	32	54,874	55,095	54,913	14	54	19,536	18,979	19,568
Subtotal:----		69	51	416,982	397,225	417,020	66	56	122,069	130,282	122,101
Fr. Drng Inc Tmpl	MT										
Mexico		0	187	8,030	50,618	8,030	0	105	2,936	31,058	2,936
Dominican Republi		419	308	1,666	1,899	1,991	157	183	576	1,001	728
Australia		13,485	7,866	25,484	18,427	25,940	15,964	9,108	30,073	21,311	30,658
Other Countries		30	276	3,864	26,725	3,999	10	206	2,433	21,610	2,648
Subtotal:----		13,934	8,638	39,045	97,668	39,961	16,131	9,602	36,017	74,980	36,970
Canned Mandarins	MT										
European Union		2,898	1,114	26,538	30,338	29,332	2,390	878	19,983	25,203	22,143
Mexico		57	67	1,440	1,130	1,509	57	71	1,561	1,274	1,636
China, Peoples Re		3,569	1,039	32,965	40,770	37,039	2,704	939	26,582	34,644	29,454
Other Countries		77	20	705	1,288	861	115	53	1,067	1,722	1,267
Subtotal:----		6,601	2,240	61,648	73,526	68,741	5,266	1,941	49,192	62,843	54,500
Canned Black Olive MIXED											
European Union		17,311	25,208	400,310	574,668	427,827	46	49	815	1,204	892
Mexico		4,423,600	2,676,000	5,496,121	6,492,293	9,424,271	2,110	1,296	2,780	2,827	4,683
Morocco		67,030	76,395	315,103	365,015	332,113	79	95	381	464	404
Other Countries		43,011	7,814	260,009	232,076	260,009	94	8	534	413	534
Subtotal:----		4,550,952	2,785,417	6,471,543	7,664,052	10,444,220	2,329	1,448	4,510	4,908	6,513
Canned Green Olive MIXED											
European Union		5,883,638	5,809,801	65,485,797	68,535,052	70,521,775	12,613	13,618	143,977	159,460	154,904
Turkey		42,928	198,580	1,199,548	1,591,670	1,297,908	54	211	1,698	1,830	1,824
Morocco		1,247,744	1,279,590	9,246,748	9,780,577	9,533,880	2,163	2,004	15,941	16,388	16,375
Other Countries		93,170	61,547	1,058,437	897,944	1,159,748	156	119	1,958	1,998	2,114
Subtotal:----		7,267,480	7,349,518	76,990,530	80,805,243	82,513,311	14,986	15,953	163,574	179,676	175,218
Canned Peaches	MT										
European Union		614	165	11,915	8,333	12,386	504	115	7,985	5,586	8,325
Australia		4	12	951	1,839	1,022	7	17	768	1,648	832
South Africa, Rep		263	16	2,552	960	2,726	158	14	1,782	613	1,877
Other Countries		98	81	1,188	1,335	1,356	164	146	1,140	1,665	1,321
Subtotal:----		979	273	16,607	12,467	17,490	834	292	11,675	9,511	12,356
Canned Pineapple	MT										
Thailand		1,836	8,059	48,126	103,532	48,956	1,381	5,505	33,628	76,076	34,327
Indonesia		3,219	4,935	49,766	59,661	52,245	2,501	3,715	38,259	46,246	40,185
Philippines		10,574	9,024	108,168	102,130	116,504	7,210	6,809	77,840	74,774	83,686
Other Countries		2,886	1,934	29,005	38,083	31,955	2,147	1,397	21,025	27,449	23,189
Subtotal:----		18,514	23,952	235,064	303,406	249,662	13,239	17,426	170,752	224,545	181,388
Dried Apricots	MT										
Turkey		384	1,389	11,032	14,253	13,146	891	3,297	28,726	30,365	33,410
China, Peoples Re		1	0	109	32	109	3	0	259	81	259
Australia		9	24	102	62	118	58	142	386	331	428
Other Countries		0	17	134	187	154	0	71	447	503	483
Subtotal:----		394	1,430	11,376	14,535	13,527	952	3,510	29,817	31,281	34,579
Dates	MT										
Mexico		0	0	91	92	128	0	0	138	135	162
Pakistan		133	68	2,471	4,647	2,489	124	46	2,341	3,943	2,358
China, Peoples Re		18	19	334	268	355	29	26	569	376	607
Other Countries		0	0	235	178	235	0	0	551	334	551
Subtotal:----		151	87	3,132	5,185	3,207	153	72	3,598	4,789	3,679
Dried Figs	MT										
European Union		0	0	549	597	610	0	0	1,372	1,540	1,533
Mexico		91	18	171	28	258	183	42	282	54	401
Turkey		0	0	405	428	405	0	0	862	941	862
Other Countries		0	0	19	25	19	0	0	55	60	55
Subtotal:----		91	18	1,144	1,078	1,292	183	42	2,571	2,595	2,851
Dried Raisins	MT										
Mexico		759	636	5,301	9,596	6,652	841	634	5,401	9,706	6,857
Chile		355	404	1,825	4,354	1,883	501	608	2,532	6,352	2,613
South Africa, Rep		0	194	935	1,156	935	0	287	1,327	1,835	1,327
Other Countries		102	569	1,334	8,707	1,449	105	813	1,486	9,971	1,649
Subtotal:----		1,215	1,803	9,395	23,813	10,919	1,448	2,342	10,747	27,864	12,446

U.S. Imports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region		Aug FY 1998	Aug FY 1999	Oct-Aug FY 1998	Oct-Aug FY 1999	Oct-Sep FY 1998	Aug FY 1998	Aug FY 1999	Oct-Aug FY 1998	Oct-Aug FY 1999	Oct-Sep FY 1998
Apple Juice	KL										
European Union		16,974	4,964	185,116	197,394	199,343	4,100	1,214	53,991	41,743	56,877
Argentina		32,163	39,171	307,126	310,167	344,805	5,751	6,911	61,808	54,856	68,226
China, Peoples Re		3,390	0	128,472	196,554	136,791	629	0	25,240	30,359	26,617
Other Countries		23,247	36,600	314,507	354,060	335,884	4,572	7,454	73,037	67,991	77,015
Subtotal:-----		75,773	80,735	935,221	1,058,176	1,016,823	15,051	15,579	214,076	194,949	228,735
Fcoj	KL										
Mexico		24,953	17,767	231,075	162,327	252,299	6,734	4,507	54,964	42,490	60,541
Costa Rica		9,055	2,947	71,016	91,600	84,971	2,519	621	16,854	24,484	20,743
Brazil		48,972	115,441	634,787	888,567	661,805	9,586	19,650	105,507	174,481	110,947
Other Countries		1,327	1,917	50,929	51,535	51,672	423	597	12,657	14,205	12,911
Subtotal:-----		84,307	138,073	987,807	1,194,029	1,050,746	19,262	25,375	189,982	255,660	205,142
Grape Juice	KL										
European Union		323	184	15,595	16,710	15,773	207	100	12,092	13,969	12,189
Brazil		308	689	11,012	9,527	11,610	136	317	5,306	4,453	5,573
Argentina		2,988	15,728	75,697	82,609	78,810	1,177	5,266	26,594	28,732	27,733
Other Countries		1,986	1,367	20,150	28,812	21,792	1,308	933	10,631	16,417	12,067
Subtotal:-----		5,606	17,967	122,455	137,658	127,985	2,829	6,616	54,624	63,571	57,562
Pineapple Juice, Con	KL										
Thailand		2,654	5,483	54,705	87,276	55,652	787	1,207	16,820	28,933	17,137
Indonesia		1,030	4,148	21,362	28,204	23,685	285	1,142	6,314	7,818	6,956
Philippines		8,190	7,505	80,430	79,015	88,896	1,685	1,673	18,871	18,078	20,749
Other Countries		1,501	2,578	18,408	13,281	19,459	570	723	5,789	4,736	6,196
Subtotal:-----		13,376	19,714	174,905	207,775	187,691	3,327	4,744	47,795	59,565	51,038
Frozen Strawberries	MT										
Mexico		396	547	21,560	37,114	21,738	357	503	18,985	33,307	19,134
Ecuador		38	234	465	774	522	33	217	393	707	443
China, Peoples Re		274	19	531	419	531	219	5	427	325	427
Other Countries		54	47	1,114	956	1,160	83	88	1,398	1,262	1,473
Subtotal:-----		763	847	23,670	39,262	23,952	693	813	21,203	35,602	21,477
Fresh Beans	MT										
Canada		530	1,418	903	1,792	1,188	412	1,357	694	1,638	936
Mexico		33	112	16,660	16,802	16,784	30	116	18,821	21,382	18,957
Guatemala		18	36	225	343	236	15	52	194	346	204
Other Countries		0	39	194	200	195	0	23	257	188	261
Subtotal:-----		581	1,605	17,981	19,136	18,402	456	1,548	19,967	23,554	20,357
Fresh Carrots	MT										
European Union		0	0	178	0	178	0	0	128	0	128
Canada		4,582	5,144	64,289	54,023	71,495	1,523	1,534	17,328	17,468	19,095
Mexico		1,615	1,840	21,498	25,503	22,104	309	362	4,416	6,486	4,512
Other Countries		0	46	0	319	0	0	40	0	219	0
Subtotal:-----		6,197	7,030	85,965	79,845	93,777	1,832	1,937	21,871	24,173	23,735
Fresh Cabbage	MT										
European Union		0	0	949	0	949	0	0	351	0	351
Canada		2,864	4,470	31,287	18,851	34,465	984	1,275	9,341	4,697	10,331
Mexico		832	808	14,195	8,311	15,019	201	164	3,263	1,793	3,485
Other Countries		0	120	2	739	2	0	49	3	295	3
Subtotal:-----		3,696	5,398	46,433	27,901	50,435	1,185	1,488	12,959	6,785	14,171
Fresh Celery	MT										
Canada		579	591	1,867	2,143	3,214	164	188	599	628	940
Mexico		52	361	41,023	38,702	41,173	20	173	10,061	8,709	10,105
Dominican Republi		0	0	142	110	142	0	0	130	92	130
Other Countries		7	67	68	155	74	24	25	143	154	158
Subtotal:-----		638	1,020	43,101	41,110	44,602	208	387	10,933	9,583	11,333
Fresh Cucumbers	MT										
Canada		4,393	5,436	11,432	15,109	13,154	2,037	2,536	10,591	13,467	12,086
Mexico		5,020	6,715	303,283	306,066	307,083	2,377	2,644	137,965	118,496	139,788
Honduras		0	0	4,857	3,780	4,857	0	0	1,114	1,049	1,114
Other Countries		115	78	2,622	3,014	2,650	142	131	1,585	1,213	1,646
Subtotal:-----		9,527	12,228	322,194	327,969	327,745	4,556	5,312	151,255	134,225	154,634
Fresh Cauliflower	MT										
Canada		2,311	2,013	7,390	6,358	11,228	1,022	891	3,393	2,882	5,249
Mexico		0	0	6,795	1,314	6,895	0	0	2,451	573	2,490
South Africa, Rep		67	0	67	14	67	65	0	65	13	65
Other Countries		0	18	0	18	0	0	9	0	9	0
Subtotal:-----		2,378	2,031	14,252	7,704	18,190	1,087	900	5,909	3,478	7,804
Fresh Garlic	MT										
European Union		294	253	883	1,895	1,085	552	262	1,614	3,097	2,028
Mexico		1,441	764	19,750	15,654	20,378	1,573	979	22,079	17,509	22,732
Argentina		0	0	6,169	21,956	6,169	0	0	8,022	22,125	8,022
Other Countries		331	244	2,299	5,586	2,497	320	119	2,871	6,821	3,239
Subtotal:-----		2,066	1,260	29,101	45,091	30,129	2,446	1,360	34,585	49,552	36,021

U.S. Imports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region		Aug FY 1998	Aug FY 1999	Oct-Aug FY 1998	Oct-Aug FY 1999	Oct-Sep FY 1998	Aug FY 1998	Aug FY 1999	Oct-Aug FY 1998	Oct-Aug FY 1999	Oct-Sep FY 1998
Onions, Exc Seed	MT										
European Union		422	314	5,300	6,313	5,807	485	210	6,864	9,354	7,335
Canada		3,517	5,224	28,677	23,981	33,547	1,600	2,044	8,988	9,028	10,592
Mexico		4,143	4,417	203,333	173,399	207,168	2,644	3,860	125,407	96,038	127,783
Other Countries		474	780	9,449	28,638	9,745	219	662	4,853	13,256	4,969
Subtotal:-----		8,555	10,735	246,759	232,331	256,268	4,948	6,776	146,112	127,675	150,678
Fresh Peppers	MT										
European Union		2,575	2,337	20,576	18,876	22,380	5,306	4,679	51,206	45,526	55,014
Canada		2,652	4,498	9,318	15,310	14,245	4,157	4,984	24,314	31,032	29,745
Mexico		16,335	20,302	255,328	277,404	276,054	10,244	11,283	237,936	218,103	249,466
Other Countries		219	316	6,906	5,197	6,992	84	297	9,327	9,065	9,382
Subtotal:-----		21,781	27,453	292,128	316,786	319,671	19,791	21,243	322,784	303,726	343,606
Seed Potatoes	MT										
Canada		19	433	143,996	141,153	144,083	7	70	28,469	28,905	28,488
Costa Rica		0	0	24	6	24	0	0	14	3	14
Brazil		0	0	44	0	44	0	0	43	0	43
Other Countries		0	0	0	0	0	0	0	0	0	0
Subtotal:-----		19	433	144,064	141,159	144,151	7	70	28,526	28,908	28,545
Table Potatoes	MT										
Canada		7,739	8,750	310,463	249,750	329,775	1,560	2,130	62,464	52,813	66,630
Japan		0	4	55	19	59	0	13	67	68	78
Australia		0	0	156	0	156	0	0	187	0	187
Other Countries		0	0	38	27	40	0	0	61	13	63
Subtotal:-----		7,739	8,754	310,713	249,795	330,030	1,560	2,143	62,779	52,893	66,958
Fresh Tomatoes	MT										
European Union		3,881	3,543	41,307	40,554	44,670	5,477	4,909	68,530	72,630	73,739
Canada		7,251	9,093	51,109	70,194	56,692	10,554	13,133	81,625	107,829	89,556
Mexico		31,477	25,552	725,316	564,797	750,762	21,460	17,451	546,009	485,377	563,569
Other Countries		2	2	4,728	4,370	4,728	4	7	8,316	8,956	8,316
Subtotal:-----		42,611	38,189	822,460	679,915	856,852	37,495	35,501	704,480	674,791	735,180
Fresh Asparagus	MT										
Mexico		1,901	3,079	27,439	35,137	28,796	2,597	5,057	54,594	64,083	56,514
Peru		1,149	1,609	9,622	13,527	11,633	2,065	2,694	17,233	23,928	20,913
Chile		0	0	2,505	2,396	2,630	0	0	2,421	2,292	2,540
Other Countries		253	304	3,460	2,701	3,643	414	547	6,879	5,431	7,364
Subtotal:-----		3,303	4,992	43,026	53,760	46,702	5,076	8,298	81,127	95,735	87,332
Canned Tomato Paste	MT										
Canada		176	38	358	769	1,208	132	23	258	462	777
Mexico		0	387	8,393	23,604	8,393	0	196	4,646	16,993	4,646
Israel		0	1,694	697	7,806	962	0	1,182	570	6,879	791
Other Countries		18	265	1,183	48,956	1,280	7	167	1,157	45,233	1,220
Subtotal:-----		194	2,385	10,632	81,135	11,843	139	1,569	6,630	69,568	7,434
Canned Tomato Sauce	MT										
European Union		431	353	5,097	7,820	5,615	629	228	10,614	10,784	11,463
Canada		775	1,160	5,442	5,246	6,147	581	728	4,359	4,347	4,834
Dominican Republi		89	138	1,107	1,037	1,181	65	101	809	687	865
Other Countries		443	39	2,875	2,150	3,044	342	52	5,751	2,304	5,955
Subtotal:-----		1,738	1,690	14,521	16,254	15,988	1,617	1,109	21,533	18,122	23,117
Canned Tomatoes	MT										
European Union		2,392	212	49,366	36,372	51,967	1,126	114	23,605	19,892	24,759
Canada		662	186	5,795	8,379	6,321	328	110	3,010	4,627	3,291
Israel		2,791	1,040	8,330	7,137	10,484	1,972	482	5,407	4,929	6,955
Other Countries		210	162	2,584	2,745	2,927	134	114	1,457	1,814	1,688
Subtotal:-----		6,055	1,600	66,074	54,634	71,699	3,560	820	33,479	31,261	36,693
Canned Mushrooms	MT										
India		456	1,389	4,932	11,916	5,455	843	2,032	8,480	19,363	9,370
Indonesia		1,112	1,343	12,638	14,737	13,824	2,231	3,332	23,965	32,042	26,255
China, Peoples Re		180	4	28,602	292	28,640	294	29	38,825	582	38,934
Other Countries		930	1,479	12,923	18,235	14,452	1,886	3,316	27,820	39,612	31,145
Subtotal:-----		2,677	4,216	59,096	45,180	62,371	5,254	8,709	99,090	91,599	105,703
Frozen Broccoli	MT										
Canada		45	49	324	510	406	50	35	345	519	439
Mexico		8,018	7,295	121,472	144,742	129,172	5,552	4,940	78,153	100,585	83,313
Guatemala		4,246	3,807	20,040	26,669	24,334	3,414	2,989	14,560	19,543	17,920
Other Countries		0	0	49	51	49	0	0	22	39	22
Subtotal:-----		12,309	11,151	141,885	171,972	153,962	9,015	7,964	93,080	120,687	101,694
Frozen Cauliflower	MT										
Canada		6	2	362	576	470	7	2	367	611	461
Mexico		819	768	20,313	16,278	21,100	649	633	14,789	12,746	15,379
Guatemala		103	109	1,262	882	1,306	80	106	1,045	814	1,081
Other Countries		23	149	505	810	524	13	97	231	562	236
Subtotal:-----		951	1,028	22,442	18,546	23,400	750	838	16,431	14,733	17,158

U.S. Imports of Selected Horticultural Products

Product and Country		Quantity					Values (1000 Dollars)				
Country Region	Aug FY 1998	Aug FY 1999	Oct-Aug FY 1998	Oct-Aug FY 1999	Oct-Sep FY 1998	Aug FY 1998	Aug FY 1999	Oct-Aug FY 1998	Oct-Aug FY 1999	Oct-Sep FY 1998	
Frozen Potatoes	MT										
European Union		107	117	1,430	408	1,491	57	98	849	335	888
Canada		22,342	37,305	343,897	389,426	375,697	13,546	25,571	213,009	248,020	233,155
Australia		0	0	1,504	0	1,504	0	0	196	0	196
Other Countries		2	2	45	25	46	6	7	144	111	150
Subtotal:----		22,450	37,425	346,876	389,859	378,739	13,609	25,676	214,198	248,466	234,388
Pistachios, Nsh	MT										
Canada		0	0	1	0	1	0	0	9	0	9
Turkey		0	0	73	196	73	0	0	281	903	281
China, Peoples Re		3	0	15	0	15	12	0	39	0	39
Other Countries		0	0	0	27	0	0	0	2	57	2
Subtotal:----		3	0	89	223	89	12	0	332	960	332
Cashew Nut	MT										
Brazil		2,275	1,438	23,354	15,509	24,827	10,907	8,958	104,144	88,028	111,377
India		4,525	5,337	33,356	39,422	36,592	22,087	33,235	158,798	219,703	175,013
Vietnam		521	408	4,959	2,718	5,658	2,310	2,514	20,759	14,568	23,964
Other Countries		817	261	6,557	4,322	7,287	3,328	1,304	25,893	19,681	29,087
Subtotal:----		8,138	7,443	68,226	61,971	74,364	38,631	46,011	309,594	341,980	339,441
Filberts	MT										
European Union		10	6	102	124	110	52	39	523	626	563
Canada		0	0	312	251	344	0	0	474	302	512
Turkey		206	276	3,830	5,088	4,174	918	1,419	17,989	22,055	19,484
Other Countries		16	20	16	79	32	51	81	55	341	78
Subtotal:----		231	302	4,261	5,541	4,659	1,020	1,540	19,041	23,325	20,638
Pecans, Nsh	MT										
European Union		0	0	0	0	0	0	0	0	0	0
Greenland		0	0	0	0	0	0	0	0	0	0
Mexico		132	0	15,257	19,818	15,723	204	0	28,546	41,396	29,000
Other Countries		0	108	0	119	0	0	408	0	415	0
Subtotal:----		132	108	15,257	19,937	15,723	204	408	28,546	41,812	29,000
Roses	M										
Guatemala		2,671	1,341	31,996	22,250	35,014	389	262	5,480	3,975	5,952
Colombia		26,029	44,722	611,006	490,317	639,504	4,686	10,707	142,161	105,705	147,729
Ecuador		16,732	19,443	269,008	281,809	284,973	2,867	3,776	55,458	53,208	58,295
Other Countries		2,961	3,496	52,526	46,290	56,554	979	1,141	23,547	20,383	24,885
Subtotal:----		48,392	69,002	964,536	840,666	1,016,044	8,922	15,886	226,647	183,272	236,861
Carnations	MIXED										
Guatemala		0	0	0	0	0	62	66	1,181	1,252	1,225
Colombia		0	0	0	0	0	4,850	4,868	102,060	97,317	108,418
Ecuador		0	0	0	0	0	258	274	3,722	5,571	4,021
Other Countries		0	0	0	0	0	7	14	1,952	806	1,970
Subtotal:----		0	0	0	0	0	5,177	5,222	108,915	104,947	115,633
Chmp & Sprk Wine	KL										
European Union		2,787	5,587	28,514	39,361	32,450	32,912	66,027	333,804	510,496	376,878
Bermuda		1	0	82	17	83	8	0	452	99	459
Australia		14	65	132	416	149	57	296	585	1,767	657
Other Countries		3	89	176	267	184	19	420	616	925	632
Subtotal:----		2,806	5,741	28,904	40,061	32,866	32,996	66,744	335,456	513,286	378,626
Ft & Verm Wine	KL										
European Union		595	931	7,154	7,796	7,577	1,436	2,575	17,677	21,400	18,847
Bermuda		0	11	93	44	99	0	33	274	139	291
Chile		0	0	108	0	108	0	0	164	0	164
Other Countries		0	0	17	10	17	0	0	30	18	30
Subtotal:----		595	941	7,372	7,850	7,800	1,436	2,608	18,145	21,557	19,332
Other Grape Wine	KL										
European Union		18,299	20,167	250,397	226,040	267,144	85,301	97,234	1,016,233	1,067,549	1,086,078
Chile		4,481	3,625	50,353	41,311	55,920	10,245	9,665	111,619	104,433	124,083
Australia		2,643	2,727	28,722	33,769	30,652	11,453	14,396	138,507	164,661	147,653
Other Countries		1,792	1,964	21,089	18,603	23,047	3,967	5,529	47,729	51,387	53,312
Subtotal:----		27,214	28,483	350,562	319,723	376,763	110,967	126,825	1,314,088	1,388,030	1,411,126
Wine, Other Products	KL										
European Union		609	389	5,986	5,562	6,382	721	526	7,425	7,224	7,910
Canada		189	2,381	1,968	7,248	2,162	291	4,145	2,368	11,846	2,609
Japan		118	176	1,640	1,698	1,777	573	810	7,672	8,391	8,350
Other Countries		81	107	962	1,287	1,037	160	200	1,816	2,640	1,963
Subtotal:----		997	3,053	10,556	15,795	11,357	1,746	5,680	19,280	30,101	20,832

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Weekly report based on reports submitted by private exporters. Outstanding export sales as reported and compiled with other data give a snapshot view of the current contracting scene. All countries with outstanding sales or accumulated exports are included for each class of wheat, all wheat, wheat products, corn, soybeans, soybean cake and meal, American pima cotton, all upland cotton, whole cattle hides, and wet blues.

AgExporter Magazine

Monthly magazine for businesses selling farm products overseas provides tips on exporting, descriptions of markets with the greatest sales potential, and information on export assistance available from the U.S. Department of Agriculture. The audience is U.S. agricultural producers, exporters, trade organizations, state departments of agriculture, and any other export-oriented organization.

Food and Agriculture Directory

Directory features up-to-date listings of federal and state agencies, trade associations and a host of other organizations that can help you penetrate foreign markets. Includes phone and fax numbers.



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Summaries and selected tables from many Foreign Agricultural Service world market and trade reports are available electronically. The reports include U.S. Export Sales (available electronically after 8:30 a.m. on release day); Grain: World Markets and Trade; Oilseeds: World Markets and Trade; Cotton: World Markets and Trade; Tobacco: World Markets and Trade; World Agricultural Production; the early release version of World Horticultural Products and U.S. Export Opportunities; and Tropical Products: World Markets and Trade (all available electronically after 3:00 p.m. Washington DC time on release day) as well as Sugar: World Markets and Trade; Livestock and Poultry: World Markets and Trade; Dairy: World Markets and Trade, and U.S. Planting Seed Trade (available within a week after release.)

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